

## Host Hotels & Resorts, Inc. Reports Results for First Quarter 2021

Returns to Profitability at the Hotel-Level; Acquires the Four Seasons Resort Orlando at Walt Disney World® Resort

BETHESDA, MD; May 4, 2021 – Host Hotels & Resorts, Inc. (NASDAQ: HST) (the "Company"), the nation's largest lodging real estate investment trust ("REIT"), today announced results for first quarter 2021.

# **OPERATING RESULTS**(unaudited, in millions, except per share and hotel statistics)

_	Quarter ende	d March 31,	Percent Change	Percent Change
	2021	2020	vs. Q1 2020	vs. Q1 2019 <sup>(2)</sup>
Revenues	399	\$ 1,052	(62.1)%	(71.3)%
All owned hotel revenues (pro forma) (1)	401	1,053	(61.9)%	(69.5)%
Constant US\$	94.98	247.53	(61.6)%	(69.6)%
All owned hotel (pro forma) RevPAR - Constant US\$	61.43	147.56	(58.4)%	(68.1)%
_	Quarter ende	d March 31,	Percent	
	2021	2020	Change	
Net loss	\$ (153)	\$ (3)	(5000.0)%	
EBITDAre (1)	5	164	(97.0)%	
Adjusted EBITDAre (1)	3	164	(98.2)%	
Diluted loss per common share	(0.22)	_	N/M	
NAREIT FFO per diluted share (1)	0.01	0.23	(95.7)%	
Adjusted FFO per diluted share (1)	0.01	0.23	(95.7)%	

<sup>\*</sup> Additional detail on the Company's results, including data for 21 domestic markets, is available in the First Quarter 2021 Supplemental Financial Information available on the Company's website at <a href="www.hosthotels.com">www.hosthotels.com</a>.

James F. Risoleo, President and Chief Executive Officer, said, "We significantly exceeded our expectations in the first quarter, and returned to profitability at the hotel level for the first time since the onset of the pandemic. As a result, for the quarter, while we recorded a GAAP net loss, we delivered positive Adjusted EBITDAre. As vaccine deployment accelerated and lockdowns eased across the nation, our portfolio continued to gather revenue momentum through February and inflected sharply upward in March, with Spring break travel driving high-rated leisure demand to our luxury resorts in the Sunbelt and other key leisure destinations."

Risoleo continued, "With the lodging recovery underway, we are pleased to have completed the acquisitions of the Hyatt Regency Austin and Four Seasons Resort Orlando at Walt Disney World® Resort for a total of \$771 million. These high-quality properties, located in attractive growth markets with strong demand drivers, are expected to benefit from robust recovery trajectories and are already performing better than we anticipated. In addition to executing meaningful acquisitions this year, we continue to work on redefining our hotel operating model with our managers and positioning our properties to gain market share, key strategic objectives that we believe will accelerate our recovery and strengthen our ability to deliver

<sup>(1)</sup> NAREIT Funds From Operations ("FFO") per diluted share, Adjusted FFO per diluted share, EBITDAre, Adjusted EBITDAre and all owned hotel results (pro forma) are non-GAAP (U.S. generally accepted accounting principles) financial measures within the meaning of the rules of the Securities and Exchange Commission ("SEC"). See the Notes to Financial Information on why the Company believes these supplemental measures are useful, reconciliations to the most directly comparable GAAP measure, and the limitations on the use of these supplemental measures.

<sup>(2)</sup> Presentation includes comparisons to 2019 operating results so investors can better understand the trajectory and timing of any recovery from the COVID-19 impacts on hotel operations.

long-term growth for our stockholders. Overall, we are pleased to end the first quarter following the most challenging year in lodging history feeling optimistic about the recovery in travel and excited about our relative strength at the beginning of the new lodging cycle."

### **HIGHLIGHTS:**

### Results for First Quarter 2021

- Recorded a GAAP net loss of \$153 million in the first quarter of 2021, compared to a net loss of \$66 million in the fourth quarter of 2020, which benefited from a \$195 million gain on sale of assets.
- Achieved positive All Owned Hotel Pro Forma EBITDA of \$21 million in the first quarter of 2021, due to a sequential
  improvement in RevPAR and operations. This included break-even or positive hotel-level operating profit at 30 of
  the Company's hotels, representing 30% of rooms, an increase from 20 hotels, representing 24% of rooms,
  achieved in the fourth guarter of 2020.
- Acquired the fee-simple interest in the 448-room Hyatt Regency Austin for \$161 million.
- Ended the quarter with total available liquidity of approximately \$2.1 billion, including FF&E escrow reserves of \$131 million.

## Subsequent Events

- Acquired the fee simple interest in the 444-room Four Seasons Resort Orlando at Walt Disney World® Resort for approximately \$610 million in cash. Located within Walt Disney World® Resort, one of the most visited destination resorts in the world, the resort features 55,000 square feet of meeting space, six food and beverage outlets, five pools, three tennis courts, a 13,000 square foot spa, an 18-hole golf course and club, and a five-acre family-oriented water park.
- Acquired the Royal Ka'anapali and Ka'anapali Kai Golf Courses for \$28 million. Featuring two 18-hole golf courses
  over 296 acres, these assets are expected to generate synergies with the adjacent Hyatt Regency Maui Resort &
  Spa and provide opportunities for future value enhancements.
- Completed the development of additional villas at the Andaz Maui at Wailea Resort. The 19 two-bedroom luxury villas are already booked at 45% occupancy with an average rate of \$1,700 for the remainder of 2021.
- April RevPAR is expected to slightly exceed March RevPAR.

### **OPERATING ACTIVITIES CASH AND CASH BURN**

Significant components of the Company's total cash burn are (in millions):

	Quarter ended March 31, 2021	Quarter ended December 31, 2020
Net loss\$	(153)	\$ (66)
GAAP net cash used in operating activities	(49)	(143)
Cash burn excluding capital expenditures	(45)	(149)
Cash burn (3)	(138)	(264)
Components of cash burn:		
All Owned Hotel Pro Forma EBITDA (3)	21	(62)
Benefits for furloughed employees adjustment	(12)	(13)
Interest payments (4)	(35)	(50)
Cash corporate and other expenses	(19)	(12)
Net proceeds from (payments to) unconsolidated operations	(2)	9
Severance (expense) reversal at hotel properties	2	(21)
Cash burn excluding capital expenditures	(45)	(149)
Capital expenditures	(93)	(115)

<sup>(3)</sup> All Owned Hotel pro forma EBITDA and cash burn are non-GAAP financial measures within the meaning of the rules of the SEC. See the Notes to Financial Information on why the Company believes these supplemental measures are useful, reconciliations to the most directly comparable GAAP measure, and the limitations on the use of these supplemental measures. All Owned Hotel Pro Forma EBITDA includes an Employee Retention Credit in the first quarter of 2021 and the fourth quarter of 2020 of \$7 million and \$15 million, respectively. It also includes furlough benefit costs of \$13 million in the fourth quarter of 2020.

<sup>(4)</sup> Interest payments for the fourth quarter 2020 do not include cash debt extinguishment costs of \$8 million, which are considered a financing activity on the Company's Statement of Cash Flows.

### **OPERATING RESULTS**

Due to low occupancy levels and/or state mandates, operations remain suspended at three hotels in the Company's portfolio as of May 4, 2021. The Company has provided a complete list of these suspended hotels on page 30 of its First Quarter 2021 Supplemental Financial Information available on the Company's website at <a href="https://www.hosthotels.com">www.hosthotels.com</a>.

The following presents the monthly pro forma hotel operating results for the full portfolio compared to 2020 and 2019 for the periods presented<sup>(5)</sup>:

Number of hotels	<b>January 2021</b> 81 46,755	<b>January 2020</b> 80 46,590	<u>Change</u>	2	<b>bruary</b> 2 <b>021</b> 81 46,755	F	<b>2020</b> 80 46,590	<u>Change</u>	March 2021 81 46,755	<b>March 2020</b> 80 46,590	Change
Average Occupancy Percentage	19.6%	71.5%	(51.9pts)		26.0%		77.2%	(51.2pts)	34.1%	29.3%	4.8pts
Average Room Rate	\$ 212.60	\$ 244.43	(13.0)%	\$ 2	223.28	\$	254.08	(12.1)%	\$246.32	\$255.05	(3.4)%
RevPAR	\$ 41.68	\$ 174.85	(76.2)%	\$	58.15	\$	196.19	(70.4)%	\$ 84.10	\$ 74.77	12.5%

Number of hotels	<b>January 2021</b> 81 46,755	<b>January 2019</b> 80 46,590	<u>Change</u>	February 2021 81 46,755	February 2019 80 46,590	Change	<b>March 2021</b> 81 46,755	<b>March 2019</b> 80 46,590	Change
Average Occupancy Percentage	19.6%		( 1 )	26.0%		(  )	34.1%		(47.3pts)
Average Room Rate	\$ 212.60	\$ 242.57	(12.4)%	\$ 223.28	\$ 253.11	(11.8)%	\$246.32	\$263.48	(6.5)%
RevPAR	\$ 41.68	\$ 168.56	(75.3)%	\$ 58.15	\$ 194.82	(70.2)%	\$ 84.10	\$214.36	(60.8)%

## First Quarter 2021 Revenue Performance

- All Owned Hotel Pro Forma RevPAR declined 68.1% compared to the first quarter of 2019 and improved 61% compared to the fourth quarter of 2020. The sequential improvement was primarily due to strong leisure demand for resorts and hotels located in the Company's Sunbelt markets and Hawaii.
  - Average room rates declined by just 9% compared to the first quarter of 2019 and improved by 18% compared to the fourth quarter of 2020.
  - Average occupancy declined by 49.3 percentage points compared to the first quarter of 2019 and improved seven percentage points compared to the fourth quarter of 2020.

## Hotel Operating Expense Performance

- First Quarter 2021
  - o Portfolio-wide hotel operating costs, excluding severance, were nearly 60% lower compared to the first quarter of 2019, and only 15% higher compared to the fourth quarter of 2020, despite an approximately 50% increase in total revenues quarter over quarter.
  - Due to the stronger than expected demand surge in March, the ramp up of staffing at several properties
    was unable to keep pace. The Company expects hotel operating costs to increase more in line with total
    revenues as hotels transition from their contingency level operational plans to increasing staffing levels and
    controllable spending.
  - Furloughed employees received healthcare benefits of approximately \$12 million that were accrued in the fourth guarter of 2020.
  - In addition, the Company's hotel operators recorded a \$7 million credit related to the Employee Retention Credit in the first quarter, that, under the CARES Act, partially offset the costs for the operator's furloughed hotel employees and reduced hotel-level operating expenses.

<sup>(5)</sup> The AC Hotel Scottsdale North is a new development hotel that opened in January 2021. Therefore, there were no operations for the hotel prior to January 2021 and no adjustments made for pro forma results of the hotel for periods prior to its opening.

- Operating Expense Trends
  - Benefit costs for furloughed employees during the second and third quarter of 2021 are not expected to have a significant impact on results as they will be eligible to be reimbursed through the American Rescue Plan Act.
  - Re-introduction of marketing, maintenance and other support costs are expected to increase other departmental and support expenses as the recovery continues to gain momentum.

### HOTEL BUSINESS MIX UPDATE

The Company's customers fall into three broad groups: transient, group and contract business, which accounted for approximately 61%, 35%, and 4%, respectively, of its 2019 room sales.

During the first quarter, demand continued to be primarily driven by leisure demand at drive-to and resort destinations. The following are the sequential results of the Company's consolidated portfolio, including all owned hotels at March 31, 2021, for transient, group and contract business in comparison to 2019 performance:

			rter ended h 31, 2021			 arter ended mber 31, 2020		
·	Transient	(	Group	Contract	Transient	Group	С	ontract
Room nights (in thousands)	767		264	89	595	157		87
Percentage change in room nights vs. same period in 2019	(56.4)%		(79.2)%	(43.0)%	(70.0)%	(86.1)%		(44.7)%
Room Revenues (in millions) \$	205	\$	41	\$ 13	\$ 128	\$ 24 \$	\$	12
Percentage change in revenues vs. same period in 2019	(55.3)%		(87.0)%	(62.1)%	(74.9)%	(91.0)%		(62.8)%

### **CAPITAL EXPENDITURES**

The following presents the Company's 2021 capital expenditures spend and forecast for full year 2021 (in millions):

	Quarter end March 31, 20			2021 Full Ye	ear Forecast	t
	Actuals		Low-end	d of range	High-en	nd of range
ROI - Marriott transformational capital program	\$	28	\$	110	\$	140
ROI - All other ROI projects		33		165		185
Total ROI project spend		61		275		325
Renewals and Replacements		32		100		150
Total Capital Expenditures	\$	93	\$	375	\$	475

The Company is utilizing the low occupancy environment to accelerate certain projects and minimize future disruption and believes the renovations will position these hotels to capture additional revenue during the economic recovery. The Company recently completed The Ritz-Carlton, Amelia Island renovation as part of the Marriott transformational capital program, bringing the total number of completed properties to eight, and is on track to complete 85% of this program by the end of 2021. The Company expects to receive approximately \$15 million in operating profit guarantees in 2021 under the Marriott transformational capital program, including \$5 million that was received in the first quarter.

## **BALANCE SHEET**

The Company maintains a robust balance sheet that had the following balances at March 31, 2021:

- Total assets of \$12.7 billion.
- Total available liquidity of approximately \$2.1 billion, including FF&E escrow reserves of \$131 million.
- Debt balance of \$5.5 billion, with an average maturity of 4.7 years, an average interest rate of 3.0%, and no maturities until 2023.

Following the property transactions completed subsequent to quarter end, the Company's adjusted total available liquidity was approximately \$1.5 billion, including the FF&E escrow reserves.

As the Company's prior "at-the-market" offering program for shares of common stock has expired, the Company intends to enter into a distribution agreement after filing its quarterly report with the SEC by which the Company may issue and sell, from time to time, shares of common stock having an aggregate offering price of up to \$600 million. The shares would be offered and sold through sales agents in transactions that are deemed to be "at the market" offerings at then-current market prices. The Company is not obligated to sell any shares and considers the "at the market" stock offering program as one tool, among others, to raise capital when the Company believes conditions are advantageous and there is a compelling use of proceeds, including future potential acquisitions.

On February 9, 2021, the Company amended its credit facility for the second time during the pandemic to further extend the covenant waiver period through the first quarter of 2022. Financial covenant testing will resume for the second quarter of 2022, based on annualized results for the quarter, but only a fixed charge coverage ratio of 1.0x will be required for the second quarter of 2022. For subsequent quarters, all financial covenants will be tested, with the leverage ratio tested at the modified levels agreed to in the second amendment. Quarterly dividends and stock repurchases also remain suspended to help preserve liquidity and are restricted under the terms of the credit facility amendments.

### **2021 OUTLOOK**

Given the global economic uncertainty COVID-19 has created for the travel, airline, lodging and tourism and event industries, among others, the Company cannot provide guidance for its operations or fully estimate the effect of COVID-19 and the current U.S. vaccination deployment on its operations.

The Company believes that recovery within the lodging industry will be driven by increased confidence that the risks associated with travelling and contracting COVID-19 have been significantly reduced through vaccine deployment and the lifting of government restrictions.

While the Company is not providing guidance on operations at this time, it estimates that for full year 2021, interest expense and corporate and other expenses will be in the following ranges (in millions):

		Full Year 2021  Low- High- end of range end of ran			
	L	-OW-		High-	
	end	of range_	end of range		
Interest expense	\$	170	\$	180	
Corporate and other expenses		98		100	

The Company does not intend to provide further guidance updates unless deemed appropriate.

## **ABOUT HOST HOTELS & RESORTS**

Host Hotels & Resorts, Inc. is an S&P 500 company and is the largest lodging real estate investment trust and one of the largest owners of luxury and upper-upscale hotels. The Company currently owns 77 properties in the United States and five properties internationally totaling approximately 47,200 rooms. The Company also holds non-controlling interests in six domestic and one international joint ventures. Guided by a disciplined approach to capital allocation and aggressive asset management, the Company partners with premium brands such as Marriott®, Ritz-Carlton®, Westin®, Sheraton®, W®, St. Regis®, The Luxury Collection®, Hyatt®, Fairmont®, Hilton®, Swissôtel®, ibis® and Novotel®, as well as independent brands. For additional information, please visit the Company's website at www.hosthotels.com.

Note: This press release contains forward-looking statements within the meaning of federal securities regulations. These forward-looking statements include forecast results and are identified by their use of terms and phrases such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "should," "plan," "predict," "project," "will," "continue" and other similar terms and phrases, including references to assumptions and forecasts of future results. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause the actual results to differ materially from those anticipated at the time the forward-looking statements are made. These risks include, but are not limited to: the duration and scope of the COVID-19 pandemic and its short and longer-term impact on the demand for travel, transient and group business, and levels of consumer confidence; actions governments, businesses and individuals take in response to the pandemic, including limiting or banning travel or the size of gatherings; the impact of the pandemic and actions taken in response to the pandemic on global and regional economies, travel, and economic activity, including the duration and magnitude of its impact on unemployment rates, business investment and consumer discretionary spending; the pace of recovery when the COVID-19 pandemic subsides; general economic uncertainty in U.S. markets where we own hotels and a worsening of economic conditions or low levels of economic growth in these markets; the effects of steps we and our hotel managers take to reduce operating costs in response to the COVID-19 pandemic; other changes (apart from the COVID-19 pandemic) in national and local economic and business conditions and other factors such as natural disasters and weather that will affect occupancy rates at our hotels and the demand for hotel products and services; the impact of geopolitical developments outside the U.S. on lodging demand; volatility in global financial and credit markets; operating risks associated with the hotel business; risks and limitations in our operating flexibility associated with the level of our indebtedness and our ability to meet covenants in our debt agreements; risks associated with our relationships with property managers and joint venture partners; our ability to maintain our properties in a first-class manner, including meeting capital expenditure requirements; the effects of hotel renovations on our hotel

occupancy and financial results; our ability to compete effectively in areas such as access, location, quality of accommodations and room rate structures; risks associated with our ability to complete acquisitions and develop new properties and the risks that acquisitions and new developments may not perform in accordance with our expectations; our ability to continue to satisfy complex rules in order for us to remain a REIT for federal income tax purposes; risks associated with our ability to effectuate our dividend policy, including factors such as operating results and the economic outlook influencing our board's decision whether to pay further dividends at levels previously disclosed or to use available cash to make special dividends; and other risks and uncertainties associated with our business described in the Company's annual report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K filed with the SEC. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this release is as of May 4, 2021 and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company's expectations.

\* This press release contains registered trademarks that are the exclusive property of their respective owners. None of the owners of these trademarks has any responsibility or liability for any information contained in this press release.

\*\*\* Tables to Follow \*\*\*

Host Hotels & Resorts, Inc., herein referred to as "we," "Host Inc.," or the "Company," is a self-managed and self-administered real estate investment trust that owns hotel properties. We conduct our operations as an umbrella partnership REIT through an operating partnership, Host Hotels & Resorts, L.P. ("Host LP"), of which we are the sole general partner. When distinguishing between Host Inc. and Host LP, the primary difference is approximately 1% of the partnership interests in Host LP held by outside partners as of March 31, 2021, which is non-controlling interests in Host LP in our consolidated balance sheets and is included in net (income) loss attributable to non-controlling interests in our consolidated statements of operations. Readers are encouraged to find further detail regarding our organizational structure in our annual report on Form 10-K.

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# HOST HOTELS & RESORTS, INC. Condensed Consolidated Balance Sheets

(unaudited, in millions, except shares and per share amounts)

	March 3	31, 2021	December 31, 2020		
ASSETS					
Property and equipment, net	\$	9,506	\$	9,416	
Right-of-use assets		596		597	
Due from managers		26		22	
Advances to and investments in affiliates		34		21	
Furniture, fixtures and equipment replacement fund		131		139	
Other		420		360	
Cash and cash equivalents		2,008		2,335	
Total assets	\$	12,721	\$	12,890	
LIABILITIES, NON-CONTROLLING INTEREST	S AND EQUI	ITY			
Debt (1)					
Senior notes	\$	3,066	\$	3,065	
Credit facility, including the term loans of \$996 and \$997, respectively		2,469		2,471	
Other debt		5		5	
Total debt		5,540		5,541	
Lease liabilities		609		610	
Accounts payable and accrued expenses		76		71	
Due to managers		56		64	
Other		166		170	
Total liabilities		6,447		6,456	
Redeemable non-controlling interests - Host Hotels & Resorts, L.P		124		108	
Host Hotels & Resorts, Inc. stockholders' equity:					
Common stock, par value \$.01, 1,050 million shares authorized,					
706.1 million shares and 705.4 million shares issued and outstanding,					
respectively		7		7	
Additional paid-in capital		7,547		7,568	
Accumulated other comprehensive loss		(77)		(74)	
Deficit		(1,332)		(1,180)	
Total equity of Host Hotels & Resorts, Inc. stockholders		6,145		6,321	
Non-redeemable non-controlling interests—other consolidated partnerships		5		5	
Total equity		6,150		6,326	
Total liabilities, non-controlling interests and equity	\$	12,721	\$	12,890	

<sup>(1)</sup> Please see our First Quarter 2021 Supplemental Financial Information for more detail on our debt balances and financial covenant ratios under our credit facility and senior notes indentures.

# HOST HOTELS & RESORTS, INC. Condensed Consolidated Statements of Operations

(unaudited, in millions, except per share amounts)

	Quarter ende	ed Marc	h 31,
	2021		2020
Revenues	 		
Rooms	\$ 257	\$	626
Food and beverage	77		330
Other	65		96
Total revenues	399		1,052
Expenses			
Rooms	65		187
Food and beverage	62		245
Other departmental and support expenses	160		319
Management fees	11		30
Other property-level expenses	78		93
Depreciation and amortization	165		164
Corporate and other expenses <sup>(1)</sup>	24		25
Total operating costs and expenses	565		1,063
Operating loss	(166)		(11)
Interest income	1		6
Interest expense	(42)		(37)
Other losses	(1)		(2)
Equity in earnings of affiliates	 9		4
Loss before income taxes	(199)		(40)
Benefit for income taxes (2)	 46		37
Net loss	(153)		(3)
Less: Net loss attributable to non-controlling interests	1		<u> </u>
Net loss attributable to Host Inc.	\$ (152)	\$	(3)
Basic and diluted loss per common share	\$ (.22)	\$	

(1) Corporate and other expenses include the following items:

	 2021 2021					
	2021		2020			
General and administrative costs	\$ 20	\$	22			
Non-cash stock-based compensation expense	4		3			
Total	\$ 24	\$	25			

(2) We recorded an income tax benefit in first quarter of 2021 and in 2020 to reflect net operating losses incurred that, as a result of legislation enacted by the CARES Act, may be carried back up to five years in order to procure a refund of U.S. federal corporate income taxes previously paid. Any net operating loss not carried back pursuant to these rules may be carried forward indefinitely, subject to an annual limit on the use thereof of 80% of annual taxable income. We expect to generate additional net operating losses in 2021 and will evaluate whether to record an income tax benefit for all or a portion of such net operating loss during and throughout 2021.

# HOST HOTELS & RESORTS, INC. Earnings (Loss) per Common Share

(unaudited, in millions, except per share amounts)

	Quarter ende	d Mar	ch 31,
	 2021		2020
Net loss	\$ (153)	\$	(3)
Less: Net loss attributable to non-controlling interests	1		_
Net loss attributable to Host Inc.	\$ (152)	\$	(3)
Basic weighted average shares outstanding	 705.6		708.1
Diluted weighted average shares outstanding (1)	 705.6		708.1
Basic and diluted loss per common share	\$ (.22)	\$	_

<sup>(1)</sup> Dilutive securities may include shares granted under comprehensive stock plans, preferred operating partnership units ("OP Units") held by minority partners and other non-controlling interests that have the option to convert their limited partnership interests to common OP Units. No effect is shown for any securities that were anti-dilutive for the period.

# HOST HOTELS & RESORTS, INC. Hotel Operating Data for Consolidated Hotels (1)(2)

## All Owned Hotels (pro forma) by Location in Constant US\$ Compared to 2020

	As of March	31, 2021	Quarter ended March 31, 2021				Quarter ended March 31, 2020					
												Percent
				Average			_	Average			Percent	Change in
Location	No. of Properties	No. of	Average Room Rate	Occupancy	DavDAD	Total RevPAR	Average Room Rate	Occupancy	DavDAD	Total RevPAR	Change in RevPAR	Total RevPAR
		Rooms		Percentage	RevPAR			Percentage	RevPAR \$ 314.11			
Miami Florida Gulf Coast	3 5	1,276 1,842	\$ 556.36 521.91	55.6 % 52.8	5 \$ 309.29 275.67	\$ 470.45 489.52	\$ 443.30 430.81	70.9 % 70.8	305.01	\$ 498.35 649.38	(1.5)% (9.6)	(5.6)% (24.6)
Phoenix	4	1,842	355.31	49.9	177.15	335.19	369.52	70.8 67.1	248.11	552.93	(28.6)	(39.4)
Jacksonville	4	446	484.86	35.5	177.13	345.82	363.41	57.0	246.11	466.16	(28.0)	(25.8)
Maui/Oahu	4	1,987	404.89	40.0	162.15	243.26	469.81	74.5	350.05	513.46	(53.7)	(52.6)
Washington, D.C. (CBD)	5	3,238	152.00	49.3	74.98	78.49	230.32	74.5 54.0	124.28	183.71	(39.7)	(52.6)
Houston	4	1,716	125.89	50.9	64.05	86.95	175.23	61.3	107.38	162.63	(40.4)	(46.5)
Atlanta	4	1,682	155.54	37.7	58.57	75.06	192.55	63.1	121.49	196.11	(51.8)	(61.7)
Philadelphia	2	810	135.04	36.9	49.89	70.10	173.70	62.8	109.04	180.62	(54.2)	(61.2)
Northern Virginia	3	1,252	150.57	29.5	44.45	63.28	206.66	52.7	108.90	180.68	(59.2)	(65.0)
San Antonio/Austin	3	1,960	128.07	31.5	40.35	57.23	196.60	47.7	93.85	157.07	(57.0)	(63.6)
Los Angeles/Orange	Ü	1,000	120.01	01.0	10.00	01.20	100.00		00.00	107.07	(07.0)	(00.0)
County	5	2,119	158.07	24.3	38.41	50.27	213.01	67.4	143.52	215.71	(73.2)	(76.7)
San Diego	3	3,288	156.29	17.1	26.69	48.42	244.32	61.2	149.44	291.18	(82.1)	(83.4)
New York	3	4,261	142.98	15.9	22.78	29.16	220.61	56.1	123.75	197.15	(81.6)	(85.2)
Orlando	1	2,004	151.40	13.2	19.95	52.40	215.31	57.1	123.02	288.47	(83.8)	(81.8)
Denver	3	1,340	112.49	17.2	19.34	23.70	161.52	50.1	80.92	125.09	(76.1)	(81.1)
Chicago	4	1,816	115.21	16.2	18.62	22.77	142.48	47.5	67.69	95.61	(72.5)	(76.2)
San Francisco/San Jose	7	4,528	136.44	13.3	18.10	23.78	295.37	59.3	175.08	254.37	(89.7)	(90.7)
New Orleans	1	1,333	107.71	13.3	14.30	27.41	202.36	65.3	132.09	197.80	(89.2)	(86.1)
Seattle	2	1,315	149.63	7.2	10.84	14.53	193.42	54.0	104.51	149.34	(89.6)	(90.3)
Boston	3	2,715	117.71	8.0	9.40	12.14	177.13	53.0	93.85	141.90	(90.0)	(91.4)
Other		2,509	135.81	27.2	36.96	47.96	166.44	57.3	95.36	134.38	(61.2)	(64.3)
Domestic	76	45,256	233.01	27.1	63.08	97.61	253.75	59.1	150.09	252.30	(58.0)	(61.3)
International	5	1,499	89.36	13.0	11.62	15.46	133.47	53.3	71.18	104.05	(83.7)	(85.1)
All Locations -												
Constant US\$	81	46,755	230.76	26.6	61.43	94.98	250.26	59.0	147.56	247.53	(58.4)	(61.6)

# All Owned Hotels (pro forma) in Nominal US\$ Compared to 2020

	As of March	31, 2021	Qua	arter ended Mar	ch 31, 202	1	Quarter ended March 31, 2020					
												Percent
				Average				Average			Percent	Change in
	No. of	No. of	Average	Occupancy		Total	Average	Occupancy		Total	Change in	Total
	Properties	Rooms	Room Rate	Percentage	RevPAR	RevPAR	Room Rate	Percentage	RevPAR	RevPAR	RevPAR	RevPAR
International	5	1,499	\$ 89.36	13.0%	\$ 11.62	\$ 15.46	\$ 138.21	53.3 %	\$ 73.70	\$ 106.43	(84.2)%	(85.5)%
Domestic	76	45,256	233.01	27.1	63.08	97.61	253.75	59.1	150.09	252.30	(58.0)	(61.3)
All Locations	81	46,755	230.76	26.6	61.43	94.98	250.40	59.0	147.64	247.61	(58.4)	(61.6)

## HOST HOTELS & RESORTS, INC. Hotel Operating Data for Consolidated Hotels (1)(2) (cont.)

## All Owned Hotels (pro forma) by Location in Constant US\$ Compared to 2019

	As of March	n 31, 2021	Quarter ended March 31, 2021				Qu	arter ended Ma				
Location	No. of Properties	No. of Rooms	Average Room Rate	Average Occupancy Percentage	RevPAR	Total RevPAR	Average Room Rate	Average Occupancy Percentage	RevPAR	Total RevPAR	Percent Change in RevPAR	Percent Change in Total RevPAR
Miami	3	1,276	\$ 556.36	55.6%	\$ 309.29	\$ 470.45	\$ 408.86	85.9%	\$ 351.13	\$ 522.30	(11.9)%	(9.9)%
Florida Gulf Coast	5	1,842	521.91	52.8	275.67	489.52	439.30	83.1	364.98	729.85	(24.5)	(32.9)
Phoenix	4	1,819	355.31	49.9	177.15	335.19	373.48	82.7	308.80	644.54	(42.6)	(48.0)
Jacksonville	1	446	484.86	35.5	171.97	345.82	367.78	78.6	289.04	690.11	(40.5)	(49.9)
Maui/Oahu	4	1,987	404.89	40.0	162.15	243.26	437.66	89.0	389.36	584.39	(58.4)	(58.4)
Washington, D.C. (CBD).	5	3,238	152.00	49.3	74.98	78.49	247.89	73.3	181.79	257.64	(58.8)	(69.5)
Houston	4	1,716	125.89	50.9	64.05	86.95	182.60	75.8	138.36	201.04	(53.7)	(56.8)
Atlanta	4	1,682	155.54	37.7	58.57	75.06	227.57	76.7	174.60	272.88	(66.5)	(72.5)
Philadelphia		810	135.04	36.9	49.89	70.10	190.16	78.1	148.48	242.24	(66.4)	(71.1)
Northern Virginia	3	1,252	150.57	29.5	44.45	63.28	210.16	65.7	138.09	239.65	(67.8)	(73.6)
San Antonio/Austin		1,960	128.07	31.5	40.35	57.23	208.03	79.2	164.69	260.10	(75.5)	(78.0)
Los Angeles/Orange												
County	5	2,119	158.07	24.3	38.41	50.27	219.94	84.5	185.95	279.42	(79.3)	(82.0)
San Diego	3	3,288	156.29	17.1	26.69	48.42	252.91	76.9	194.59	349.55	(86.3)	(86.1)
New York	3	4,261		15.9	22.78	29.16	236.38	72.0	170.27	267.69	(86.6)	(89.1)
Orlando	1	2,004	151.40	13.2	19.95	52.40	208.20	79.0	164.41	385.22	(87.9)	(86.4)
Denver	3	1,340	112.49	17.2	19.34	23.70	161.82	64.7	104.75	158.27	(81.5)	(85.0)
Chicago	4	1,816	115.21	16.2	18.62	22.77	148.27	60.4	89.50	128.94	(79.2)	(82.3)
San Francisco/San Jose .		4,528	136.44	13.3	18.10	23.78	305.80	77.3	236.51	330.84	(92.3)	(92.8)
New Orleans	1	1,333	107.71	13.3	14.30	27.41	209.79	81.6	171.18	249.87	(91.6)	(89.0)
Seattle	2	1,315	149.63	7.2	10.84	14.53	194.12	77.4	150.15	203.91	(92.8)	(92.9)
Boston	3	2,715	117.71	8.0	9.40	12.14	190.33	69.4	132.03	196.44	(92.9)	(93.8)
Other		2,509	135.81	27.2	36.96	47.96	168.26	73.1	122.94	175.07	(69.9)	(72.6)
Domestic	76	45,256	233.01	27.1	63.08	97.61	257.13	76.2	195.88	318.78	(67.8)	(69.4)
International All Locations -	5	1,499	89.36	13.0	11.62	15.46	134.63	67.6	91.07	132.89	(87.2)	(88.4)
Constant US\$	81	46,755	230.76	26.6	61.43	94.98	253.61	75.9	192.51	312.80	(68.1)	(69.6)

## All Owned Hotels (pro forma) in Nominal US\$ Compared to 2019

	As of March	31, 2021	Quarter ended March 31, 2021				Quarter ended March 31, 2019						
			'	Average			,		Average			Percent	Percent Change in
	No. of	No. of	Average	Occupancy		Total	Av	erage	Occupancy		Total	Change in	Total
	Properties	Rooms	Room Rate	Percentage	RevPAR	RevPAR	Roo	m Rate	Percentage	RevPAR	RevPAR	RevPAR	RevPAR
International	5	1,499	\$ 89.36	13.0 %	\$ 11.62	\$ 15.46	\$	143.88	67.6%	\$ 97.32	\$ 140.81	(88.1)%	(89.0)%
Domestic	76	45,256	233.01	27.1	63.08	97.61		257.13	76.2	195.88	318.78	(67.8)	(69.4)
All Locations	81	46,755	230.76	26.6	61.43	94.98		253.88	75.9	192.71	313.05	(68.1)	(69.7)

<sup>(1)</sup> To facilitate a quarter-to-quarter comparison of our operations, we typically present certain operating statistics and operating results for the periods included in this presentation on a comparable hotel basis. However, due to the COVID-19 pandemic and its effects on operations there is little comparability between periods. For this reason, we temporarily are revising our presentation to instead present hotel operating results for all consolidated hotels and, to facilitate comparisons between periods, we are presenting results on a pro forma basis including the following adjustments: (1) operating results are presented for all consolidated properties owned as of March 31, 2021 but do not include the results of operations for properties sold through the reporting date; and (2) operating results for acquisitions as of March 31, 2021 are reflected for full calendar years, to include results for periods prior to our ownership. For these hotels, since the year-over-year comparison includes periods prior to our ownership, the changes will not necessarily correspond to changes in our actual results. See the Notes to Financial Information – All Owned Hotel Pro Forma Operating Statistics and Results for further information on these pro forma statistics and — Constant US\$ and Nominal US\$ for a discussion on constant US\$ presentation. Nominal US\$ results include the effect of currency fluctuations, consistent with our financial statement presentation. The AC Hotel Scottsdale North is a new development hotel that opened in January 2021. Therefore, there were no operations for the hotel prior to January 2021 and no adjustments made for pro forma results of the hotel for periods prior to its opening. CBD of a location refers to the central business district.

<sup>(2)</sup> Hotel RevPAR is calculated as room revenues divided by the available room nights. Hotel Total RevPAR is calculated by dividing the sum of rooms, food and beverage and other revenues by the available room nights.

# HOST HOTELS & RESORTS, INC. Schedule of All Owned Hotel Pro Forma Results (1)

(unaudited, in millions, except hotel statistics)

		Quarte	er ended March 31,	
	2021		2020	2019
Number of hotels	81		80	 80
Number of rooms	46,755		46,590	46,590
Change in hotel Total RevPAR -				
Constant US\$	(61.6)%		_	_
Nominal US\$	(61.6)%		_	_
Change in hotel RevPAR -				
Constant US\$	(58.4)%		_	_
Nominal US\$	(58.4)%		_	_
Operating profit (loss) margin (2)	(41.6)%		(1.0)%	15.5%
All Owned Hotel Pro Forma EBITDA margin (2)	5.2%		17.1%	30.0%
Food and beverage profit margin (2)	19.5%		25.8%	34.2%
All Owned Hotel Pro Forma food and beverage profit margin (2)	19.5%		26.2%	34.3%
Net income (loss)	\$ (153)	\$	(3)	\$ 189
Depreciation and amortization	165		164	170
Interest expense	42		37	43
Provision (benefit) for income taxes	(46)		(37)	2
Gain on sale of property and corporate level				
income/expense	15		17	11
Severance expense (reversal) at hotel properties	(2)		_	_
Pro forma adjustments (3)			2	 (21)
All Owned Hotel Pro Forma EBITDA <sup>(4)</sup>	\$ 21	\$	180	\$ 394

	Quarter ended March 31, 2021							Quarter ended March 31, 2020				
				Adjustments				Adjustr	nents			
		AAP sults	Severance at hotel properties	Pro forma adjustments <sup>(3)</sup>	Depreciation and corporate level items	All Owned Hotel Pro Forma Results (3)	GAAP Results	Pro forma adjustments (3)	Depreciation and corporate level items	All Owned Hotel Pro Forma Results (3)		
Revenues												
Room	\$	257	\$ —	\$ 2	-	\$ 259	\$ 626	•	\$ —	\$ 626		
Food and beverage		77	_	_	_	77	330	2	_	332		
Other		65				65	96	(1)		95		
Total revenues		399		2		401	1,052	1		1,053		
Expenses												
Room		65	1	_	_	66	187	_	_	187		
Food and beverage		62	_	_	_	62	245	_	_	245		
Other		249	1	2	_	252	442	(1)	_	441		
Depreciation and amortization Corporate and other		165	_	_	(165)	_	164	_	(164)	_		
expenses		24	_	_	(24)	_	25	_	(25)	_		
Total expenses	-	565	2	2			1,063	(1)	(189)			
Operating Profit - All Owned Hotel Pro Forma												
EBITDA <sup>(4)</sup>	\$	(166)	\$ (2)	<u> </u>	\$ 189	<u>\$ 21</u>	\$ (11	) \$ 2	\$ 189	<u>\$ 180</u>		

# HOST HOTELS & RESORTS, INC. Schedule of All Owned Hotel Pro Forma Results (1) (cont.)

(unaudited, in millions, except hotel statistics)

	Quarter ended March 31, 2021							Quarter ended March 31, 2019				
				Adjustments				Adjustments				
		AAP sults	Severance at hotel properties	Pro forma adjustments <sup>(3)</sup>	Depreciation and corporate level items	All Owned Hotel Pro Forma Results (3)	GAAP Results a	Pro forma adjustments <sup>(3)</sup>	Depreciation and corporate level items	All Owned Hotel Pro Forma Results (3)		
Revenues												
Room	\$	257	\$ —	\$ 2	\$ —	\$ 259	\$ 857 9	(49)	\$ —	\$ 808		
Food and beverage		77	_	_	_	77	433	(19)	_	414		
Other		65				65	100	(7)		93		
Total revenues		399	_	2	_	401	1,390	(75)	_	1,315		
Expenses					-			_				
Room		65	1	_	_	66	217	(14)	_	203		
Food and beverage		62	_	_	_	62	285	(13)	_	272		
Other		249	1	2	_	252	473	(27)	_	446		
Depreciation and amortization		165	_	_	(165)	_	170	_	(170)	_		
Corporate and other												
expenses		24			(24)		29		(29)			
Total expenses		565	2	2	(189)	380	1,174	(54)	(199)	921		
Operating Profit - All Owned Hotel Pro Forma EBITDA <sup>(4)</sup>	<u>\$</u>	(166)	\$ (2	) <u>\$</u>	\$ 189	<u>\$ 21</u>	<u>\$ 216</u> §	(21)	\$ 199	\$ 394		

<sup>(1)</sup> See the Notes to Financial Information for a discussion of non-GAAP measures and the calculation of all owned hotel pro forma results, including the limitations on their use.

<sup>(2)</sup> Profit margins are calculated by dividing the applicable operating profit by the related revenue amount. GAAP profit margins are calculated using amounts presented in the unaudited condensed consolidated statements of operations. Hotel margins are calculated using amounts presented in the above tables.

<sup>(3)</sup> Pro forma adjustments represent the following items: (i) the elimination of results of operations of our sold hotels, which operations are included in our unaudited condensed consolidated statements of operations as continuing operations and (ii) the addition of results for periods prior to our ownership for hotels acquired as of March 31, 2021. All Owned Hotel Pro Forma results also includes the results of our leased office buildings and other non-hotel revenue and expense items.

<sup>(4)</sup> All Owned Hotel Pro Forma EBITDA excludes the Four Seasons Resort Orlando at Walt Disney World® Resort, as it was acquired subsequent to quarter end. Additionally, the AC Hotel Scottsdale North is a new development hotel that opened in January 2021. Therefore, there were no operations for the hotel prior to January 2021 and no adjustments made for pro forma results of the hotel for periods prior to its opening.

## **HOST HOTELS & RESORTS, INC.** Reconciliation of Net Income (Loss) to EBITDA, EBITDAre and Adjusted EBITDAre (1)

(unaudited, in millions)

	Quarter ended March 31,					
	2021		2020			
Net loss	\$ (153	) \$	(3)			
Interest expense	42		37			
Depreciation and amortization	165		164			
Income taxes	(46	)	(37)			
EBITDA	8		161			
Loss on dispositions	<del>-</del>		1			
Equity investment adjustments:						
Equity in earnings of affiliates	(9	)	(4)			
Pro rata EBITDAre of equity investments <sup>(2)</sup>	6		6			
EBITDAre	5		164			
Adjustments to EBITDA <i>re</i> :						
Severance expense (reversal) at hotel properties	(2	)	<u> </u>			
Adjusted EBITDAre	\$ 3	\$	164			

<sup>(1)</sup> See the Notes to Financial Information for discussion of non-GAAP measures.
(2) Unrealized gains of our unconsolidated investments are not recognized in our EBITDAre, Adjusted EBITDAre, NAREIT FFO or Adjusted FFO until they have been realized by the unconsolidated partnership.

## **HOST HOTELS & RESORTS, INC.**

# Reconciliation of Diluted Earnings (Loss) per Common Share to NAREIT and Adjusted Funds From Operations per Diluted Share (1)

(unaudited, in millions, except per share amounts)

	Quarter ended March 31,				
	2021		020		
Net loss\$	(153)	\$	(3)		
Less: Net loss attributable to non-controlling interests	1				
Net loss attributable to Host Inc.	(152)		(3)		
Adjustments:	, ,				
Loss on dispositions	_		1		
Depreciation and amortization	165		164		
Equity investment adjustments:					
Equity in earnings of affiliates	(9)		(4)		
Pro rata FFO of equity investments <sup>(2)</sup>	4		4		
Consolidated partnership adjustments:					
FFO adjustments for non-controlling interests of Host L.P	(2)		(2)		
NAREIT FFO	6		160		
Adjustments to NAREIT FFO:					
Severance expense (reversal) at hotel properties	(2)		<u> </u>		
Adjusted FFO\$	4	\$	160		
For calculation on a per share basis: <sup>(3)</sup>					
Diluted weighted average shares outstanding - EPS	705.6		708.1		
Assuming issuance of common shares granted under					
the comprehensive stock plans	0.9		0.4		
Diluted weighted average shares outstanding - NAREIT FFO and Adjusted					
FFO	706.5		708.5		
Diluted loss per common share\$	(.22)	\$			
NAREIT FFO per diluted share\$	.01	\$	.23		
Adjusted FFO per diluted share \$	.01	\$	.23		

<sup>(1-2)</sup> Refer to corresponding footnote on the Reconciliation of Net Income (Loss) to EBITDA, EBITDAre and Adjusted EBITDAre.

<sup>(3)</sup> Diluted loss per common share, NAREIT FFO per diluted share and Adjusted FFO per diluted share are adjusted for the effects of dilutive securities. Dilutive securities may include shares granted under comprehensive stock plans, preferred OP units held by non-controlling partners and other non-controlling interests that have the option to convert their limited partnership interests to common OP units. No effect is shown for securities if they are anti-dilutive.

#### ALL OWNED HOTEL PRO FORMA OPERATING STATISTICS AND RESULTS

To facilitate a quarter-to-quarter comparison of our operations, we typically present certain operating statistics (i.e., Total RevPAR, RevPAR, average daily rate and average occupancy) and operating results (revenues, expenses, hotel EBITDA and associated margins) for the periods included in this presentation on a comparable hotel basis in order to enable our investors to better evaluate our operating performance (discussed in "Hotel Property Level Operating Results" below). However, due to the COVID-19 pandemic and its effects on operations, there is little comparability between periods. For this reason, we temporarily are suspending our comparable hotel presentation and instead present hotel operating results for all consolidated hotels and, to facilitate comparisons between periods, we are presenting results on a pro forma basis, including the following adjustments: (1) operating results are presented for all consolidated hotels owned as of March 31, 2021, but do not include the results of operations for properties sold through the reporting date; and (2) operating results for acquisitions as of March 31, 2021 are reflected for full calendar years, to include results for periods prior to our ownership. For these hotels, since the year-over-year comparison includes periods prior to our ownership, the changes will not necessarily correspond to changes in our actual results.

#### **CONSTANT US\$ and NOMINAL US\$**

Operating results denominated in foreign currencies are translated using the prevailing exchange rates on the date of the transaction, or monthly based on the weighted average exchange rate for the period. For comparative purposes, we also present the RevPAR results for the prior year assuming the results of our foreign operations were translated using the same exchange rates that were effective for the comparable periods in the current year, thereby eliminating the effect of currency fluctuation for the year-over-year comparisons. We believe this presentation is useful to investors as it provides clarity with respect to the change in RevPAR in the local currency of the hotel consistent with the manner in which we would evaluate our domestic portfolio. However, the estimated effect of changes in foreign currency has been reflected in the results of net income (loss), EBITDA, Adjusted EBITDAre, diluted earnings (loss) per common share and Adjusted FFO per diluted share. Nominal US\$ results include the effect of currency fluctuations, consistent with our financial statement presentation.

#### NON-GAAP FINANCIAL MEASURES

Included in this press release are certain "non-GAAP financial measures," which are measures of our historical or future financial performance that are not calculated and presented in accordance with GAAP, within the meaning of applicable SEC rules. They are as follows: (i) FFO and FFO per diluted share (both NAREIT and Adjusted), (ii) EBITDA, (iii) EBITDAre and Adjusted EBITDAre, (iv) All Owned Hotel Pro Forma Operating Statistics and Results and (v) Cash burn. The following discussion defines these measures and presents why we believe they are useful supplemental measures of our performance.

### NAREIT FFO AND NAREIT FFO PER DILUTED SHARE

We present NAREIT FFO and NAREIT FFO per diluted share as non-GAAP measures of our performance in addition to our earnings per share (calculated in accordance with GAAP). We calculate NAREIT FFO per diluted share as our NAREIT FFO (defined as set forth below) for a given operating period, as adjusted for the effect of dilutive securities, divided by the number of fully diluted shares outstanding during such period, in accordance with NAREIT guidelines. Effective January 1, 2019, we adopted NAREIT's definition of FFO included in NAREIT's Funds From Operations White Paper – 2018 Restatement. NAREIT defines FFO as net income (calculated in accordance with GAAP) excluding depreciation and amortization related to real estate, gains and losses from the sale of certain real estate assets, gains and losses from change in control, impairment expense of certain real estate assets and investments and adjustments for consolidated partially-owned entities and unconsolidated affiliates. Adjustments for consolidated partially-owned entities and unconsolidated affiliates are calculated to reflect our pro rata share of the FFO of those entities on the same basis.

We believe that NAREIT FFO per diluted share is a useful supplemental measure of our operating performance and that the presentation of NAREIT FFO per diluted share, when combined with the primary GAAP presentation of earnings per share, provides beneficial information to investors. By excluding the effect of real estate depreciation, amortization, impairment expense and gains and losses from sales of depreciable real estate, all of which are based on historical cost accounting and which may be of lesser significance in evaluating current performance, we believe that such measures can facilitate comparisons of operating performance between periods and with other REITs, even though NAREIT FFO per diluted share does not represent an amount that accrues directly to holders of our common stock. Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. As noted by NAREIT in its Funds From Operations White Paper – 2018 Restatement, the primary purpose for including FFO as a supplemental measure of operating performance of a REIT is to address the artificial nature of historical cost depreciation and amortization of real estate and real estate-related assets mandated by GAAP. For these reasons, NAREIT adopted the FFO metric in order to promote a uniform industry-wide measure of REIT operating performance.

### Adjusted FFO per Diluted Share

We also present Adjusted FFO per diluted share when evaluating our performance because management believes that the exclusion of certain additional items described below provides useful supplemental information to investors regarding our ongoing operating performance. Management historically has made the adjustments detailed below in evaluating our performance, in our annual budget process and for our compensation programs. We believe that the presentation of Adjusted FFO per diluted share, when combined with both the primary GAAP presentation of diluted earnings per share and FFO per diluted share as defined by NAREIT, provides useful supplemental information that is beneficial to an investor's understanding of our operating performance. We adjust NAREIT FFO per diluted share for the following items, which may occur in any period, and refer to this measure as Adjusted FFO per diluted share:

- Gains and Losses on the Extinguishment of Debt We exclude the effect of finance charges and premiums associated with the extinguishment of debt, including the acceleration of the write-off of deferred financing costs from the original issuance of the debt being redeemed or retired and incremental interest expense incurred during the refinancing period. We also exclude the gains on debt repurchases and the original issuance costs associated with the retirement of preferred stock. We believe that these items are not reflective of our ongoing finance costs.
- Acquisition Costs Under GAAP, costs associated with completed property acquisitions that are considered business
  combinations are expensed in the year incurred. We exclude the effect of these costs because we believe they are not reflective
  of the ongoing performance of the Company.
- Litigation Gains and Losses We exclude the effect of gains or losses associated with litigation recorded under GAAP that we consider outside the ordinary course of business. We believe that including these items is not consistent with our ongoing operating performance.
- Severance Expense –In certain circumstances, we will add back hotel-level severance expenses when we do not believe that such expenses are reflective of the ongoing operation of our properties. Situations that would result in a severance add-back include, but are not limited to, (i) costs incurred as part of a broad-based reconfiguration of the operating model with the specific hotel operator for a portfolio of hotels and (ii) costs incurred at a specific hotel due to a broad-based and significant reconfiguration of a hotel and/or its workforce. We do not add back corporate-level severance costs or severance costs at an individual hotel that we consider to be incurred in the normal course of business.

In unusual circumstances, we also may adjust NAREIT FFO for gains or losses that management believes are not representative of the Company's current operating performance. For example, in 2017, as a result of the reduction of the U.S. federal corporate income tax rate from 35% to 21% by the Tax Cuts and Jobs Act, we remeasured our domestic deferred tax assets as of December 31, 2017 and recorded a one-time adjustment to reduce our deferred tax assets and to increase the provision for income taxes by approximately \$11 million. We do not consider this adjustment to be reflective of our on-going operating performance and, therefore, we excluded this item from Adjusted FFO.

### **EBITDA**

Earnings before Interest Expense, Income Taxes, Depreciation and Amortization ("EBITDA") is a commonly used measure of performance in many industries. Management believes EBITDA provides useful information to investors regarding our results of operations because it helps us and our investors evaluate the ongoing operating performance of our properties after removing the impact of the Company's capital structure (primarily interest expense) and its asset base (primarily depreciation and amortization). Management also believes the use of EBITDA facilitates comparisons between us and other lodging REITs, hotel owners that are not REITs and other capital-intensive companies. Management uses EBITDA to evaluate property-level results and as one measure in determining the value of acquisitions and dispositions and, like FFO and Adjusted FFO per diluted share, it is widely used by management in the annual budget process and for our compensation programs.

## EBITDAre and Adjusted EBITDAre

We present EBITDAre in accordance with NAREIT guidelines, as defined in its September 2017 white paper "Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate," to provide an additional performance measure to facilitate the evaluation and comparison of the Company's results with other REITs. NAREIT defines EBITDAre as net income (calculated in accordance with GAAP) excluding interest expense, income tax, depreciation and amortization, gains or losses on disposition of depreciated property (including gains or losses on change of control), impairment expense of depreciated property and of investments in unconsolidated affiliates caused by a decrease in value of depreciated property in the affiliate, and adjustments to reflect the entity's pro rata share of EBITDAre of unconsolidated affiliates.

We make additional adjustments to EBITDAre when evaluating our performance because we believe that the exclusion of certain additional items described below provides useful supplemental information to investors regarding our ongoing operating performance. We believe that the presentation of Adjusted EBITDAre, when combined with the primary GAAP presentation of net income, is beneficial to an investor's understanding of our operating performance. Adjusted EBITDAre also is similar to the measure used to calculate certain

credit ratios for our credit facility and senior notes. We adjust EBITDAre for the following items, which may occur in any period, and refer to this measure as Adjusted EBITDAre:

- Property Insurance Gains We exclude the effect of property insurance gains reflected in our consolidated statements of
  operations because we believe that including them in Adjusted EBITDAre is not consistent with reflecting the ongoing
  performance of our assets. In addition, property insurance gains could be less important to investors given that the depreciated
  asset book value written off in connection with the calculation of the property insurance gain often does not reflect the market
  value of real estate assets.
- Acquisition Costs Under GAAP, costs associated with completed property acquisitions that are considered business
  combinations are expensed in the year incurred. We exclude the effect of these costs because we believe they are not reflective
  of the ongoing performance of the Company.
- Litigation Gains and Losses We exclude the effect of gains or losses associated with litigation recorded under GAAP that we consider outside the ordinary course of business. We believe that including these items is not consistent with our ongoing operating performance.
- Severance Expense In certain circumstances, we will add back hotel-level severance expenses when we do not believe that such expenses are reflective of the ongoing operation of our properties. Situations that would result in a severance add-back include, but are not limited to, (i) costs incurred as part of a broad-based reconfiguration of the operating model with the specific hotel operator for a portfolio of hotels and (ii) costs incurred at a specific hotel due to a broad-based and significant reconfiguration of a hotel and/or its workforce. We do not add back corporate-level severance costs or severance costs at an individual hotel that we consider to be incurred in the normal course of business.

In unusual circumstances, we also may adjust EBITDAre for gains or losses that management believes are not representative of the Company's current operating performance. The last adjustment of this nature was a 2013 exclusion of a gain from an eminent domain claim.

Limitations on the Use of NAREIT FFO per Diluted Share, Adjusted FFO per Diluted Share, EBITDA, EBITDAre and Adjusted EBITDAre

We calculate EBITDAre and NAREIT FFO per diluted share in accordance with standards established by NAREIT, which may not be comparable to measures calculated by other companies that do not use the NAREIT definition of EBITDAre and FFO or do not calculate FFO per diluted share in accordance with NAREIT guidance. In addition, although EBITDAre and FFO per diluted share are useful measures when comparing our results to other REITs, they may not be helpful to investors when comparing us to non-REITs. We also calculate Adjusted FFO per diluted share and Adjusted EBITDAre, which are not in accordance with NAREIT guidance and may not be comparable to measures calculated by other REITs or by other companies. This information should not be considered as an alternative to net income, operating profit, cash from operations or any other operating performance measure calculated in accordance with GAAP. Cash expenditures for various long-term assets (such as renewal and replacement capital expenditures), interest expense (for EBITDA, EBITDAre and Adjusted EBITDAre purposes only), severance expense related to significant property-level reconfiguration and other items have been, and will be, made and are not reflected in the EBITDA, EBITDAre, Adjusted EBITDAre, NAREIT FFO per diluted share and Adjusted FFO per diluted share presentations. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our consolidated statements of operations and consolidated statements of cash flows ("Statements of Cash Flows") in the Company's annual report on Form 10-K and quarterly reports on Form 10-Q include interest expense, capital expenditures, and other excluded items, all of which should be considered when evaluating our performance, as well as the usefulness of our non-GAAP financial measures. Additionally, NAREIT FFO per diluted share, Adjusted FFO per diluted share, EBITDA, EBITDAre and Adjusted EBITDAre should not be considered as a measure of our liquidity or indicative of funds available to fund our cash needs, including our ability to make cash distributions. In addition, NAREIT FFO per diluted share and Adjusted FFO per diluted share do not measure, and should not be used as a measure of, amounts that accrue directly to stockholders' benefit.

Similarly, EBITDAre, Adjusted EBITDAre, NAREIT FFO and Adjusted FFO per diluted share include adjustments for the pro rata share of our equity investments and NAREIT FFO and Adjusted FFO per diluted share include adjustments for the pro rata share of non-controlling partners in consolidated partnerships. Our equity investments consist of interests ranging from 11% to 67% in seven domestic and international partnerships that own a total of 10 properties and a vacation ownership development. Due to the voting rights of the outside owners, we do not control and, therefore, do not consolidate these entities. The non-controlling partners in consolidated partnerships primarily consist of the approximate 1% interest in Host LP held by outside partners, and a 15% interest held by outside partners in a partnership owning one hotel for which we do control the entity and, therefore, consolidate its operations. These pro rata results for NAREIT FFO and Adjusted FFO per diluted share, EBITDAre and Adjusted EBITDAre were calculated as set forth in the definitions above. Readers should be cautioned that the pro rata results presented in these measures for consolidated partnerships (for NAREIT FFO and Adjusted FFO per diluted share) and equity investments may not accurately depict the legal and economic implications of our investments in these entities.

## Hotel Property Level Operating Results

We present certain operating results for our hotels, such as hotel revenues, expenses, food and beverage profit, and EBITDA (and the related margins), on a hotel-level pro forma basis as supplemental information for our investors. Our hotel results reflect the operating

results of our hotels as discussed in "All Owned Hotel Pro Forma Operating Statistics and Results" above. We present all owned hotel pro forma EBITDA to help us and our investors evaluate the ongoing operating performance of our hotels after removing the impact of the Company's capital structure (primarily interest expense) and its asset base (primarily depreciation and amortization expense). Corporate-level costs and expenses also are removed to arrive at property-level results. We believe these property-level results provide investors with supplemental information about the ongoing operating performance of our hotels. All owned hotel pro forma results are presented both by location and for the Company's properties in the aggregate. While severance expense is not uncommon at the individual property level in the normal course of business, we eliminate from our hotel level operating results severance costs related to broad-based and significant property-level reconfiguration that is not considered to be within the normal course of business, as we believe this elimination provides useful supplemental information that is beneficial to an investor's understanding of our ongoing operating performance. We also eliminate depreciation and amortization expense because, even though depreciation and amortization expense are property-level expenses, these non-cash expenses, which are based on historical cost accounting for real estate assets, implicitly assume that the value of real estate assets diminishes predictably over time. As noted earlier, because real estate values historically have risen or fallen with market conditions, many real estate industry investors have considered presentation of historical cost accounting for operating results to be insufficient.

Because of the elimination of corporate-level costs and expenses, gains or losses on disposition, certain severance expenses and depreciation and amortization expense, the hotel operating results we present do not represent our total revenues, expenses, operating profit or net income and should not be used to evaluate our performance as a whole. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our consolidated statements of operations include such amounts, all of which should be considered by investors when evaluating our performance.

While management believes that presentation of all owned hotel results is a supplemental measure that provides useful information in evaluating our ongoing performance, this measure is not used to allocate resources or to assess the operating performance of each of our hotels, as these decisions are based on data for individual hotels and are not based on all owned hotel results in the aggregate. For these reasons, we believe all owned hotel operating results, when combined with the presentation of GAAP operating profit, revenues and expenses, provide useful information to investors and management.

The following presents the reconciliation of our Net Loss to All Owned Hotels Pro Forma EBITDA (in millions) for the quarter ended December 31, 2020 and is included as All Owned Hotels Pro Forma EBITDA is a component of fourth quarter cash burn. For additional reconciliations of All Owned Hotels Pro Forma EBITDA for the quarter ended March 31, 2021 and comparable quarters in prior years, see page 13:

	Quar	ter ended
	Decemb	per 31, 2020
Net loss	\$	(66)
Depreciation and amortization		167
Interest expense		51
Provision for income taxes		(64)
Gain on sale of property and corporate level income/expense		(171)
Severance at hotel properties		21
All Owned Hotels Pro Forma EBITDA	\$	(62)

### COVID-19 Non-GAAP Reporting Measures

Cash Burn. Management utilizes the cash burn metric to evaluate the amounts necessary to fund operating losses during periods where hotels have suspended operations or are operating at very low levels of occupancy due to the COVID-19 pandemic. Therefore, management believes this metric is helpful to investors to evaluate the Company's ongoing ability to continue to fund operating losses during the current periods of operating losses. The Company defines cash burn as net cash provided by (used in) operating activities adjusted for (i) changes in short term assets and liabilities and (ii) contributions to equity investments, plus capital expenditures, as further described below. Cash burn is not intended to be, and should not be used as a substitute for GAAP net cash provided by (used in) operating activities as it does not reflect the issuance or repurchase of equity, the payment of dividends, the issuance or repayment of debt, or other investing activities such as the purchase or sale of hotels. Adjustments include:

Changes in short term assets and liabilities – The Company eliminates changes in short-term assets and liabilities, including
due from managers, other assets and other liabilities, that primarily represent timing of cash inflows and outflows. As a result,
cash burn includes income and expenses in better alignment with how these items are reflected on the statements of operations.
These items generally represent receipts and payments that will be settled within the year and do not reflect the cash savings
or liquidity needs of the Company on an on-going basis.

- Contributions to equity investments The Company includes contributions to equity investments that have been necessary due
  to the depressed operations for these investments during the COVID-19 pandemic. These contributions are included as investing
  activities on the Statements of Cash Flows.
- Capital Expenditures Capital expenditures are included in the cash burn amount as they represent a significant on-going cash
  outflow of the Company. While management continually evaluates its capital expenditures program to appropriately balance
  improving and renewing its hotel portfolio with its overall cash needs; management continues to anticipate capital expenditures
  to be a significant cash outflow.

The following presents the reconciliation of our net cash used in operating activities from our Statements of Cash Flows to cash burn (in millions):

	Quarter ended March 31, 2021	Quarter ended December 31, 2020
GAAP net cash used in operating activities	\$ (49)	\$ (143)
Contributions to equity investments	(2)	(1)
Timing adjustments		
Change in due from/to managers	1	21
Change in other assets	(3)	(21)
Change in other liabilities	8	(5)
Cash burn excluding capital expenditures	(45)	(149)
Capital expenditures	(93)	(115)
Cash burn	\$ (138)	\$ (264)