Host Hotels & Resorts, Inc.
Supplemental Financial Information
As of July 29, 2016
For the Quarter and Year-to-Date ended
June 30, 2016 and 2015

#### **ABOUT HOST HOTELS & RESORTS**

Host Hotels & Resorts, Inc. is an S&P 500 and Fortune 500 company and is the largest lodging real estate investment trust and one of the largest owners of luxury and upper-upscale hotels. The Company currently owns 89 properties in the United States and 9 properties internationally totaling approximately 54,500 rooms. The Company also holds non-controlling interests in six joint ventures, including one in Europe that owns 10 hotels with approximately 3,900 rooms and one in Asia that has interests in five hotels in India. Guided by a disciplined approach to capital allocation and aggressive asset management, the Company partners with premium brands such as Marriott<sup>®</sup>, Ritz-Carlton<sup>®</sup>, Westin<sup>®</sup>, Sheraton<sup>®</sup>, W<sup>®</sup>, St. Regis<sup>®</sup>, Le Méridien<sup>®</sup>, The Luxury Collection<sup>®</sup>, Hyatt<sup>®</sup>, Fairmont<sup>®</sup>, Hilton<sup>®</sup>, Swissôtel<sup>®</sup>, ibis<sup>®</sup>, Pullman<sup>®</sup>, and Novotel<sup>®</sup> as well as independent brands in the operation of properties in over 50 major markets worldwide. For additional information, please visit the Company's website at www.hosthotels.com.

Host Hotels & Resorts, Inc., herein referred to as "we" or "Host Inc.," is a self-managed and self-administered real estate investment trust ("REIT") that owns hotel properties. We conduct our operations as an umbrella partnership REIT through an operating partnership, Host Hotels & Resorts, L.P. ("Host LP"), of which we are the sole general partner. When distinguishing between Host Inc. and Host LP, the primary difference is approximately 1% of the partnership interests in Host LP held by outside partners as of June 30, 2016, which is non-controlling interests in Host LP in our consolidated balance sheets and is included in net income attributable to non-controlling interests in our consolidated statements of operations. Readers are encouraged to find further detail regarding our organizational structure in our annual report on Form 10-K.

#### SUPPLEMENTAL FINANCIAL INFORMATION

To facilitate a quarter-to-quarter comparison of our operations, we present certain operating results (revenues, expenses, hotel EBITDA and associated margins) on a comparable hotel basis, which are non-GAAP (U.S. generally accepted accounting principles) financial measures within the meaning of the rules of the Securities and Exchange Commission ("SEC"). These are included in our earnings press release dated July 29, 2016 and related Current Report on Form 8-K filed with the SEC on the same day. In addition to comparable hotel results for Host Inc. as a whole found in the press release (and repeated here starting on page 7) this supplemental information also contains additional detail on comparable hotel EBITDA by market. Also included are reconciliations to the most directly comparable GAAP measures. See the Notes that follow for information on why we believe these supplemental measures are useful and the limitations on their use.

In addition, also included in this supplemental information is our current quarter end leverage ratio, calculated in accordance with our credit facility, a reconciliation to the leverage ratio calculated in accordance with GAAP, and infomation on how this supplemental measure is calculated and why we believe it is useful.

<sup>\*</sup> This press release contains registered trademarks that are the exclusive property of their respective owners. None of the owners of these trademarks has any responsibility or liability for any information contained herein.

# HOST HOTELS & RESORTS, INC. Comparable Hotel EBITDA by Market in Nominal US\$ (unaudited, in millions, except hotel statistics)

Quarter ended June 30, 2016

Market <sup>(1)</sup>	No. of Properties	No. of Rooms	Total evenues	otel Net	Plus:	Int	Plus: terest pense <sup>(2)</sup>	Ir	Less: ncome tax <sup>(2)</sup>	ı	quals: Hotel BITDA
Boston	4	3,185	\$ 91.0	\$ 22.9	\$ 9.2	\$	_	\$		\$	32.1
New York	8	6,960	230.9	23.5	31.0		_		_		54.5
Washington, D.C	12	6,023	166.1	43.1	16.1		_		_		59.2
Atlanta	5	1,939	44.3	8.8	5.3		_		_		14.1
Florida	8	4,559	147.8	29.8	15.7		_		_		45.5
Chicago	6	2,392	57.1	15.8	7.0		_		_		22.8
Denver	2	735	13.3	2.7	1.7		_		_		4.4
Houston	3	1,143	24.0	4.5	3.6		_		_		8.1
Phoenix	3	1,241	34.9	6.4	3.9		_		_		10.3
Seattle	2	1,315	31.7	6.4	4.0		_		_		10.4
San Francisco	4	2,912	85.5	18.9	7.2		_		_		26.1
Los Angeles	7	2,843	65.9	12.3	6.6		_		_		18.9
San Diego	3	2,981	80.9	11.6	13.0		_		_		24.6
Hawaii	3	1,682	67.8	14.2	8.7		_		_		22.9
Other	11	7,270	142.3	22.7	17.6		_		_		40.3
Domestic	81	47,180	 1,283.5	 243.6	 150.6						394.2
Asia-Pacific	3	685	10.5	0.6	1.6		1.1		_		3.3
Canada	2	849	14.4	1.6	2.1		_		_		3.7
Latin America	4	963	14.3	1.5	2.1		1.3		_		4.9
International Comparable	9	2,497	39.2	3.7	5.8		2.4		_		11.9
Hotels All Markets Non-comparable	90	49,677	\$ 1,322.7	\$ 247.3	\$ 156.4	\$	2.4	\$	_	\$	406.1
hotels Gain on sale of property and corporate level	8	4,790	136.0	17.2	20.8		_		_		38.0
income/ expense			(0.2)	86.9	1.0		36.2		31.5		155.6
Total	98	54,467	\$ 1,458.5	\$ 351.4	\$ 178.2	\$	38.6	\$	31.5	\$	599.7

Quarter ended June 30, 2015

Market <sup>(1)</sup>	No. of Properties	No. of Rooms		Total evenues		otel Net		Plus: reciation	Int	Plus: terest ense <sup>(2)</sup>		Plus: ncome tax <sup>(2)</sup>	E	quals: Hotel BITDA
Boston	4	3,185	\$	84.6	\$	18.2	\$	9.6	\$	_	\$	_	\$	27.8
New York	8	6,960		242.5		28.5		32.0		_		_		60.5
Washington, D.C	12	6,023		157.1		36.8		16.1		1.0		_		53.9
Atlanta	5	1,939		41.4		7.1		5.6		_		_		12.7
Florida	8	4,559		143.4		26.5		16.2		_		_		42.7
Chicago	6	2,392		55.2		14.7		7.0		_		_		21.7
Denver	2	735		12.8		2.3		1.6		_		_		3.9
Houston	3	1,143		24.1		5.5		3.1		_		_		8.6
Phoenix	3	1,241		33.0		5.5		3.8		_		_		9.3
Seattle	2	1,315		32.0		6.9		3.9		_		_		10.8
San Francisco	4	2,912		79.9		15.5		7.0		_		_		22.5
Los Angeles	7	2,843		61.0		11.9		6.1		_		_		18.0
San Diego	3	2,981		81.6		14.9		11.9		_		_		26.8
Hawaii	3	1,682		66.8		13.5		8.8		_		_		22.3
Other	11	7,270		131.5		15.7		18.7		_				34.4
Domestic	81	47,180		1,246.9		223.5	-	151.4		1.0				375.9
Asia-Pacific	3	685		11.1		_		2.1		1.5		_		3.6
Canada	2	849		14.6		1.4		2.1		_		_		3.5
Latin America	4	963		15.0		0.5		2.2		1.2				3.9
International Comparable Hotels All	9	2,497		40.7		1.9		6.4		2.7		<u> </u>		11.0
Markets Non-comparable	90	49,677	\$	1,287.6	\$	225.4	\$	157.8	\$	3.7	\$	_	\$	386.9
hotelsGain on sale of	8	4,790		151.0		16.9		19.1		_		_		36.0
property and corporate level income/						( · · ·								
expense			_	0.4	_	(28.1)	_	8.0		67.9	_	13.2	_	53.8
Total	98	54,467	\$	1,439.0	\$	214.2	\$	177.7	\$	71.6	\$	13.2	\$	476.7

Year ended June 30, 2016

										lus:		Plus:		quals:
Market <sup>(1)</sup>	No. of	No. of	_	Total		tel Net		Plus:		erest		icome tax <sup>(2)</sup>		Hotel
Boston	Properties 4	3,185	\$	146.5	\$	20.4	\$	reciation 18.6	\$	ense <sup>(2)</sup>	\$	tax	\$	39.0
New York	8	6,960	Φ	401.8	Ф	(2.4)	Φ	62.4	Φ	_	Φ	_	Φ	60.0
Washington, D.C	0 12	6,023		281.6		(2.4) 51.0		32.7		1.0		_		84.7
Atlanta	5	1,939		86.8		16.3		10.6		1.0		_		26.9
Florida	8	4,559		332.4		84.9		31.5		_		_		116.4
	6	2,392		332.4 84.4		9.6		13.9		_		_		23.5
Chicago	2	2,392 735		22.3				3.4		_		_		23.5 5.9
Denver	3					2.5				_		_		
Houston	_	1,143		47.5		9.1		6.9		_		_		16.0
Phoenix	3	1,241		85.0		25.1		7.7		_		_		32.8
Seattle	2	1,315		53.8		5.5		8.2		_		_		13.7
San Francisco	4	2,912		171.6		38.0		14.5		_		_		52.5
Los Angeles	7	2,843		131.3		24.6		13.1		_		_		37.7
San Diego	3	2,981		161.8		27.1		25.5		_		_		52.6
Hawaii	3	1,682		140.9		33.8		17.2		_		_		51.0
Other	11	7,270		290.0		49.1		35.7				_		84.8
Domestic	81	47,180		2,437.7		394.6		301.9		1.0				697.5
Asia-Pacific	3	685		22.4		2.3		3.5		2.2		_		8.0
Canada	2	849		24.0		_		4.3		_		_		4.3
Latin America	4	963		28.9		3.4		4.1		2.6				10.1
International	9	2,497		75.3		5.7		11.9		4.8		_		22.4
Comparable Hotels All														
Markets	90	49,677	\$	2,513.0	\$	400.3	\$	313.8	\$	5.8	\$	_	\$	719.9
Non-comparable hotels	8	4,790		285.0		39.7		43.1		0.2		_		83.0
Gain on sale of	Ü	4,7 00		200.0		00.7		70.1		0.2				00.0
property and														
corporate level														
income/														
expense				(0.4)		95.4		1.8		71.9		22.5		191.6
Total	98	54,467	\$	2,797.6	\$	535.4	\$	358.7	\$	77.9	\$	22.5	\$	994.5
ı otal	98	54,467	Þ	2,797.6	<b>D</b>	535.4	Ъ	358.7	<b>D</b>	77.9	<u>\$</u>	22.5	Ф	994.5

Year ended June 30, 2015

Market <sup>(1)</sup>	No. of Properties	No. of Rooms	R	Total evenues	Но	tel Net	F	Plus: eciation	In	Plus: terest pense <sup>(2)</sup>	ļ	Plus: Income tax <sup>(2)</sup>	quals: Hotel BITDA
Boston	4	3,185	\$	142.5	\$	16.4	\$	19.0	\$	_	\$	_	\$ 35.4
New York	8	6,960		414.9		4.1		63.9		_		_	68.0
Washington, D.C	12	6,023		265.9		41.0		32.4		1.8		_	75.2
Atlanta	5	1,939		81.7		13.3		11.2		_		_	24.5
Florida	8	4,559		322.8		80.3		31.9		_		_	112.2
Chicago	6	2,392		83.0		10.4		12.8		_		_	23.2
Denver	2	735		22.9		2.9		3.1		_		_	6.0
Houston	3	1,143		46.8		9.3		5.9		_		_	15.2
Phoenix	3	1,241		80.9		23.4		7.7		_		_	31.1
Seattle	2	1,315		52.2		7.0		7.5		_		_	14.5
San Francisco	4	2,912		158.8		29.9		13.9		_		_	43.8
Los Angeles	7	2,843		118.5		21.3		12.1		_		_	33.4
San Diego	3	2,981		161.0		29.2		23.8		_		_	53.0
Hawaii	3	1,682		140.2		33.0		17.4		_		_	50.4
Other	11	7,270		270.8		37.3		36.6				<u> </u>	 73.9
Domestic	81	47,180		2,362.9		358.8		299.2		1.8			 659.8
Asia-Pacific	3	685		23.8		2.3		4.1		2.3		_	8.7
Canada	2	849		25.0		1.0		3.2		_		_	4.2
Latin America	4	963		29.5		1.8		4.4		2.2		_	8.4
International	9	2,497		78.3		5.1		11.7		4.5			21.3
Comparable Hotels All Markets	90	49,677	\$	2,441.2	\$	363.9	\$	310.9	\$	6.3	\$	_	\$ 681.1
Non-comparable													
hotels Gain on sale of property and corporate level income/	8	4,790		300.0		33.7		38.1		0.2		_	72.0
expense				0.1		(84.2)		1.9		114.1		4.4	36.2
Total	98	54,467	\$	2,741.3	\$	313.4	\$	350.9	\$	120.6	\$	4.4	\$ 789.3

See the Notes to Supplemental Information for a description of these markets.

Certain items from our statement of operations are not allocated to individual regions, including interest on our senior notes, the majority of corporate and other expenses, and the benefit (provision) for income taxes. These items are included in gain on sale of property and corporate level income/expense. Interest on mortgage debt is allocated to the respective regions.

### HOST HOTELS & RESORTS, INC. Schedule of Comparable Hotel Results (1)

(unaudited, in millions, except hotel statistics)

		Quarter end	ed J	une 30,	,	Year-to-date end	ded	June 30,
		2016		2015		2016		2015
Number of hotels	· · ·	90		90		90		90
Number of rooms		49,677		49,677		49,677		49,677
Change in comparable hotel RevPAR -								
Constant US\$		2.0%	•	_		2.7%		_
Nominal US\$		1.7%	•	_		2.3%		_
Operating profit margin (2)		16.4%	•	15.4%		13.9%		13.0%
Comparable hotel EBITDA margin (2)		30.7%	•	30.05%		28.65%		27.9%
Comparable hotel revenues								
Room	\$	856	\$	841	\$	1,611	\$	1,565
Food and beverage (3)		395		378		759		739
Other		72		69		143		137
Comparable hotel revenues (4)		1,323		1,288	٠	2,513		2,441
Comparable hotel expenses								
Room		209		207		408		402
Food and beverage <sup>(5)</sup>		260		256		512		507
Other		25		31		51		62
Management fees, ground rent and other costs		423		407		822		789
Comparable hotel expenses (6)		917		901		1,793		1,760
Comparable hotel EBITDA		406		387		720		681
Non-comparable hotel results, net (1)		38		36		83		72
Depreciation and amortization		(178)		(178)		(359)		(351)
Interest expense		(39)		(72)		(78)		(121)
Provision for income taxes		(32)		(13)		(23)		(4)
Gain on sale of property and corporate level								•-
income/expense	_	156	_	54	_	192	_	36
Net income	<u>\$</u>	351	\$	214	\$	535	<u>\$</u>	313

<sup>(1)</sup> See the Notes to Supplemental Information for a discussion of non-GAAP measures and the calculation of comparable hotel results.

<sup>(3)</sup> The reconciliation of total food and beverage sales per the consolidated statements of operations to the comparable food and beverage sales is as follows:

		Quarter end	ed J	une 30,	`	rear-to-date e	nde	d June 30,
	2	2016	•	2015		2016		2015
Food and beverage sales per the consolidated statements of operations	\$	439	\$	420	\$	847	\$	823
Non-comparable hotel food and beverage sales		(44)		(42)		(88)		(84)
Comparable food and beverage sales	\$	395	\$	378	\$	759	\$	739

(4) The reconciliation of total revenues per the consolidated statements of operations to the comparable hotel revenues is as follows:

	 Quarter end	ed J	une 30,	 <u> rear-to-date e</u>	nded	<u>June 30,</u>
	 2016		2015	 2016		2015
Revenues per the consolidated statements of operations	\$ 1,459	\$	1,439	\$ 2,798	\$	2,741
Non-comparable hotel revenues	(136)		(151)	(285)		(300)
Comparable hotel revenues	\$ 1,323	\$	1,288	\$ 2,513	\$	2,441

<sup>(2)</sup> Operating profit margins are calculated by dividing the applicable operating profit by the related revenue amount. GAAP operating profit margins are calculated using amounts presented in the consolidated statements of operations. Comparable hotel EBITDA margins are calculated using amounts presented in the above table.

(5) The reconciliation of total food and beverage expenses per the consolidated statements of operations to the comparable food and beverage expenses is as follows:

	(	Quarter end	<u>ed Jı</u>	une 30,	Y	<u>'ear-to-date e</u>	nded	d June 30,
	:	2016		2015		2016		2015
Food and beverage expenses per the consolidated statements of operations	\$	289 (29)	\$	289 (33)	\$	573 (61)	\$	572 (65)
Comparable food and beverage expenses	\$	260	\$	256	\$	512	\$	507

(6) The reconciliation of operating costs and expenses per the consolidated statements of operations to the comparable hotel expenses is as follows:

	(	Quarter end	ed Ju	ıne 30,	Y	ear-to-date e	nded	l June 30,
		2016		2015		2016		2015
Operating costs and expenses per the consolidated statements of operations	\$	1.220	\$	1,217	\$	2.408	\$	2.386
Non-comparable hotel expenses  Depreciation and amortization	•	(98) (178)	•	(115) (178)	•	(202) (359)	•	(228) (351)
Corporate and other expenses		(27)		(23)		(54)		(47)
Comparable hotel expenses	\$	917	\$	901	\$	1,793	\$	1,760

<sup>(7)</sup> Non-comparable hotel results, net, includes the following items: (i) the results of operations of our non-comparable hotels and sold hotels, which operations are included in our consolidated statements of operations as continuing operations, (ii) gains on property insurance settlements, and (iii) the results of our office buildings.

# HOST HOTELS & RESORTS, INC. Reconciliation of Credit Facility Leverage Ratio to GAAP Leverage Ratio (unaudited, in millions, except ratios)

The following table presents the calculation of Host's leverage ratio using GAAP measures (in millions):

		GAAP Leverage Ration	)
		June 30, 2016	
Debt			3,715
Net income <sup>(a)</sup>			787
GAAP Leverage Ratio			4.7
The following table presents the calculation of Host's leverage ratio as used in the finar	ncial covena	ants of the credit facility (i	n millions):
	Lev	erage Ratio per Credit F June 30, 2016	acility
Net debt <sup>(1)</sup>	. \$	·	3,615
Adjusted Credit Facility EBITDA (2)			1,376
Leverage Ratio			2.6
(1) The following presents the reconciliation of debt to net debt per our credit facility de	efinition (in	millions):	
		June 30, 2016	
Debt	•		3,715
			26
	•		
Deferred financing cost			50
Deferred financing cost	<u>-</u>		
Deferred financing cost			50 (16 (160
Deferred financing cost		ITDA per our credit facility	(16 (160 3,615
Deferred financing cost			(16 (160 3,615
Deferred financing cost	· · DA and EBI	TDA per our credit facility  June 30, 2016 <sup>(a)</sup>	(16 (160 3,615 definition in
Deferred financing cost	———— DA and EBI		(16 (160 3,615 definition in
Deferred financing cost	DA and EBI . \$		(16 (160 3,615 definition in 787 184
Deferred financing cost	DA and EBI \$		(16 (160 3,615 definition in 787 184 716
Deferred financing cost	DA and EBI  \$		(16 (160 3,615 definition in 787 184 716 28
Deferred financing cost Contingent obligations Debt related to outside parties Less: Unrestricted cash over \$100 million Net debt per credit facility definition  (2) The following presents the reconciliation of net income to EBITDA, Adjusted EBITE determining Net Debt/EBITDA (in millions):  Net income Interest expense Depreciation and amortization Income taxes EBITDA	DA and EBI		(16 (160 3,615 definition in 787 184 716 28 1,715
Deferred financing cost Contingent obligations Debt related to outside parties Less: Unrestricted cash over \$100 million Net debt per credit facility definition  (2) The following presents the reconciliation of net income to EBITDA, Adjusted EBITE determining Net Debt/EBITDA (in millions):  Net income Interest expense Depreciation and amortization Income taxes EBITDA Gain on dispositions			(16 (160 3,615 definition in 787 184 716 28 1,715 (267
Deferred financing cost Contingent obligations Debt related to outside parties Less: Unrestricted cash over \$100 million Net debt per credit facility definition  (2) The following presents the reconciliation of net income to EBITDA, Adjusted EBITE determining Net Debt/EBITDA (in millions):  Net income Interest expense Depreciation and amortization Income taxes EBITDA Gain on dispositions Gain on property insurance settlement	DA and EBI . \$		(16 (160) 3,615 definition in 787 184 716 28 1,715 (267
Deferred financing cost Contingent obligations Debt related to outside parties Less: Unrestricted cash over \$100 million Net debt per credit facility definition  (2) The following presents the reconciliation of net income to EBITDA, Adjusted EBITE determining Net Debt/EBITDA (in millions):  Net income Interest expense Depreciation and amortization Income taxes EBITDA Gain on dispositions Gain on property insurance settlement Partnership EBITDA adjustments	DA and EBI  \$		(16 (160) 3,615 definition in 787 184 716 28 1,715 (267 (3)
Deferred financing cost Contingent obligations Debt related to outside parties Less: Unrestricted cash over \$100 million Net debt per credit facility definition  (2) The following presents the reconciliation of net income to EBITDA, Adjusted EBITE determining Net Debt/EBITDA (in millions):  Net income Interest expense Depreciation and amortization Income taxes EBITDA Gain on dispositions Gain on property insurance settlement Partnership EBITDA adjustments Adjusted EBITDA			(16 (160) 3,615 definition in 787 184 716 28 1,715 (267 (3) 3 1,448
Deferred financing cost			(16 (160) 3,615 definition in 787 184 716 28 1,715 (267 (3 3 1,448 (35
Deferred financing cost			(16 (160) 3,615 definition in 787 184 716 28 1,715 (267 (3 3 1,448 (35) 3
Deferred financing cost			(16 (160) 3,615 definition in 787 184 716 28 1,715 (267 (3 3 1,448 (35

### **HOST HOTELS & RESORTS, INC. Notes to Supplemental Information**

#### **COMPARABLE HOTEL OPERATING STATISTICS**

To facilitate a quarter-to-quarter comparison of our operations, we present certain operating results (revenues, expenses, hotel EBITDA and associated margins) for the periods included in this supplemental information on a comparable hotel basis.

Because these statistics and operating results relate only to our hotel properties, they exclude results for our non-hotel properties and other real estate investments. We define our comparable hotels as properties:

- (i) that are owned or leased by us and the operations of which are included in our consolidated results for the entirety of the reporting periods being compared; and
- (ii) that have not sustained substantial property damage or business interruption, or undergone large-scale capital projects (as further defined below) during the reporting periods being compared.

The hotel business is capital-intensive and renovations are a regular part of the business. Generally, hotels under renovation remain comparable hotels. A large scale capital project that would cause a hotel to be excluded from our comparable hotel set is an extensive renovation of several core aspects of the hotel, such as rooms, meeting space, lobby, bars, restaurants and other public spaces. Both quantitative and qualitative factors are taken into consideration in determining if the renovation would cause a hotel to be removed from the comparable hotel set, including unusual or exceptional circumstances such as: a reduction or increase in room count, rebranding, a significant alteration of the business operations, or the closing of the hotel during the renovation.

We do not include an acquired hotel in our comparable hotel set until the operating results for that hotel have been included in our consolidated results for one full calendar year. For example, we acquired The Phoenician in June 2015. The hotel will not be included in our comparable hotels until January 1, 2017. Hotels that we sell are excluded from the comparable hotel set once the transaction has closed. Similarly, hotels are excluded from our comparable hotel set from the date that they sustain substantial property damage or business interruption or commence a large-scale capital project. In each case, these hotels are returned to the comparable hotel set when the operations of the hotel have been included in our consolidated results for one full calendar year after completion of the repair of the property damage or cessation of the business interruption, or the completion of large-scale capital projects, as applicable.

Of the 98 hotels that we owned on June 30, 2016, 90 have been classified as comparable hotels. The operating results of the following hotels that we owned as of June 30, 2016 are excluded from comparable hotel results for these periods:

- The Denver Marriott Tech Center, removed in the first quarter of 2016 (business disruption due to extensive renovations, including conversion of 64 rooms to 41 suites, conversion of the concierge lounge into three meeting rooms, and the repositioning of the public space and food and beverage areas):
- The Hyatt Regency San Francisco Airport, removed in the first quarter of 2016 (business disruption due to extensive renovations including all guestrooms and bathrooms, meeting space, the repositioning of the atrium into a new restaurant and lounge, and conversion of the existing restaurant to additional meeting space);
- The Camby Hotel (previously The Ritz-Carlton, Phoenix), removed in the third quarter of 2015 (business disruption due to rebranding, including closure of the hotel in July 2015 for extensive renovation work);
- The Logan (previously the Four Seasons Philadelphia), removed in the first quarter of 2015 (business interruption due to rebranding, including closure of the hotel in order to expedite renovation efforts);
- Houston Airport Marriott at George Bush Intercontinental, removed in the first quarter of 2015 (business interruption due to complete repositioning of the hotel, including guest room renovations and the closure of two restaurants to create a new food and beverage outlet and lobby experience);
- Marriott Marquis San Diego Marina, removed in the first quarter of 2015 (business interruption due to the demolition of the existing conference center and construction of the new exhibit hall);
- The Phoenician (acquired in June 2015); and
- Axiom Hotel (acquired as the Powell Hotel in January 2014, then closed during 2015 for extensive renovations and reopened in January 2016).

The operating results of 16 hotels disposed of in 2016 and 2015 are not included in comparable hotel results for the periods presented herein.

We evaluate the operating performance of our comparable hotels based on both market and property type. These divisions are generally consistent with groupings recognized in the lodging industry.

Our markets consist of the following:

#### **Domestic**

Boston – Greater Boston Metropolitan area;

- New York Greater New York Metropolitan area, including northern New Jersey;
- Washington, D.C. Metropolitan area, including the Maryland and Virginia suburbs;
- Atlanta Atlanta Metropolitan area;
- Florida All Florida locations;
- Chicago Chicago Metropolitan area;
- Denver Denver Metropolitan area;
- Houston Houston Metropolitan area;
- Phoenix Phoenix Metropolitan area, including Scottsdale;
- Seattle Seattle Metropolitan area;
- San Francisco Greater San Francisco Metropolitan area, including San Jose;
- Los Angeles Greater Los Angeles area, including Orange County;
- San Diego San Diego Metropolitan area;
- Hawaii All Hawaii locations: and
- Other Select cities in California, Indiana, Louisiana, Minnesota, Ohio, Pennsylvania, Tennessee and Texas.

#### International

- Asia-Pacific Australia and New Zealand;
- Canada Toronto and Calgary; and
- Latin America Brazil, Chile and Mexico.

#### Non-GAAP FINANCIAL MEASURES

The comparable hotel results included in this supplemental information are "non-GAAP financial measures," which are measures of our historical or future financial performance that are not calculated and presented in accordance with GAAP, within the meaning of applicable SEC rules. The following discussion defines these measures and presents why we believe they are useful supplemental measures of our performance.

#### **EBITDA**

Earnings before Interest Expense, Income Taxes, Depreciation and Amortization ("EBITDA") is a commonly used measure of performance in many industries. Management believes EBITDA provides useful information to investors regarding our results of operations because it helps us and our investors evaluate the ongoing operating performance of our properties after removing the impact of the Company's capital structure (primarily interest expense) and its asset base (primarily depreciation and amortization). Management also believes the use of EBITDA facilitates comparisons between us and other lodging REITs, hotel owners who are not REITs and other capital-intensive companies. Management uses EBITDA to evaluate property-level results and as one measure in determining the value of acquisitions and dispositions and is widely used by management in the annual budget process and for our compensation programs.

#### Limitations on the Use of EBITDA

EBITDA as presented may not be comparable to measures calculated by other companies. This information should not be considered as an alternative to net income, operating profit, cash from operations or any other operating performance measure calculated in accordance with GAAP. Cash expenditures for various long-term assets (such as renewal and replacement capital expenditures), interest expense and other items have been and will be made and are not reflected in the EBITDA presentation. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our consolidated statement of operations and cash flows include interest expense, capital expenditures, and other excluded items, all of which should be considered when evaluating our performance, as well as the usefulness of our non-GAAP financial measures. Additionally, EBITDA should not be considered as a measure of our liquidity or indicative of funds available to fund our cash needs, including our ability to make cash distributions.

#### Comparable Hotel Property Level Operating Results

We present certain operating results for our hotels, such as hotel revenues, expenses, EBITDA (and the related margin), on a comparable hotel, or "same store," basis as supplemental information for investors. Our comparable hotel results present operating results for hotels owned during the entirety of the periods being compared without giving effect to any acquisitions or dispositions, significant property damage or large scale capital improvements incurred during these periods. We present comparable hotel EBITDA to help us and our investors evaluate the ongoing operating performance of our comparable properties after removing the impact of the Company's capital structure (primarily interest expense), and its asset base (primarily depreciation and amortization). Corporate-level costs and expenses are also removed to arrive at property-level results. We believe these property-level results provide investors with supplemental information into the ongoing operating performance of our comparable hotels. Comparable hotel results are presented both by region and for the Company's comparable properties in the aggregate. We eliminate depreciation and amortization because,

even though depreciation and amortization are property-level expenses, these non-cash expenses, which are based on historical cost accounting for real estate assets, implicitly assume that the value of real estate assets diminishes predictably over time. As noted earlier, because real estate values have historically risen or fallen with market conditions, many real estate industry investors have considered presentation of historical cost accounting for operating results to be insufficient by themselves.

As a result of the elimination of corporate-level costs and expenses and depreciation and amortization, the comparable hotel operating results we present do not represent our total revenues, expenses, operating profit or net income and should not be used to evaluate our performance as a whole. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our consolidated statements of operations include such amounts, all of which should be considered by investors when evaluating our performance.

We present these hotel operating results on a comparable hotel basis because we believe that doing so provides investors and management with useful information for evaluating the period-to-period performance of our hotels and facilitates comparisons with other hotel REITs and hotel owners. In particular, these measures assist management and investors in distinguishing whether increases or decreases in revenues and/or expenses are due to growth or decline of operations at comparable hotels (which represent the vast majority of our portfolio) or from other factors, such as the effect of acquisitions or dispositions. While management believes that presentation of comparable hotel results is a "same store" supplemental measure that provides useful information in evaluating our ongoing performance, this measure is not used to allocate resources or to assess the operating performance of each of these hotels, as these decisions are based on data for individual hotels and are not based on comparable hotel results. For these reasons, we believe that comparable hotel operating results, when combined with the presentation of GAAP operating profit, revenues and expenses, provide useful information to investors and management.

#### Credit Facility Leverage Ratio

Host L.P.'s credit facility contains certain financial covenants which we are required to meet, including allowable leverage ratio, which is determined using EBITDA and net debt, each as calculated under the terms of our credit facility ("Adjusted Credit Facility EBITDA" and "Net Debt," respectively). The leverage ratio is defined as Net Debt to Adjusted Credit Facility EBITDA. This calculation is based on pro forma results for the prior four fiscal quarters, giving effect to transactions such as acquisitions, dispositions and financings as if they occurred at the beginning of the period. Under the terms of the credit facility, interest expense excludes items such as the gains and losses on the extinguishment of debt, deferred financing charges related to the senior notes or the credit facility, amortization of debt premiums or discounts that were recorded at issuance of a loan to establish its fair value and non-cash interest expense, all of which are included in interest expense on our consolidated statement of operations.

Additionally, total debt used in the calculation of our leverage ratio is based on a "net debt" concept, under which cash and cash equivalents in excess of \$100 million are deducted from our total debt balance. In this supplemental financial information we have presented our credit facility leverage ratio, which is considered a non-GAAP financial measure. Management believes this financial ratio provides useful information to investors by demonstrating where the company is in terms of meeting this important financial covenant, and accordingly our ability to access the capital markets and in particular debt financing.