



Gregory J. Larson, Chief Financial Officer
240.744.5120

Bret D.S. McLeod, Senior Vice President
240.744.5216

Gee Lingberg, Vice President
240.744.5275

NEWS RELEASE

HOST HOTELS & RESORTS, INC. REPORTS STRONG RESULTS FOR THE FIRST QUARTER 2017

BETHESDA, MD; April 28, 2017 – Host Hotels & Resorts, Inc. (NYSE: HST) (“Host Hotels” or the “Company”), the nation’s largest lodging real estate investment trust (“REIT”), today announced results of operations for the first quarter of 2017.

James F. Risoleo, President and Chief Executive Officer of Host Hotels, stated: “We are pleased with our first quarter results and we continue to improve our geographically diverse portfolio of irreplaceable assets, with over \$430 million of high-quality asset acquisitions during the quarter. By utilizing our scale, access to information, and industry-leading balance sheet, we added the Don CeSar and W Hollywood to our collection of properties. Both properties, without any adjustments for our value-add plans, are immediately in the top ten of our portfolio, based on their 2016 EBITDA results on a per room basis. Combined with our strategic sales of non-core assets, we believe this disciplined capital allocation activity will help us to continue to fulfill our mission of creating value for our stockholders.”

OPERATING RESULTS

(in millions, except per share and hotel statistics)

| | Quarter ended March 31, | | Percent Change |
|--|-------------------------|----------|----------------|
| | 2017 | 2016 | |
| Total revenues..... | \$ 1,348 | \$ 1,339 | 0.7% |
| Comparable hotel revenues ⁽¹⁾ | 1,209 | 1,173 | 3.1% |
| Net income | 161 | 184 | (12.5)% |
| Adjusted EBITDA ⁽¹⁾ | 367 | 345 | 6.4% |
| Change in comparable hotel RevPAR: | | | |
| Domestic properties | 3.8% | | |
| International properties - | | | |
| Constant US\$..... | (7.1)% | | |
| Total - Constant US\$..... | 3.4% | | |
| Diluted earnings per share | 0.21 | 0.24 | (12.5)% |
| NAREIT FFO and Adjusted FFO per diluted share ⁽¹⁾ | 0.44 | 0.41 | 7.3% |

(1) NAREIT Funds From Operations (“FFO”) per diluted share, Adjusted FFO per diluted share, Adjusted EBITDA and comparable hotel results are non-GAAP (U.S. generally accepted accounting principles) financial measures within the meaning of the rules of the Securities and Exchange Commission (“SEC”). See the Notes to Financial Information on why the Company believes these supplemental measures and other non-GAAP financial measures identified in this press release are useful, reconciliations to the most directly comparable GAAP measure, and the limitations on the use of these supplemental measures.

GAAP OPERATING PERFORMANCE

“We are pleased with the Company’s first quarter results, including strong RevPAR and food and beverage growth, which led to margin improvement that exceeded our expectations,” said Gregory J. Larson, Executive Vice President and Chief Financial Officer. “We were also pleased with our execution on the \$400 million Series G senior notes offering, which filled a gap in our maturity schedule and continued to demonstrate the strength and flexibility of our investment grade balance sheet.”

- Net income decreased \$23 million to \$161 million for the first quarter, primarily due to a decrease of \$42 million in gain on sale of assets, as only one hotel was sold during the first quarter of 2017 compared to three dispositions in the first quarter of 2016. Improvements in RevPAR and food and beverage (“F&B”) revenues helped drive GAAP operating profit margin growth of 140 basis points for the quarter.
- Diluted earnings per share decreased by 12.5% for the quarter as a result of the decrease in net income, partially offset by the decrease in the weighted average shares outstanding due to the Company’s repurchase of approximately 14 million shares in 2016. The Company has not repurchased any shares in 2017.
- Total revenues increased 0.7% for the quarter. The growth was driven by an increase in RevPAR at the Company’s comparable hotels, discussed below, as well as an increase in F&B revenues due to a favorable shift in the Easter holiday, partially offset by a decrease of \$53 million due to the net effect of the Company’s acquisitions and dispositions in 2017 and 2016.

ADDITIONAL KEY COMPANY METRICS

- Comparable hotel EBITDA improved \$20 million, or 6.5%, for the quarter, driven by strong comparable hotel EBITDA margin improvement of 85 basis points for the quarter. Group performance continued to drive comparable revenue growth of 3.1% for the quarter.
- Adjusted EBITDA increased \$22 million, or 6.4%, due to the improvement in comparable hotel EBITDA and the very strong performance of the Company’s non-comparable hotels, which was slightly offset by the sale of 11 hotels in 2016 and 2017.
- Comparable RevPAR on a constant dollar basis improved 3.4% for the quarter, driven by a 2.4% increase in average room rate and an 80 basis point increase in occupancy to 75.8%.
- Comparable RevPAR at the Company’s domestic properties improved 3.8% for the quarter. The Washington D.C. market outperformed the portfolio during the first quarter due to the Presidential inauguration and Women’s March, with a RevPAR increase of 20.1%. The Company’s San Francisco and New York properties lagged the portfolio, with RevPAR decreases for the quarter of 6.3% and 3.9%, respectively. San Francisco’s underperformance was expected due to the expansion of the Moscone Convention Center, while increased supply continues to affect the New York market.
- On a constant dollar basis, RevPAR at the Company’s comparable international properties decreased 7.1% in the first quarter, primarily as a result of a significant decrease at its three properties in Rio de Janeiro, due to the very weak Brazilian economy.
- As a result of the improvements in operating results described above and the Company’s 2016 share repurchase program, Adjusted FFO per diluted share increased 7.3% for the quarter.

CAPITAL ALLOCATION

Acquisitions and Dispositions

As previously announced, the Company acquired the Don CeSar and W Hollywood during the first quarter of 2017. These transactions coincided with formation of the Enterprise Analytics group, which the Company believes will be a key contributor in evaluating future investments to drive portfolio-wide improvement through leveraging technology and deep-dive analytics.

The Company also continued to strategically dispose of non-core assets where it expects lower growth and/or higher capital expenditures requirements. Subsequent to quarter end, the Company sold the Sheraton Memphis Downtown for \$67 million and expects to record a gain of approximately \$28 million in the second quarter. This is in addition to the sale of the JW Marriott Desert Springs Resort & Spa in the first quarter (as previously announced). The Company also is under contract to sell the Hilton Melbourne South Wharf, which it expects to close in the second quarter, subject to customary closing conditions. The sale of this property will represent the Company’s last hotel in Australia. For the three properties sold or under contract for sale in 2017, the combined average 2016 RevPAR was \$134 compared to an average 2016 RevPAR for the two properties acquired in 2017 of \$243.

Redevelopment and Return On Investment (“ROI”) Capital Projects

The Company deployed approximately \$16 million in the first quarter on redevelopment and ROI capital expenditures.

For full-year 2017, the Company expects to invest a total of approximately \$90 million to \$115 million in redevelopment projects and ROI capital expenditures, which represents a reduction of approximately \$125 million from 2016. Additional information regarding the Company's capital projects can be found at www.hosthotels.com.

Renewal and Replacement Expenditures

The Company deployed approximately \$64 million in the first quarter in renewal and replacement capital expenditures. Projects completed during the first quarter included the renovation of all 285 rooms at the San Francisco Marriott Fisherman's Wharf and renovation of almost 43,000 square feet of meeting space at the Westfields Marriott Washington Dulles.

For 2017, the Company expects to invest a total of \$275 million to \$300 million in renewal and replacement capital expenditures.

DIVIDENDS

The Company paid a regular quarterly cash dividend of \$0.20 per share on its common stock on April 17, 2017 to stockholders of record as of March 31, 2017. All future dividends are subject to approval by the Company's Board of Directors.

BALANCE SHEET

The Company's strong balance sheet remains a key competitive advantage, providing flexibility to take advantage of investment opportunities throughout the lodging cycle. An important component of this strategy is the Company's investment-grade rating on its long-term unsecured debt and its access to revolving credit facility and term loans, which represent almost all of the Company's outstanding borrowings.

On March 20, 2017, the Company issued \$400 million of Series G senior notes due April of 2024 at an interest rate of 3.875%. The proceeds were used to repay \$250 million that had been drawn under the revolver portion of the credit facility earlier in the quarter and for general corporate purposes.

At March 31, 2017, the Company had approximately \$411 million of unrestricted cash and \$784 million of available capacity remaining under the revolver portion of its credit facility. Total debt as of March 31, 2017, was \$4.0 billion, with an average maturity of 5.1 years and an average interest rate of 3.8%.

EUROPEAN JOINT VENTURE

The European joint venture's comparable hotel RevPAR on a constant euro basis increased approximately 8.2% for the first quarter. The improvement was the result of a favorable comparison to the first quarter of 2016, which experienced the aftermath of the tragic terrorist attacks in Brussels and Paris, leading to an increase in occupancy of 470 basis points, combined with a slight increase to average room rate.

2017 OUTLOOK

The Company experienced strong operations in the first quarter due to the Presidential inauguration and related activities in January and the shift of the Easter holiday into the second quarter for 2017. However, the Company also believes that the first quarter operating performance will likely exceed the operations for the remaining quarters of the year. While there is cautious optimism that the U.S. economy can benefit in the future from business-friendly policies, the Company does not anticipate the effect to be significant in 2017. The Company anticipates that its 2017 operating results will change in the following range:

| | Full Year 2017 | |
|--|---------------------|----------------------|
| | Low-end of range | High-end of range |
| Total comparable hotel RevPAR - Constant US\$..... | 0.0% | 2.0% |
| Total revenues under GAAP..... | (1.8)% | 0.1% |
| Operating profit margin under GAAP..... | (50 bps) | 50 bps |
| Comparable hotel EBITDA margins..... | (60 bps) | 10 bps |

Based upon the above parameters, the Company estimates its 2017 guidance, including the effect of the two recently announced sales, as follows (in millions, except per share amounts):

| | Full Year 2017 | |
|-------------------------------------|---------------------|----------------------|
| | Low-end of range | High-end of range |
| Earnings per diluted share..... | \$.73 | \$.81 |
| Net income | 557 | 621 |
| NAREIT FFO per diluted share..... | 1.59 | 1.68 |
| Adjusted FFO per diluted share..... | 1.60 | 1.68 |
| Adjusted EBITDA..... | 1,425 | 1,490 |

See the 2017 Forecast Schedules and the Notes to Financial Information for other assumptions used in the forecasts and items that may affect forecast results.

ABOUT HOST HOTELS & RESORTS

Host Hotels & Resorts, Inc. is an S&P 500 and Fortune 500 company and is the largest lodging real estate investment trust and one of the largest owners of luxury and upper-upscale hotels. The Company currently owns 89 properties in the United States and 7 properties internationally totaling approximately 53,500 rooms. The Company also holds non-controlling interests in seven joint ventures, including one in Europe that owns 10 hotels with approximately 3,900 rooms. Guided by a disciplined approach to capital allocation and aggressive asset management, the Company partners with premium brands such as Marriott®, Ritz-Carlton®, Westin®, Sheraton®, W®, St. Regis®, Le Méridien®, The Luxury Collection®, Hyatt®, Fairmont®, Hilton®, Swissôtel®, ibis®, Pullman®, and Novotel®, as well as independent brands in the operation of properties in over 50 major markets worldwide. For additional information, please visit the Company's website at www.hosthotels.com.

Note: This press release contains forward-looking statements within the meaning of federal securities regulations. These forward-looking statements include forecast results and are identified by their use of terms and phrases such as "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "should," "plan," "predict," "project," "will," "continue" and other similar terms and phrases, including references to assumptions and forecasts of future results. Forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause the actual results to differ materially from those anticipated at the time the forward-looking statements are made. These risks include, but are not limited to: changes in national and local economic and business conditions and other factors such as natural disasters, pandemics and weather that will affect occupancy rates at our hotels and the demand for hotel products and services; the impact of geopolitical developments outside the U.S. on lodging demand; volatility in global financial and credit markets; operating risks associated with the hotel business; risks and limitations in our operating flexibility associated with the level of our indebtedness and our ability to meet covenants in our debt agreements; risks associated with our relationships with property managers and joint venture partners; our ability to maintain our properties in a first-class manner, including meeting capital expenditure requirements; the effects of hotel renovations on our hotel occupancy and financial results; our ability to compete effectively in areas such as access, location, quality of accommodations and room rate structures; risks associated with our ability to complete acquisitions and dispositions and develop new properties and the risks that acquisitions and new developments may not perform in accordance with our expectations; our ability to continue to satisfy complex rules in order for us to remain a REIT for federal income tax purposes; risks associated with our ability to effectuate our dividend policy, including factors such as operating results and the economic outlook influencing our board's decision whether to pay further dividends at levels previously disclosed or to use available cash to make special dividends; and other risks and uncertainties associated with our business described in the Company's annual report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K filed with the SEC. Although the Company believes the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that the expectations will be attained or that any deviation will not be material. All information in this release is as of April 28, 2017, and the Company undertakes no obligation to update any forward-looking statement to conform the statement to actual results or changes in the Company's expectations.

* This press release contains registered trademarks that are the exclusive property of their respective owners. None of the owners of these trademarks has any responsibility or liability for any information contained in this press release.

*** Tables to Follow ***

Host Hotels & Resorts, Inc., herein referred to as “we” or “Host Inc.,” is a self-managed and self-administered real estate investment trust that owns hotel properties. We conduct our operations as an umbrella partnership REIT through an operating partnership, Host Hotels & Resorts, L.P. (“Host LP”), of which we are the sole general partner. When distinguishing between Host Inc. and Host LP, the primary difference is approximately 1% of the partnership interests in Host LP held by outside partners as of March 31, 2017, which is non-controlling interests in Host LP in our consolidated balance sheets and is included in net income attributable to non-controlling interests in our consolidated statements of operations. Readers are encouraged to find further detail regarding our organizational structure in our annual report on Form 10-K.

| 2017 OPERATING RESULTS | PAGE NO. |
|---|-----------------|
| Consolidated Balance Sheets March 31, 2017 (unaudited) and December 31, 2016 | 6 |
| Consolidated Statements of Operations (unaudited) Quarter Ended March 31, 2017 and 2016 | 7 |
| Earnings per Common Share (unaudited) Quarter Ended March 31, 2017 and 2016 | 8 |
| Hotel Operating Data | |
| Hotel Operating Data for Consolidated Hotels (by Market and Property Type) | 9 |
| Hotel Operating Data – European Joint Venture Hotels | 10 |
| Schedule of Comparable Hotel Results | 11 |
| Other Financial Data | 13 |
| Reconciliation of Net Income to EBITDA and Adjusted EBITDA | 14 |
| Reconciliation of Net Income to NAREIT and Adjusted Funds From Operations per Diluted Share | 15 |
| 2017 FORECAST INFORMATION | |
| Reconciliation of Net Income to EBITDA, Adjusted EBITDA and NAREIT and Adjusted Funds From Operations per Diluted Share for 2017 Forecasts | 16 |
| Schedule of Comparable Hotel Results for 2017 Forecasts | 17 |
| Notes to Financial Information | 19 |

HOST HOTELS & RESORTS, INC.
Consolidated Balance Sheets ⁽¹⁾
(in millions, except shares and per share amounts)

| | March 31, 2017 (unaudited) | December 31, 2016 |
|--|-------------------------------|-------------------|
| ASSETS | | |
| Property and equipment, net | \$ 10,382 | \$ 10,145 |
| Assets held for sale | 138 | 150 |
| Due from managers | 133 | 55 |
| Advances to and investments in affiliates | 295 | 286 |
| Furniture, fixtures and equipment replacement fund | 171 | 173 |
| Other | 244 | 225 |
| Restricted cash | 2 | 2 |
| Cash and cash equivalents | 411 | 372 |
| Total assets | \$ 11,776 | \$ 11,408 |
| LIABILITIES, NON-CONTROLLING INTERESTS AND EQUITY | | |
| Debt | | |
| Senior notes | \$ 2,776 | \$ 2,380 |
| Credit facility, including the term loans of \$998 million and \$997 million, respectively | 1,211 | 1,206 |
| Mortgage debt and other | 1 | 63 |
| Total debt | 3,988 | 3,649 |
| Accounts payable and accrued expenses | 218 | 278 |
| Liabilities held for sale | 74 | — |
| Other | 269 | 283 |
| Total liabilities | 4,549 | 4,210 |
| Non-controlling interests - Host Hotels & Resorts, L.P. | 161 | 165 |
| Host Hotels & Resorts, Inc. stockholders' equity: | | |
| Common stock, par value \$.01, 1,050 million shares authorized, 738.6 million shares and 737.8 million shares issued and outstanding, respectively | 7 | 7 |
| Additional paid-in capital | 8,089 | 8,077 |
| Accumulated other comprehensive loss | (78) | (83) |
| Deficit | (992) | (1,007) |
| Total equity of Host Hotels & Resorts, Inc. stockholders | 7,026 | 6,994 |
| Non-controlling interests—other consolidated partnerships | 40 | 39 |
| Total equity | 7,066 | 7,033 |
| Total liabilities, non-controlling interests and equity | \$ 11,776 | \$ 11,408 |

(1) Our consolidated balance sheet as of March 31, 2017 has been prepared without audit. Certain information and footnote disclosures normally included in financial statements presented in accordance with GAAP have been omitted.

HOST HOTELS & RESORTS, INC.
Consolidated Statements of Operations ⁽¹⁾
(unaudited, in millions, except per share amounts)

| | Quarter ended March 31, | |
|--|-------------------------|---------------|
| | 2017 | 2016 |
| Revenues | | |
| Rooms | \$ 843 | \$ 843 |
| Food and beverage..... | 422 | 408 |
| Other..... | 83 | 88 |
| Total revenues | <u>1,348</u> | <u>1,339</u> |
| Expenses | | |
| Rooms | 219 | 221 |
| Food and beverage..... | 277 | 284 |
| Other departmental and support expenses..... | 319 | 328 |
| Management fees | 56 | 57 |
| Other property-level expenses..... | 100 | 93 |
| Depreciation and amortization | 180 | 181 |
| Corporate and other expenses ⁽²⁾ | 29 | 27 |
| Gain on insurance and business interruption settlements..... | (3) | (3) |
| Total operating costs and expenses..... | <u>1,177</u> | <u>1,188</u> |
| Operating profit | 171 | 151 |
| Interest income | 1 | 1 |
| Interest expense | (39) | (39) |
| Gain on sale of assets | 17 | 59 |
| Gain (loss) on foreign currency transactions and derivatives | (2) | 1 |
| Equity in earnings of affiliates..... | 7 | 2 |
| Income before income taxes | 155 | 175 |
| Benefit for income taxes | 6 | 9 |
| Net income | 161 | 184 |
| Less: Net income attributable to non-controlling interests..... | (3) | (2) |
| Net income attributable to Host Inc. | <u>\$ 158</u> | <u>\$ 182</u> |
| Basic and diluted earnings per common share | <u>\$.21</u> | <u>\$.24</u> |

(1) Our consolidated statements of operations presented above have been prepared without audit. Certain information and footnote disclosures normally included in financial statements presented in accordance with GAAP have been omitted.

(2) Corporate and other expenses include the following items:

| | Quarter ended March 31, | |
|---|-------------------------|--------------|
| | 2017 | 2016 |
| General and administrative costs | \$ 25 | \$ 24 |
| Non-cash stock-based compensation expense | 3 | 3 |
| Litigation accruals and acquisition costs, net..... | 1 | — |
| Total | <u>\$ 29</u> | <u>\$ 27</u> |

HOST HOTELS & RESORTS, INC.
Earnings per Common Share
(unaudited, in millions, except per share amounts)

| | Quarter ended March 31, | |
|---|-------------------------|---------------|
| | 2017 | 2016 |
| Net income | \$ 161 | \$ 184 |
| Less: Net income attributable to non-controlling interests | (3) | (2) |
| Net income attributable to Host Inc..... | <u>\$ 158</u> | <u>\$ 182</u> |
| Basic weighted average shares outstanding | 738.0 | 749.6 |
| Assuming distribution of common shares granted under the comprehensive stock plans, less shares assumed purchased at market | .2 | .1 |
| Diluted weighted average shares outstanding ⁽¹⁾ | <u>738.2</u> | <u>749.7</u> |
| Basic and diluted earnings per common share..... | <u>\$.21</u> | <u>\$.24</u> |

(1) Dilutive securities may include shares granted under comprehensive stock plans, preferred operating partnership units ("OP Units") held by minority partners and other non-controlling interests that have the option to convert their limited partnership interests to common OP Units. No effect is shown for any securities that were anti-dilutive for the period.

HOST HOTELS & RESORTS, INC.
Hotel Operating Data for Consolidated Hotels ⁽¹⁾

Comparable Hotels by Market in Constant US\$

| Market ⁽²⁾ | As of March 31, 2017 | | Quarter ended March 31, 2017 | | | Quarter ended March 31, 2016 | | | Percent Change in RevPAR |
|----------------------------------|----------------------|--------------|------------------------------|------------------------------|-----------|------------------------------|------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentage | RevPAR | Average Room Rate | Average Occupancy Percentage | RevPAR | |
| Boston..... | 4 | 3,185 | \$ 186.34 | 68.8% | \$ 128.12 | \$ 185.93 | 69.1% | \$ 128.51 | (0.3)% |
| New York..... | 8 | 6,961 | 230.50 | 77.9 | 179.57 | 234.65 | 79.6 | 186.85 | (3.9) |
| Washington, D.C. | 12 | 6,024 | 240.32 | 72.9 | 175.16 | 206.59 | 70.6 | 145.81 | 20.1 |
| Atlanta..... | 5 | 1,939 | 199.03 | 78.8 | 156.76 | 196.11 | 76.5 | 149.92 | 4.6 |
| Florida..... | 8 | 4,559 | 286.45 | 80.7 | 231.07 | 280.34 | 82.8 | 231.99 | (0.4) |
| Chicago..... | 6 | 2,392 | 147.79 | 63.4 | 93.73 | 148.41 | 60.7 | 90.11 | 4.0 |
| Denver..... | 2 | 735 | 166.60 | 71.9 | 119.76 | 164.96 | 64.2 | 105.96 | 13.0 |
| Houston..... | 4 | 1,716 | 192.37 | 78.2 | 150.38 | 188.09 | 77.9 | 146.54 | 2.6 |
| Phoenix..... | 4 | 1,518 | 270.27 | 81.2 | 219.44 | 278.36 | 78.4 | 218.22 | 0.6 |
| Seattle..... | 2 | 1,315 | 199.58 | 76.9 | 153.51 | 185.80 | 70.1 | 130.25 | 17.9 |
| San Francisco..... | 4 | 2,912 | 277.68 | 77.5 | 215.27 | 286.77 | 80.1 | 229.72 | (6.3) |
| Los Angeles..... | 7 | 2,843 | 205.82 | 82.3 | 169.35 | 202.78 | 82.5 | 167.27 | 1.2 |
| San Diego..... | 3 | 2,981 | 228.25 | 81.4 | 185.72 | 205.11 | 81.4 | 166.88 | 11.3 |
| Hawaii..... | 3 | 1,682 | 366.03 | 90.2 | 330.33 | 356.03 | 90.6 | 322.63 | 2.4 |
| Other..... | 11 | 6,779 | 180.61 | 73.5 | 132.68 | 175.68 | 68.9 | 121.12 | 9.5 |
| Domestic..... | 83 | 47,541 | 228.08 | 76.5 | 174.44 | 222.40 | 75.6 | 168.06 | 3.8 |
| Asia-Pacific..... | 1 | 384 | \$ 224.89 | 90.8% | \$ 204.25 | \$ 227.62 | 89.1% | \$ 202.80 | 0.7% |
| Canada..... | 2 | 849 | 158.13 | 52.4 | 82.92 | 157.42 | 50.7 | 79.85 | 3.9 |
| Latin America..... | 4 | 963 | 191.66 | 58.8 | 112.66 | 204.52 | 66.8 | 136.56 | (17.5) |
| International..... | 7 | 2,196 | 189.49 | 62.1 | 117.65 | 196.01 | 64.6 | 126.63 | (7.1) |
| All Markets - Constant US\$..... | 90 | 49,737 | 226.68 | 75.8 | 171.92 | 221.39 | 75.1 | 166.23 | 3.4 |

All Owned Hotels in Constant US\$ ⁽³⁾

| | As of March 31, 2017 | | Quarter ended March 31, 2017 | | | Quarter ended March 31, 2016 | | | Percent Change in RevPAR |
|--|----------------------|--------------|------------------------------|------------------------------|-----------|------------------------------|------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentage | RevPAR | Average Room Rate | Average Occupancy Percentage | RevPAR | |
| Comparable Hotels..... | 90 | 49,737 | \$ 226.68 | 75.8% | \$ 171.92 | \$ 221.39 | 75.1% | \$ 166.23 | 3.4% |
| Non-comparable Hotels (Pro forma)..... | 7 | 4,203 | 277.29 | 77.0 | 213.44 | 269.13 | 68.4 | 184.10 | 15.9 |
| All Hotels..... | 97 | 53,940 | 230.68 | 75.9 | 175.15 | 224.80 | 74.6 | 167.62 | 4.5 |

Comparable Hotels in Nominal US\$

| | As of March 31, 2017 | | Quarter ended March 31, 2017 | | | Quarter ended March 31, 2016 | | | Percent Change in RevPAR |
|--------------------|----------------------|--------------|------------------------------|------------------------------|-----------|------------------------------|------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentage | RevPAR | Average Room Rate | Average Occupancy Percentage | RevPAR | |
| Asia-Pacific..... | 1 | 384 | \$ 224.89 | 90.8% | \$ 204.25 | \$ 216.73 | 89.1% | \$ 193.10 | 5.8% |
| Canada..... | 2 | 849 | 158.13 | 52.4 | 82.92 | 151.98 | 50.7 | 77.08 | 7.6 |
| Latin America..... | 4 | 963 | 191.66 | 58.8 | 112.66 | 190.71 | 66.8 | 127.34 | (11.5) |
| International..... | 7 | 2,196 | 189.49 | 62.1 | 117.65 | 185.45 | 64.6 | 119.81 | (1.8) |
| Domestic..... | 83 | 47,541 | 228.08 | 76.5 | 174.44 | 222.40 | 75.6 | 168.06 | 3.8 |
| All Markets..... | 90 | 49,737 | 226.68 | 75.8 | 171.92 | 220.99 | 75.1 | 165.92 | 3.6 |

Comparable Hotels by Type in Nominal US\$

| Property type ⁽²⁾ | As of March 31, 2017 | | Quarter ended March 31, 2017 | | | Quarter ended March 31, 2016 | | | Percent Change in RevPAR |
|------------------------------|----------------------|--------------|------------------------------|------------------------------|-----------|------------------------------|------------------------------|-----------|--------------------------|
| | No. of Properties | No. of Rooms | Average Room Rate | Average Occupancy Percentage | RevPAR | Average Room Rate | Average Occupancy Percentage | RevPAR | |
| Urban..... | 54 | 33,327 | \$ 218.13 | 75.1% | \$ 163.75 | \$ 210.87 | 74.4% | \$ 156.82 | 4.4% |
| Suburban..... | 19 | 6,947 | 204.20 | 72.6 | 148.18 | 204.44 | 69.5 | 142.12 | 4.3 |
| Resort..... | 10 | 6,218 | 327.70 | 81.0 | 265.42 | 320.67 | 81.3 | 260.55 | 1.9 |
| Airport..... | 7 | 3,245 | 157.53 | 80.9 | 127.45 | 156.40 | 82.5 | 129.00 | (1.2) |
| All Types..... | 90 | 49,737 | 226.68 | 75.8 | 171.92 | 220.99 | 75.1 | 165.92 | 3.6 |

HOST HOTELS & RESORTS, INC.
Hotel Operating Data for Consolidated Hotels ⁽¹⁾ (cont.)

- (1) See the Notes to Financial Information for a discussion of comparable hotel operating statistics and constant US\$ presentation. Nominal US\$ results include the effect of currency fluctuations, consistent with our financial statement presentation.
 - (2) See the Notes to Financial Information for a description of these markets and property types.
 - (3) Operating statistics are presented for all consolidated properties owned as of March 31, 2017 and do not include the results of operations for properties sold in 2017 or 2016. Additionally, all owned hotel operating statistics include hotels that we did not own for the entirety of the periods presented and properties that are undergoing large-scale capital projects during the periods presented and, therefore, are not considered comparable hotel information upon which we usually evaluate our performance. Specifically, *comparable RevPAR* is calculated as revenues divided by the available room nights, which will rarely vary on a year-over-year basis. Conversely, the available room nights included in the *non-comparable RevPAR* statistic will vary widely based on the timing of hotel closings, the scope of a capital project, or the development of a new property. See the Notes to Financial Information for further information on these pro forma statistics and the limitations on their use.
- *Non-comparable hotels (pro forma)* - This represents five hotels under significant renovations in either 2016 or 2017: The Axiom Hotel, the Hyatt Regency San Francisco Airport, the Denver Marriott Tech Center, the Marriott Marquis San Diego Marina and the Phoenician. It also includes the Don CeSar and W Hollywood, acquired in 2017, which are presented on a pro forma basis assuming we owned the hotels as of January 1, 2016 and includes historical operating data for periods prior to our ownership. As a result, the RevPAR increase of 15.9% for the quarter for these seven hotels is considered non-comparable.

HOST HOTELS & RESORTS, INC.
Hotel Operating Data – European Joint Venture

| | <u>As of March 31, 2017</u> | | <u>Quarter ended March 31, 2017</u> | | | <u>Quarter ended March 31, 2016</u> | | | <u>Percent Change in RevPAR</u> |
|---|-----------------------------|---------------------|-------------------------------------|-------------------------------------|---------------|-------------------------------------|-------------------------------------|---------------|---------------------------------|
| | <u>No. of Properties</u> | <u>No. of Rooms</u> | <u>Average Room Rate</u> | <u>Average Occupancy Percentage</u> | <u>RevPAR</u> | <u>Average Room Rate</u> | <u>Average Occupancy Percentage</u> | <u>RevPAR</u> | |
| Total comparable - in Constant Euros ⁽¹⁾ | 10 | 3,902 | € 191.14 | 68.3% | € 130.48 | € 189.76 | 63.6% | € 120.60 | 8.2% |
| Total comparable - in Nominal Euros ⁽¹⁾ | 10 | 3,902 | 191.14 | 68.3 | 130.48 | 192.57 | 63.6 | 122.38 | 6.6 |

- (1) Total comparable statistics include the operating performance for all 10 properties in the joint venture (determined on the same basis as our consolidated comparable hotel portfolio). See Notes to Financial Information for a discussion of the constant Euro and nominal Euro presentation.

HOST HOTELS & RESORTS, INC.
Schedule of Comparable Hotel Results ⁽¹⁾
(unaudited, in millions, except hotel statistics)

| | Quarter ended March 31, | |
|---|-------------------------|---------------|
| | 2017 | 2016 |
| Number of hotels | 90 | 90 |
| Number of rooms | 49,737 | 49,737 |
| Change in comparable hotel RevPAR - | | |
| Constant US\$ | 3.4% | — |
| Nominal US\$ | 3.6% | — |
| Operating profit margin ⁽²⁾ | 12.7% | 11.3% |
| Comparable hotel EBITDA margin ⁽²⁾ | 26.75% | 25.9% |
| Food and beverage profit margin ⁽²⁾ | 34.4% | 30.4% |
| Comparable hotel food and beverage profit margin ⁽²⁾ | 33.4% | 30.1% |
| Net income | \$ 161 | \$ 184 |
| Depreciation and amortization | 180 | 181 |
| Interest expense | 39 | 39 |
| Benefit for income taxes | (6) | (9) |
| Gain on sale of property and corporate level income/expense | 6 | (36) |
| Non-comparable hotel results, net ⁽³⁾ | (56) | (55) |
| Comparable hotel EBITDA | \$ 324 | \$ 304 |

| | Quarter ended March 31, 2017 | | | |
|---|------------------------------|--|--|--------------------------|
| | GAAP Results | Adjustments | | Comparable Hotel Results |
| | | Non-comparable hotel results, net ⁽³⁾ | Depreciation and corporate level items | |
| Revenues | | | | |
| Rooms | \$ 843 | \$ (73) | \$ — | \$ 770 |
| Food and Beverage | 422 | (49) | — | 373 |
| Other | 83 | (17) | — | 66 |
| Total Revenues | <u>1,348</u> | <u>(139)</u> | <u>—</u> | <u>1,209</u> |
| Expenses | | | | |
| Rooms | 219 | (16) | — | 203 |
| Food and Beverage | 277 | (29) | — | 248 |
| Other | 475 | (41) | — | 434 |
| Depreciation and amortization | 180 | — | (180) | — |
| Corporate and other expenses | 29 | — | (29) | — |
| Gain on insurance and business interruption settlements | (3) | 3 | — | — |
| Total expenses | <u>1,177</u> | <u>(83)</u> | <u>(209)</u> | <u>885</u> |
| Operating Profit - Comparable Hotel EBITDA | <u>\$ 171</u> | <u>\$ (56)</u> | <u>\$ 209</u> | <u>\$ 324</u> |

| | Quarter ended March 31, 2016 | | | |
|---|------------------------------|--|--|--------------------------|
| | GAAP Results | Adjustments | | Comparable Hotel Results |
| | | Non-comparable hotel results, net ⁽³⁾ | Depreciation and corporate level items | |
| Revenues | | | | |
| Rooms | \$ 843 | \$ (92) | \$ — | \$ 751 |
| Food and Beverage | 408 | (52) | — | 356 |
| Other | 88 | (22) | — | 66 |
| Total Revenues | <u>1,339</u> | <u>(166)</u> | <u>—</u> | <u>1,173</u> |
| Expenses | | | | |
| Rooms | 221 | (22) | — | 199 |
| Food and Beverage | 284 | (35) | — | 249 |
| Other | 478 | (57) | — | 421 |
| Depreciation and amortization | 181 | — | (181) | — |
| Corporate and other expenses | 27 | — | (27) | — |
| Gain on insurance and business interruption settlements | (3) | 3 | — | — |
| Total expenses | <u>1,188</u> | <u>(111)</u> | <u>(208)</u> | <u>869</u> |
| Operating Profit - Comparable Hotel EBITDA | <u>\$ 151</u> | <u>\$ (55)</u> | <u>\$ 208</u> | <u>\$ 304</u> |

HOST HOTELS & RESORTS, INC.
Schedule of Comparable Hotel Results ⁽¹⁾
(unaudited, in millions, except hotel statistics)

- (1) See the Notes to Financial Information for a discussion of non-GAAP measures and the calculation of comparable hotel results. For additional information on comparable hotel EBITDA by market, see the supplemental information posted on our website.
- (2) Profit margins are calculated by dividing the applicable operating profit by the related revenue amount. GAAP operating profit margins are calculated using amounts presented in the consolidated statements of operations. Comparable hotel margins are calculated using amounts presented in the above tables.
- (3) Non-comparable hotel results, net, includes the following items: (i) the results of operations of our non-comparable hotels and sold hotels, which operations are included in our consolidated statements of operations as continuing operations, (ii) gains on insurance settlements and business interruption proceeds, and (iii) the results of our office spaces and other non-hotel income.

HOST HOTELS & RESORTS, INC.
Other Financial Data
(unaudited, in millions, except per share amounts)

| | March 31, 2017 | December 31, 2016 |
|--|----------------|-------------------|
| Equity | | |
| Common shares outstanding | 738.6 | 737.8 |
| Common shares outstanding assuming conversion of OP Units ⁽¹⁾ | 747.2 | 746.5 |
| Preferred OP Units outstanding | .02 | .02 |
| Security pricing | | |
| Common stock ⁽²⁾ | \$ 18.66 | \$ 18.84 |

| | | Quarter ended March 31, |
|--|----|----------------------------|
| Dividends declared per common share | | |
| 2017 | \$ | .20 |
| 2016 | | .20 |

| | | | | March 31, 2017 | December 31, 2016 |
|---|--------|---------------|----|----------------|-------------------|
| Debt | | | | | |
| Senior debt | | | | | |
| | Rate | Maturity date | | | |
| Series Z | 6% | 10/2021 | \$ | 298 | \$ 297 |
| Series B | 5 1/4% | 3/2022 | | 347 | 347 |
| Series C | 4 3/4% | 3/2023 | | 446 | 446 |
| Series D | 3 3/4% | 10/2023 | | 398 | 398 |
| Series E | 4% | 6/2025 | | 496 | 496 |
| Series F | 4 1/2% | 2/2026 | | 396 | 396 |
| Series G | 3 7/8% | 4/2024 | | 395 | — |
| 2014 Credit facility term loan | 2.1% | 6/2017 | | 500 | 500 |
| 2015 Credit facility term loan | 2.1% | 9/2020 | | 498 | 497 |
| Credit facility revolver ⁽³⁾ | 1.5% | 6/2018 | | 213 | 209 |
| | | | | 3,987 | 3,586 |

| | | | | | |
|--|---|---|----|-----------|-----------|
| Mortgage debt and other | | | | | |
| Mortgage debt and other (non-recourse) | — | — | | 1 | 63 |
| Total debt ⁽⁴⁾⁽⁵⁾ | | | \$ | 3,988 | \$ 3,649 |
| Percentage of fixed rate debt | | | | 69% | 65% |
| Weighted average interest rate | | | | 3.8% | 3.8% |
| Weighted average debt maturity | | | | 5.1 years | 5.2 years |

| | | Forecast Full Year 2017 |
|--|----|-------------------------|
| Forecast GAAP interest expense ⁽⁶⁾ | \$ | 171 |
| Forecast cash interest, net ⁽⁶⁾ | \$ | 161 |
| Forecast GAAP cash provided by operating activities ⁽⁷⁾ | \$ | 1,238 |
| Forecast adjusted cash from operations ⁽⁷⁾ | \$ | 950 |

(1) Each OP Unit is redeemable for cash or, at our option, for 1.021494 common shares of Host Inc. At March 31, 2017 and December 31, 2016, there were 8.4 million and 8.6 million common OP Units, respectively, held by non-controlling interests.

(2) Share prices are the closing price as reported by the New York Stock Exchange.

(3) The interest rate shown is the weighted average rate of the outstanding credit facility at March 31, 2017.

(4) Total debt excludes the mortgage loan on the Hilton Melbourne South Wharf of \$66 million which is classified as a liability held for sale. In accordance with GAAP, total debt includes the debt of entities that we consolidate, but of which we do not own 100%, and excludes the debt of entities that we do not consolidate, but of which we have a non-controlling ownership interest and record our investment therein under the equity method of accounting. As of March 31, 2017, our non-controlling partners' share of a mortgage loan classified as a liability held for sale is \$16 million and our share of debt in unconsolidated investments is \$389 million.

(5) Total debt as of March 31, 2017 and December 31, 2016 includes net discounts and deferred financing costs of \$29 million and \$25 million, respectively.

(6) Reflects 2017 forecast cash interest expense, net of debt extinguishment costs, as of the balance sheet date. The following chart reconciles GAAP interest expense to forecast cash interest expense for Forecast Full Year 2017. See footnote (1) to the Reconciliation of Net Income to EBITDA, Adjusted EBITDA and NAREIT and Adjusted Funds From Operations per diluted share for 2017 Forecasts for full year forecast assumptions:

| | | |
|---|----|-----|
| Forecast GAAP interest expense full year 2017 | \$ | 171 |
| Amortization of deferred financing costs | | (7) |
| Change in accrued interest | | (3) |
| Forecast cash interest full year 2017, net | \$ | 161 |

See the Notes to Financial Information for a discussion of non-GAAP measures.

(7) The following chart reconciles Forecast Full Year 2017 GAAP cash provided by operating activities to forecast adjusted cash from operations:

| | | Forecast Full Year 2017 |
|---|----|-------------------------|
| Forecast GAAP cash provided by operating activities | \$ | 1,238 |
| Renewal and replacement expenditures | | (288) |
| Forecast adjusted cash from operations | \$ | 950 |

See the Notes to Financial Information for a discussion of non-GAAP measures.

HOST HOTELS & RESORTS, INC.
Reconciliation of Net Income to
EBITDA and Adjusted EBITDA ⁽¹⁾
(unaudited, in millions)

| | Quarter ended March 31, | |
|---|-------------------------|---------------|
| | 2017 | 2016 |
| Net income ⁽²⁾ | \$ 161 | \$ 184 |
| Interest expense | 39 | 39 |
| Depreciation and amortization | 180 | 181 |
| Income taxes | (6) | (9) |
| EBITDA ⁽²⁾ | 374 | 395 |
| Gain on dispositions ⁽³⁾ | (15) | (58) |
| Gain on property insurance settlement | — | (1) |
| Acquisition costs | 1 | — |
| Equity investment adjustments: | | |
| Equity in earnings of affiliates | (7) | (2) |
| Pro rata Adjusted EBITDA of equity investments | 17 | 14 |
| Consolidated partnership adjustments: | | |
| Pro rata Adjusted EBITDA attributable to non-controlling partners in other consolidated partnerships | (3) | (3) |
| Adjusted EBITDA ⁽²⁾ | <u>\$ 367</u> | <u>\$ 345</u> |

(1) See the Notes to Financial Information for discussion of non-GAAP measures.

(2) Net Income, EBITDA, Adjusted EBITDA, NAREIT FFO and Adjusted FFO include a gain of \$1 million for each of the quarters ended March 31, 2017 and 2016 for the sale of the portion of land attributable to individual units sold by the Maui timeshare joint venture.

(3) Reflects the sale of one hotel in 2017 and the sale of three hotels in 2016.

HOST HOTELS & RESORTS, INC.
Reconciliation of Net Income to NAREIT and
Adjusted Funds From Operations per Diluted Share ⁽¹⁾
(unaudited, in millions, except per share amounts)

| | Quarter ended March 31, | |
|---|-------------------------|--------|
| | 2017 | 2016 |
| Net income | \$ 161 | \$ 184 |
| Less: Net income attributable to non-controlling interests..... | (3) | (2) |
| Net income attributable to Host Inc. | 158 | 182 |
| Adjustments: | | |
| Gain on dispositions ⁽³⁾ | (15) | (58) |
| Gain on property insurance settlement | — | (1) |
| Depreciation and amortization | 179 | 180 |
| Equity investment adjustments: | | |
| Equity in earnings of affiliates | (7) | (2) |
| Pro rata FFO of equity investments..... | 13 | 10 |
| Consolidated partnership adjustments: | | |
| FFO adjustment for non-controlling partnerships | (1) | (1) |
| FFO adjustments for non-controlling interests of Host L.P..... | (1) | (2) |
| NAREIT FFO ⁽²⁾ | 326 | 308 |
| Adjustments to NAREIT FFO: | | |
| Acquisition costs | 1 | — |
| Adjusted FFO ⁽²⁾ | \$ 327 | \$ 308 |
| For calculation on a per share basis ⁽⁴⁾: | | |
| Diluted weighted average shares outstanding - EPS, NAREIT FFO and Adjusted FFO | 738.2 | 749.7 |
| NAREIT FFO and Adjusted FFO per diluted share | \$.44 | \$.41 |

(1-3) Refer to the corresponding footnote on the Reconciliation of Net Income to EBITDA and Adjusted EBITDA.

(4) Earnings per diluted share and NAREIT FFO and Adjusted FFO per diluted share are adjusted for the effects of dilutive securities. Dilutive securities may include shares granted under comprehensive stock plans, preferred OP units held by non-controlling partners and other non-controlling interests that have the option to convert their limited partnership interests to common OP units. No effect is shown for securities if they are anti-dilutive.

HOST HOTELS & RESORTS, INC.
Reconciliation of Net Income to EBITDA, Adjusted EBITDA and
NAREIT and Adjusted Funds From Operations per Diluted Share for 2017 Forecasts ⁽¹⁾
(unaudited, in millions, except per share amounts)

| | Full Year 2017 | |
|---|---------------------|----------------------|
| | Low-end of range | High-end of range |
| Net income | \$ 557 | \$ 621 |
| Interest expense | 171 | 171 |
| Depreciation and amortization | 721 | 721 |
| Income taxes | 46 | 47 |
| EBITDA | 1,495 | 1,560 |
| Gain on dispositions..... | (106) | (106) |
| Acquisition costs | 1 | 1 |
| Equity investment adjustments: | | |
| Equity in earnings of affiliates | (22) | (22) |
| Pro rata Adjusted EBITDA of equity investments | 65 | 65 |
| Consolidated partnership adjustments: | | |
| Pro rata Adjusted EBITDA attributable to non-controlling partners in other consolidated partnerships... | (8) | (8) |
| Adjusted EBITDA | \$ 1,425 | \$ 1,490 |
| | | |
| | Full Year 2017 | |
| | Low-end of range | High-end of range |
| Net income | \$ 557 | \$ 621 |
| Less: Net income attributable to non-controlling interests | (21) | (22) |
| Net income attributable to Host Inc. | 536 | 599 |
| Gain on dispositions..... | (106) | (106) |
| Depreciation and amortization | 717 | 717 |
| Equity investment adjustments: | | |
| Equity in earnings of affiliates | (22) | (22) |
| Pro rata FFO of equity investments..... | 48 | 48 |
| Consolidated partnership adjustments: | | |
| FFO adjustment for non-controlling partners in other consolidated partnerships | 12 | 12 |
| FFO adjustment for non-controlling interests of Host LP..... | (7) | (7) |
| NAREIT FFO | 1,178 | 1,241 |
| Acquisition costs | 1 | 1 |
| Adjusted FFO | 1,179 | 1,242 |
| | | |
| Weighted average diluted shares - EPS, NAREIT and Adjusted FFO | 738.8 | 738.8 |
| Earnings per diluted share | \$ 0.73 | \$ 0.81 |
| NAREIT FFO per diluted share | \$ 1.59 | \$ 1.68 |
| Adjusted FFO per diluted share | \$ 1.60 | \$ 1.68 |

(1) The forecasts are based on the below assumptions:

- Total comparable hotel RevPAR in constant US\$ will increase 0.0% to 2.0% for the low and high end of the forecast range, which excludes the effect of changes in foreign currency. However, the effect of estimated changes in foreign currency has been reflected in the forecast of net income, EBITDA, earnings per diluted share and Adjusted FFO per diluted share.
- Comparable hotel EBITDA margins will decrease 60 basis points or increase 10 basis points for the low and high ends of the forecasted range, respectively.
- We expect to spend approximately \$90 million to \$115 million on ROI/redevelopment capital expenditures and approximately \$275 million to \$300 million on renewal and replacement expenditures.
- The above forecast reflects the anticipated sale of the Hilton Melbourne South Wharf, which is expected to close in the second quarter. The hotel is currently under contract that is subject to various closing conditions which may not be satisfied. There can be no assurances that the property will be sold or will be sold at the contract price.

For a discussion of additional items that may affect forecasted results, see the Notes to Financial Information.

HOST HOTELS & RESORTS, INC.
Schedule of Comparable Hotel Results
for 2017 Forecasts ⁽¹⁾
(unaudited, in millions, except hotel statistics)

| | Full Year 2017 | |
|---|------------------|-------------------|
| | Low-end of range | High-end of range |
| Operating profit margin ⁽²⁾ | 12.1% | 13.1% |
| Comparable hotel EBITDA margin ⁽³⁾ | 27.2% | 27.9% |
| Net income | \$ 557 | \$ 621 |
| Depreciation and amortization | 721 | 721 |
| Interest expense | 171 | 171 |
| Provision for income taxes | 46 | 47 |
| Gain on sale of property and corporate level income/expense | (23) | (22) |
| Non-comparable hotel results, net ⁽⁴⁾ | (168) | (173) |
| Comparable hotel EBITDA | <u>\$ 1,304</u> | <u>\$ 1,365</u> |

| | Low-end of range Adjustments | | | Comparable Hotel Results |
|---|------------------------------|--|--|--------------------------|
| | GAAP Results | Non-comparable hotel results, net ⁽⁴⁾ | Depreciation and corporate level items | |
| Revenues | | | | |
| Rooms..... | \$ 3,463 | \$ (316) | \$ — | \$ 3,147 |
| Food and Beverage..... | 1,564 | (176) | — | 1,388 |
| Other..... | 304 | (40) | — | 264 |
| Total Revenues | <u>5,331</u> | <u>(532)</u> | <u>—</u> | <u>4,799</u> |
| Expenses | | | | |
| Hotel expenses | 3,862 | (367) | — | 3,495 |
| Depreciation..... | 721 | — | (721) | — |
| Corporate and other expenses..... | 106 | — | (106) | — |
| Gain on insurance and business interruption settlements.... | (3) | 3 | — | — |
| Total expenses..... | <u>4,686</u> | <u>(364)</u> | <u>(827)</u> | <u>3,495</u> |
| Operating Profit - Comparable Hotel EBITDA | <u>\$ 645</u> | <u>\$ (168)</u> | <u>\$ 827</u> | <u>\$ 1,304</u> |

| | High-end of range Adjustments | | | Comparable Hotel Results |
|---|-------------------------------|--|--|--------------------------|
| | GAAP Results | Non-comparable hotel results, net ⁽⁴⁾ | Depreciation and corporate level items | |
| Revenues | | | | |
| Rooms..... | \$ 3,532 | \$ (322) | \$ — | \$ 3,210 |
| Food and Beverage..... | 1,595 | (179) | — | 1,416 |
| Other..... | 310 | (41) | — | 269 |
| Total Revenues | <u>5,437</u> | <u>(542)</u> | <u>—</u> | <u>4,895</u> |
| Expenses | | | | |
| Hotel expenses | 3,902 | (372) | — | 3,530 |
| Depreciation and amortization..... | 721 | — | (721) | — |
| Corporate and other expenses..... | 106 | — | (106) | — |
| Gain on insurance and business interruption settlements.... | (3) | 3 | — | — |
| Total expenses..... | <u>4,726</u> | <u>(369)</u> | <u>(827)</u> | <u>3,530</u> |
| Operating Profit - Comparable Hotel EBITDA | <u>\$ 711</u> | <u>\$ (173)</u> | <u>\$ 827</u> | <u>\$ 1,365</u> |

HOST HOTELS & RESORTS, INC.
Schedule of Comparable Hotel Results
for 2017 Forecasts ⁽¹⁾ (cont.)
(unaudited, in millions, except hotel statistics)

- (1) Forecast comparable hotel results include 88 hotels that we have assumed will be classified as comparable as of December 31, 2017. See “Comparable Hotel Operating Statistics” in the Notes to Financial Information. No assurances can be made as to the hotels that will be in the comparable hotel set for 2017. Also, see the notes to the “Reconciliation of Net Income to EBITDA, Adjusted EBITDA and NAREIT and Adjusted Funds From Operations per Diluted Share for 2017 Forecasts” for other forecast assumptions and further discussion of our comparable hotel set.
- (2) Operating profit margin under GAAP is calculated as the operating profit divided by the forecast total revenues per the consolidated statements of operations.
- (3) Comparable hotel EBITDA margin is calculated as the comparable hotel EBITDA divided by the comparable hotel sales per the tables above.
- (4) Non-comparable hotel results, net, includes the following items: (i) the results of operations of our non-comparable hotels and sold hotels, which operations are included in our consolidated statements of operations as continuing operations, (ii) gains on insurance settlements and business interruption proceeds, and (iii) the results of our office spaces other non-hotel income. The following hotels are considered non-comparable for full-year forecast:

Acquisitions (includes forecast results from date of acquisition through year-end):

- The Don CeSar
- W Hollywood

Renovations:

- Denver Marriott Tech Center
- Hyatt Regency San Francisco
- Marriott Marquis San Diego Marina
- The Phoenician
- Axiom Hotel

Dispositions or under contract (includes forecast or actual results from January 1, 2017 through the anticipated or actual sale date):

- JW Marriott Desert Springs Resort & Spa
- Sheraton Memphis Downtown
- Hilton Melbourne South Wharf

HOST HOTELS & RESORTS, INC.
Notes to Financial Information

FORECASTS

Our forecast of earnings per diluted share, NAREIT and Adjusted FFO per diluted share, EBITDA, Adjusted EBITDA, comparable hotel EBITDA margins and cash from operations are forward-looking statements and are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors which may cause actual results and performance to differ materially from those expressed or implied by these forecasts. Although we believe the expectations reflected in the forecasts are based upon reasonable assumptions, we can give no assurance that the expectations will be attained or that the results will not be materially different. Risks that may affect these assumptions and forecasts include the following: potential changes in overall economic outlook make it inherently difficult to forecast the level of RevPAR and margin growth; the amount and timing of acquisitions and dispositions of hotel properties is an estimate that can substantially affect financial results, including such items as net income, depreciation and gains on dispositions; the level of capital expenditures may change significantly, which will directly affect the level of depreciation expense and net income; the amount and timing of debt payments may change significantly based on market conditions, which will directly affect the level of interest expense and net income; the amount and timing of transactions involving shares of our common stock may change based on market conditions; and other risks and uncertainties associated with our business described herein and in our annual report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K filed with the SEC.

COMPARABLE HOTEL OPERATING STATISTICS

To facilitate a quarter-to-quarter comparison of our operations, we present certain operating statistics (i.e., RevPAR, average daily rate and average occupancy) and operating results (revenues, expenses, hotel EBITDA and associated margins) for the periods included in this report on a comparable hotel basis.

Because these statistics and operating results relate only to our hotel properties, they exclude results for our non-hotel properties and other real estate investments. We define our comparable hotels as properties:

- (i) that are owned or leased by us and the operations of which are included in our consolidated results for the entirety of the reporting periods being compared; and
- (ii) that have not sustained substantial property damage or business interruption, or undergone large-scale capital projects (as further defined below) during the reporting periods being compared.

The hotel business is capital-intensive and renovations are a regular part of the business. Generally, hotels under renovation remain comparable hotels. A large scale capital project that would cause a hotel to be excluded from our comparable hotel set is an extensive renovation of several core aspects of the hotel, such as rooms, meeting space, lobby, bars, restaurants and other public spaces. Both quantitative and qualitative factors are taken into consideration in determining if the renovation would cause a hotel to be removed from the comparable hotel set, including unusual or exceptional circumstances such as: a reduction or increase in room count, rebranding, a significant alteration of the business operations, or the closing of the hotel during the renovation.

We do not include an acquired hotel in our comparable hotel set until the operating results for that hotel have been included in our consolidated results for one full calendar year. For example, we acquired The Don CeSar in February 2017. The hotel will not be included in our comparable hotels until January 1, 2019. Hotels that we sell are excluded from the comparable hotel set once the transaction has closed. Similarly, hotels are excluded from our comparable hotel set from the date that they sustain substantial property damage or business interruption or commence a large-scale capital project. In each case, these hotels are returned to the comparable hotel set when the operations of the hotel have been included in our consolidated results for one full calendar year after completion of the repair of the property damage or cessation of the business interruption, or the completion of large-scale capital projects, as applicable.

Of the 97 hotels that we owned on March 31, 2017, 90 have been classified as comparable hotels. The operating results of the following hotels that we owned as of March 31, 2017 are excluded from comparable hotel results for these periods:

- Denver Marriott Tech Center, removed in the first quarter of 2016 (business disruption due to extensive renovations, including conversion of 64 rooms to 41 suites, conversion of the concierge lounge into three meeting rooms, and the repositioning of the public space and food and beverage areas);
- Hyatt Regency San Francisco Airport, removed in the first quarter of 2016 (business disruption due to extensive renovations, including all guestrooms and bathrooms, meeting space, the repositioning of the atrium into a new restaurant and lounge, and conversion of the existing restaurant to additional meeting space);
- Marriott Marquis San Diego Marina, removed in the first quarter of 2015 (business interruption due to the demolition of the existing conference center and construction of the new exhibit hall);
- The Phoenician (acquired in June 2015 and, beginning in the second quarter of 2016, business disruption due to extensive renovations, including all guestrooms and suites, a redesign of the lobby and public areas, renovation of pools, recreation areas and a restaurant and a re-configured spa and fitness center);
- Axiom Hotel (acquired as the Powell Hotel in January 2014, then closed during 2015 for extensive renovations and reopened in January 2016);
- The Don CeSar (acquired in February 2017); and

HOST HOTELS & RESORTS, INC.
Notes to Financial Information

- W Hollywood (acquired in March 2017).

The operating results of 11 hotels disposed of in 2017 and 2016 are not included in comparable hotel results for the periods presented herein. These operations are also excluded from the hotel operating data for all owned hotels on page 9.

Operating statistics for the non-comparable hotels listed above are included in the hotel operating data for all owned hotels. By definition, the RevPAR results for these properties are not comparable due to the reasons listed above, and, therefore, are not indicative of the overall trends for our portfolio. The operating results for the two hotels acquired in 2017 are included in the all owned hotel operating data on a pro forma basis, which includes operating results assuming the hotels were owned as of January 1, 2016 and based on actual results obtained from the manager for periods prior to our ownership. For these hotels, since the year-over-year comparison includes periods prior to our ownership, the changes will not necessarily correspond to changes in our actual results. All owned hotel operating statistics are provided for completeness and to show the difference between our comparable hotel information (upon which we usually evaluate performance) and all of our hotels, including non-comparable hotels. Also, while they may not be illustrative of trends (as compared to comparable hotel operating statistics), changes in all owned hotel statistics will have an effect on our overall revenues. We also present all owned hotel statistics for our joint venture in Europe using the same methodology as our consolidated hotels.

We evaluate the operating performance of our comparable hotels based on both market and property type. These divisions are generally consistent with groupings recognized in the lodging industry.

Our markets consist of the following:

Domestic

- Boston – Greater Boston Metropolitan area;
- New York – Greater New York Metropolitan area, including northern New Jersey;
- Washington, D.C. – Metropolitan area, including the Maryland and Virginia suburbs;
- Atlanta – Atlanta Metropolitan area;
- Florida – All Florida locations;
- Chicago – Chicago Metropolitan area;
- Denver – Denver Metropolitan area;
- Houston – Houston Metropolitan area;
- Phoenix – Phoenix Metropolitan area, including Scottsdale;
- Seattle – Seattle Metropolitan area;
- San Francisco – Greater San Francisco Metropolitan area, including San Jose;
- Los Angeles – Greater Los Angeles area, including Orange County;
- San Diego – San Diego Metropolitan area;
- Hawaii – All Hawaii locations; and
- Other – Select cities in California, Indiana, Louisiana, Minnesota, Ohio, Pennsylvania, Tennessee and Texas.

International

- Asia-Pacific – Australia;
- Canada – Toronto and Calgary; and
- Latin America – Brazil and Mexico.

Our property types consist of the following:

- Urban – Hotels located in primary business districts of major cities;
- Suburban – Hotels located in office parks or smaller secondary markets;
- Resort – Hotels located in resort destinations such as Arizona, Florida, Hawaii and Southern California; and
- Airport – Hotels located at or near airports.

CONSTANT US\$, NOMINAL US\$ AND CONSTANT EUROS

Operating results denominated in foreign currencies are translated using the prevailing exchange rates on the date of the transaction, or monthly based on the weighted average exchange rate for the period. For comparative purposes, we also present the RevPAR results for the prior year assuming the results for our foreign operations were translated using the same exchange rates that were effective for the comparable periods in the current year, thereby eliminating the effect of currency fluctuation for the year-over-year comparisons. For the full year forecast results, we use the applicable forward currency curve (as published by Bloomberg L.P.) for each monthly period to estimate forecast foreign operations in U.S. dollars and have restated the prior year RevPAR results using the same forecast exchange rates to estimate year-over-year growth in RevPAR in constant US\$. We believe this presentation is useful to investors as it shows growth in RevPAR in the local currency of the hotel consistent with how we would evaluate our domestic portfolio.

HOST HOTELS & RESORTS, INC.
Notes to Financial Information

However, the estimated effect of changes in foreign currency has been reflected in the actual and forecast results of net income, EBITDA, earnings per diluted share and Adjusted FFO per diluted share. Nominal US\$ results include the effect of currency fluctuations, consistent with our financial statement presentation.

We also present RevPAR results for our joint venture in Europe in constant Euros using the same methodology as used for the constant US\$ presentation.

NON-GAAP FINANCIAL MEASURES

Included in this press release are certain “non-GAAP financial measures,” which are measures of our historical or future financial performance that are not calculated and presented in accordance with GAAP, within the meaning of applicable SEC rules. They are as follows: (i) FFO and FFO per diluted share (both NAREIT and Adjusted), (ii) EBITDA, (iii) Adjusted EBITDA, (iv) Comparable Hotel Property Level Operating Results and (v) forecast interest expense and forecast adjusted cash from operations. The following discussion defines these measures and presents why we believe they are useful supplemental measures of our performance.

NAREIT FFO AND NAREIT FFO PER DILUTED SHARE

We present NAREIT FFO and NAREIT FFO per diluted share as non-GAAP measures of our performance in addition to our earnings per share (calculated in accordance with GAAP). We calculate NAREIT FFO per diluted share as our NAREIT FFO (defined as set forth below) for a given operating period, as adjusted for the effect of dilutive securities, divided by the number of fully diluted shares outstanding during such period, in accordance with NAREIT guidelines. NAREIT defines FFO as net income (calculated in accordance with GAAP) excluding gains and losses from sales of real estate, the cumulative effect of changes in accounting principles, real estate-related depreciation, amortization and impairments and adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures are calculated to reflect our pro rata share of the FFO of those entities on the same basis.

We believe that NAREIT FFO per diluted share is a useful supplemental measure of our operating performance and that the presentation of NAREIT FFO per diluted share, when combined with the primary GAAP presentation of earnings per share, provides beneficial information to investors. By excluding the effect of real estate depreciation, amortization, impairments and gains and losses from sales of depreciable real estate, all of which are based on historical cost accounting and which may be of lesser significance in evaluating current performance, we believe that such measures can facilitate comparisons of operating performance between periods and with other REITs, even though NAREIT FFO per diluted share does not represent an amount that accrues directly to holders of our common stock. Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. As noted by NAREIT in its April 2002 “White Paper on Funds From Operations,” since real estate values have historically risen or fallen with market conditions, many industry investors have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. For these reasons, NAREIT adopted the FFO metric in order to promote an industry-wide measure of REIT operating performance.

Adjusted FFO per Diluted Share

We also present Adjusted FFO per diluted share when evaluating our performance because management believes that the exclusion of certain additional items described below provides useful supplemental information to investors regarding our ongoing operating performance. Management historically has made the adjustments detailed below in evaluating our performance, in our annual budget process and for our compensation programs. We believe that the presentation of Adjusted FFO per diluted share, when combined with both the primary GAAP presentation of earnings per share and FFO per diluted share as defined by NAREIT, provides useful supplemental information that is beneficial to an investor’s complete understanding of our operating performance. We adjust NAREIT FFO per diluted share for the following items, which may occur in any period, and refer to this measure as Adjusted FFO per diluted share:

- Gains and Losses on the Extinguishment of Debt – We exclude the effect of finance charges and premiums associated with the extinguishment of debt, including the acceleration of the write-off of deferred financing costs associated with the original issuance of the debt being redeemed or retired and incremental interest expense incurred during the refinancing period. We also exclude the gains on debt repurchases and the original issuance costs associated with the retirement of preferred stock. We believe that these items are not reflective of our ongoing finance costs.
- Acquisition Costs – Under GAAP, costs associated with completed property acquisitions are expensed in the year incurred. We exclude the effect of these costs because we believe they are not reflective of the ongoing performance of the Company.
- Litigation Gains and Losses – We exclude the effect of gains or losses associated with litigation recorded under GAAP that we consider outside the ordinary course of business. We believe that including these items is not consistent with our ongoing operating performance.

HOST HOTELS & RESORTS, INC.
Notes to Financial Information

In unusual circumstances, we may also adjust NAREIT FFO for gains or losses that management believes are not representative of the Company's current operating performance. Typically, gains from the disposition of non-depreciable property are included in the determination of NAREIT and Adjusted FFO.

EBITDA

Earnings before Interest Expense, Income Taxes, Depreciation and Amortization ("EBITDA") is a commonly used measure of performance in many industries. Management believes EBITDA provides useful information to investors regarding our results of operations because it helps us and our investors evaluate the ongoing operating performance of our properties after removing the impact of the Company's capital structure (primarily interest expense) and its asset base (primarily depreciation and amortization). Management also believes the use of EBITDA facilitates comparisons between us and other lodging REITs, hotel owners who are not REITs and other capital-intensive companies. Management uses EBITDA to evaluate property-level results and as one measure in determining the value of acquisitions and dispositions and, like FFO and Adjusted FFO per diluted share, is widely used by management in the annual budget process and for our compensation programs.

Adjusted EBITDA

Historically, management has adjusted EBITDA when evaluating the performance of Host Inc. and Host LP because we believe that the exclusion of certain additional items described below provides useful supplemental information to investors regarding our ongoing operating performance and that the presentation of Adjusted EBITDA, when combined with the primary GAAP presentation of net income, is beneficial to an investor's complete understanding of our operating performance. Adjusted EBITDA also is a relevant measure in calculating certain credit ratios. We adjust EBITDA for the following items, which may occur in any period, and refer to this measure as Adjusted EBITDA:

- Real Estate Transactions – We exclude the effect of gains and losses, including the amortization of deferred gains, recorded on the disposition or acquisition of depreciable assets and property insurance gains in our consolidated statement of operations because we believe that including them in Adjusted EBITDA is not consistent with reflecting the ongoing performance of our assets. In addition, material gains or losses from the depreciated book value of the disposed assets could be less important to investors given that the depreciated asset book value often does not reflect the market value of real estate assets as noted above.
- Equity Investment Adjustments – We exclude the equity in earnings (losses) of affiliates as presented in our consolidated statement of operations because it includes our pro rata portion of the depreciation, amortization and interest expense related to such investments, which are excluded from EBITDA. We include our pro rata share of the Adjusted EBITDA of our equity investments as we believe this reflects more accurately the performance of our investments. The pro rata Adjusted EBITDA of equity investments is defined as the EBITDA of our equity investments adjusted for any gains or losses on property transactions multiplied by our percentage ownership in the partnership or joint venture.
- Consolidated Partnership Adjustments – We deduct the non-controlling partners' pro rata share of Adjusted EBITDA of our consolidated partnerships as this reflects the non-controlling owners' interest in the EBITDA of our consolidated partnerships. The pro rata Adjusted EBITDA of non-controlling partners is defined as the EBITDA of our consolidated partnerships adjusted for any gains or losses on property transactions multiplied by the non-controlling partners' percentage ownership in the partnership or joint venture.
- Cumulative Effect of a Change in Accounting Principle – Infrequently, the Financial Accounting Standards Board promulgates new accounting standards that require the consolidated statement of operations to reflect the cumulative effect of a change in accounting principle. We exclude these one-time adjustments because they do not reflect our actual performance for that period.
- Impairment Losses – We exclude the effect of impairment expense recorded because we believe that including them in Adjusted EBITDA is not consistent with reflecting the ongoing performance of our remaining assets. In addition, we believe that impairment expense, which is based on historical cost book values, is similar to gains and losses on dispositions and depreciation expense, both of which are excluded from EBITDA.
- Acquisition Costs – Under GAAP, costs associated with completed property acquisitions are expensed in the year incurred. We exclude the effect of these costs because we believe they are not reflective of the ongoing performance of the company.
- Litigation Gains and Losses – We exclude the effect of gains or losses associated with litigation recorded under GAAP that we consider outside the ordinary course of business, which is consistent with the definition of Adjusted FFO that we adopted effective January 1, 2011. We believe that including these items is not consistent with our ongoing operating performance.

In unusual circumstances, we may also adjust EBITDA for gains or losses that management believes are not representative of the Company's current operating performance. Typically, gains from the disposition of non-depreciable property are included in the determination of Adjusted EBITDA.

HOST HOTELS & RESORTS, INC.
Notes to Financial Information

Limitations on the Use of NAREIT FFO per Diluted Share, Adjusted FFO per Diluted Share, EBITDA and Adjusted EBITDA

We calculate NAREIT FFO per diluted share in accordance with standards established by NAREIT, which may not be comparable to measures calculated by other companies who do not use the NAREIT definition of FFO or do not calculate FFO per diluted share in accordance with NAREIT guidance. In addition, although FFO per diluted share is a useful measure when comparing our results to other REITs, it may not be helpful to investors when comparing us to non-REITs. We also calculate Adjusted FFO per diluted share, which is not in accordance with NAREIT guidance and may not be comparable to measures calculated by other REITs. EBITDA and Adjusted EBITDA, as presented, may also not be comparable to measures calculated by other companies. This information should not be considered as an alternative to net income, operating profit, cash from operations or any other operating performance measure calculated in accordance with GAAP. Cash expenditures for various long-term assets (such as renewal and replacement capital expenditures), interest expense (for EBITDA and Adjusted EBITDA purposes only) and other items have been and will be made and are not reflected in the EBITDA, Adjusted EBITDA, NAREIT FFO per diluted share and Adjusted FFO per diluted share presentations. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our consolidated statement of operations and cash flows include interest expense, capital expenditures, and other excluded items, all of which should be considered when evaluating our performance, as well as the usefulness of our non-GAAP financial measures. Additionally, NAREIT FFO per diluted share, Adjusted FFO per diluted share, EBITDA and Adjusted EBITDA should not be considered as a measure of our liquidity or indicative of funds available to fund our cash needs, including our ability to make cash distributions. In addition, NAREIT FFO per diluted share and Adjusted FFO per diluted share do not measure, and should not be used as a measure of, amounts that accrue directly to stockholders' benefit.

Similarly, Adjusted EBITDA, NAREIT FFO and Adjusted FFO per diluted share include adjustments for the pro rata share of our equity investments and non-controlling partners in consolidated partnerships. Our equity investments primarily consist of our approximate one-third interest in a European joint venture, a 25% interest in an Asian joint venture, a 67% ownership in a joint venture that owns a vacation ownership property in Hawaii and interests ranging from 11% to 50% in three partnerships that each own one hotel. Due to the voting rights of the outside owners, we do not control and, therefore, do not consolidate these entities. The non-controlling partners in consolidated partnerships primarily consist of the approximate 1% interest in Host LP held by outside partners and interests ranging from 15% to 48% held by outside partners in three partnerships each owning one hotel for which we do control the entity and, therefore, consolidate its operations. These pro rata results for Adjusted EBITDA were calculated as set forth in the definition above under "Equity Investment Adjustments" and "Consolidated Partnership Adjustments." Similar adjustments were made in the calculation of both NAREIT FFO and Adjusted FFO per diluted share. Readers should be cautioned that the pro rata results presented in these measures for consolidated and non-consolidated partnerships may not accurately depict the legal and economic implications of our investments in these entities.

Comparable Hotel Property Level Operating Results

We present certain operating results for our hotels, such as hotel revenues, expenses, food and beverage profit, and EBITDA (and the related margins), on a comparable hotel, or "same store," basis as supplemental information for investors. Our comparable hotel results present operating results for hotels owned during the entirety of the periods being compared without giving effect to any acquisitions or dispositions, significant property damage or large scale capital improvements incurred during these periods. We present comparable hotel EBITDA to help us and our investors evaluate the ongoing operating performance of our comparable properties after removing the impact of the Company's capital structure (primarily interest expense), and its asset base (primarily depreciation and amortization). Corporate-level costs and expenses are also removed to arrive at property-level results. We believe these property-level results provide investors with supplemental information into the ongoing operating performance of our comparable hotels. Comparable hotel results are presented both by region and for the Company's comparable properties in the aggregate. We eliminate depreciation and amortization because, even though depreciation and amortization are property-level expenses, these non-cash expenses, which are based on historical cost accounting for real estate assets, implicitly assume that the value of real estate assets diminishes predictably over time. As noted earlier, because real estate values have historically risen or fallen with market conditions, many real estate industry investors have considered presentation of historical cost accounting for operating results to be insufficient by themselves.

As a result of the elimination of corporate-level costs and expenses and depreciation and amortization, the comparable hotel operating results we present do not represent our total revenues, expenses, operating profit or net income and should not be used to evaluate our performance as a whole. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our consolidated statements of operations include such amounts, all of which should be considered by investors when evaluating our performance.

We present these hotel operating results on a comparable hotel basis because we believe that doing so provides investors and management with useful information for evaluating the period-to-period performance of our hotels and facilitates comparisons with other hotel REITs and hotel owners. In particular, these measures assist management and investors in distinguishing whether increases or decreases in revenues and/or expenses are due to growth or decline of operations at comparable hotels (which represent the vast majority of our portfolio) or from other factors, such as the effect of acquisitions or dispositions. While management believes that presentation of comparable hotel results is a "same store" supplemental measure that provides useful information in evaluating our ongoing performance, this measure is not used to allocate resources or to assess the operating performance of each of these hotels, as these decisions are based on data for individual hotels and are not based on comparable hotel results. For these reasons, we believe

HOST HOTELS & RESORTS, INC.
Notes to Financial Information

that comparable hotel operating results, when combined with the presentation of GAAP operating profit, revenues and expenses, provide useful information to investors and management.

Cash Interest Expense

We present Cash Interest Expense when evaluating our performance because management believes that the exclusion of certain items from interest expense as calculated under GAAP provides useful supplemental information to investors regarding payment obligations under our debt agreements. Management historically has made the adjustments detailed below to provide investors with a measure of the level of required cash expenditures associated with our outstanding debt without regard to cost associated with refinancing activity or non-cash expense. We believe that the presentation of Cash Interest Expense, when combined with the primary GAAP presentation, provides useful supplemental information related to our capital structure. We adjust GAAP interest expense for the following items, which may occur in any period, and refer to this measure as Cash Interest Expense:

- Amortization for deferred financing cost and original issue discounts/premiums – These costs represent cash payments or principal discounts or premiums made at the time of issuance and are amortized over the life of the debt. The amount and timing of these costs is dependent upon the level of financing activities and therefore, management does not believe they are reflective of the run-rate for interest expense.
- Debt extinguishment costs – These costs represent cash payments for premiums associated with prepayment of debt prior to maturity and the acceleration of previously unrecognized deferred financing costs. The amount and timing of these is dependent upon the level of financing activities and therefore, management does not believe they are reflective of the run-rate for interest expense.
- Changes in accrued interest – Represents the change in accrued interest on our balance sheet based on the timing of the payment of interest.

Adjusted Cash from Operations

We also present Adjusted Cash from Operations when evaluating our performance because management believes that the adjustment of certain additional items described below provides useful supplemental information to investors regarding the growth in cash flow from operations. We believe that the presentation of Adjusted Cash from Operations, when combined with the primary GAAP presentation of cash provided by operating activities from our consolidated statement of cash flows, provides useful supplemental information of cash available for acquisitions, capital expenditures, payment of dividends, stock repurchases and other corporate purposes. We adjust cash provided by operating activities for the following items, which may occur in any period, and refer to this measure as Adjusted Cash from Operations:

- Renewal and replacement capital expenditures (R&R) – Under the terms of our contracts with our managers we are required to provide cash for regular maintenance capital expenditures which we define as R&R. For this reason, we deduct these required cash expenditures in determining Adjusted Cash From Operations. These amounts are shown in cash from investing activities in our statement of cash flows.
- Cash debt extinguishment costs and incremental interest expense – These costs represent cash payments for premiums associated with prepayment of debt prior to maturity and cash interest expense during the period subsequent to the issuance of the new debt and prior to the repayment of the old debt. The amount and timing of these is dependent upon the level of financing activities and therefore, management does not believe they are reflective of the run-rate for interest expense.

Limitations on the Use of Cash Interest Expense and Adjusted Cash from Operations

We calculate Cash Interest Expense and Adjusted Cash from Operations as noted above. These measures should not be considered as an alternative to interest expense or cash provided by operating activities determined in accordance with GAAP. Additionally, these items should not be considered as a measure of our liquidity or indicative of funds available to fund our cash needs, including the ability to make cash distributions, without consideration of the impact of the investing and financing cash requirements that are excluded from these calculations to the extent they are material to operating decisions.