

Host Hotels & Resorts, Inc.  
Supplemental Financial Information  
As of November 2, 2016  
For the Quarter and Year-to-Date ended  
September 30, 2016 and 2015

## ABOUT HOST HOTELS & RESORTS

Host Hotels & Resorts, Inc. is an S&P 500 and Fortune 500 company and is the largest lodging real estate investment trust and one of the largest owners of luxury and upper-upscale hotels. The Company currently owns 89 properties in the United States and 7 properties internationally totaling approximately 54,000 rooms. The Company also holds non-controlling interests in six joint ventures, including one in Europe that owns 10 hotels with approximately 3,900 rooms and one in Asia that has interests in five hotels in India. Guided by a disciplined approach to capital allocation and aggressive asset management, the Company partners with premium brands such as Marriott®, Ritz-Carlton®, Westin®, Sheraton®, W®, St. Regis®, Le Méridien®, The Luxury Collection®, Hyatt®, Fairmont®, Hilton®, Swissôtel®, ibis®, Pullman®, and Novotel® as well as independent brands in the operation of properties in over 50 major markets worldwide. For additional information, please visit the Company's website at [www.hosthotels.com](http://www.hosthotels.com).

Host Hotels & Resorts, Inc., herein referred to as "we" or "Host Inc.," is a self-managed and self-administered real estate investment trust ("REIT") that owns hotel properties. We conduct our operations as an umbrella partnership REIT through an operating partnership, Host Hotels & Resorts, L.P. ("Host LP"), of which we are the sole general partner. When distinguishing between Host Inc. and Host LP, the primary difference is approximately 1% of the partnership interests in Host LP held by outside partners as of September 30, 2016, which is non-controlling interests in Host LP in our consolidated balance sheets and is included in net income attributable to non-controlling interests in our consolidated statements of operations. Readers are encouraged to find further detail regarding our organizational structure in our annual report on Form 10-K.

## SUPPLEMENTAL FINANCIAL INFORMATION

To facilitate a quarter-to-quarter comparison of our operations, we present certain operating results (revenues, expenses, hotel EBITDA and associated margins) on a comparable hotel basis, which are non-GAAP (U.S. generally accepted accounting principles) financial measures within the meaning of the rules of the Securities and Exchange Commission ("SEC"). These are included in our earnings press release dated November 2, 2016 and related Current Report on Form 8-K filed with the SEC on the same day. In addition to comparable hotel results for Host Inc. as a whole found in the press release (and repeated here starting on page 7) this supplemental information also contains additional detail on comparable hotel EBITDA by market. Also included are reconciliations to the most directly comparable GAAP measures. See the Notes that follow for information on why we believe these supplemental measures are useful and the limitations on their use.

In addition, also included in this supplemental information is our current quarter end leverage ratio, calculated in accordance with our credit facility, a reconciliation to the leverage ratio calculated in accordance with GAAP, and information on how this supplemental measure is calculated and why we believe it is useful.

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**HOST HOTELS & RESORTS, INC.**  
**Comparable Hotel EBITDA by Market in Nominal US\$**  
(unaudited, in millions, except hotel statistics)

Quarter ended September 30, 2016

Market <sup>(1)</sup>	No. of Properties	No. of Rooms	Total Revenues	Hotel Net Income <sup>(2)</sup>	Plus: Depreciation	Plus: Interest Expense <sup>(2)</sup>	Less: Income tax <sup>(2)</sup>	Equals: Hotel EBITDA
Boston .....	4	3,185	\$ 85.8	\$ 19.8	\$ 9.2	—	—	\$ 29.0
New York .....	8	6,960	214.3	8.7	30.2	—	—	38.9
Washington, D.C.....	12	6,023	124.8	14.5	16.5	—	—	31.0
Atlanta .....	5	1,939	40.3	6.4	5.4	—	—	11.8
Florida .....	8	4,559	107.5	5.4	15.7	—	—	21.1
Chicago .....	6	2,392	54.6	14.3	7.0	—	—	21.3
Denver .....	2	735	15.0	3.4	1.7	—	—	5.1
Houston .....	3	1,143	18.5	0.6	3.4	—	—	4.0
Phoenix.....	3	1,241	22.1	(2.3)	3.9	—	—	1.6
Seattle .....	2	1,315	36.7	10.1	4.1	—	—	14.2
San Francisco.....	4	2,912	79.6	15.2	7.0	—	—	22.2
Los Angeles.....	7	2,843	71.1	15.2	6.6	—	—	21.8
San Diego.....	3	2,981	83.5	14.2	12.9	—	—	27.1
Hawaii.....	3	1,682	67.1	13.9	8.6	—	—	22.5
Other .....	11	7,270	117.9	7.0	17.6	—	—	24.6
Domestic.....	81	47,180	1,138.8	146.4	149.8	—	—	296.2
Asia-Pacific.....	1	376	8.5	0.8	1.4	1.0	—	3.2
Canada .....	2	849	15.7	2.7	2.4	—	—	5.1
Latin America.....	4	963	21.3	7.8	1.8	1.3	—	10.9
International.....	7	2,188	45.5	11.3	5.6	2.3	—	19.2
Comparable Hotels All Markets.....	88	49,368	\$ 1,184.3	\$ 157.7	\$ 155.4	\$ 2.3	\$ —	\$ 315.4
Non-comparable Hotels .....	8	4,790	111.0	13.2	25.7	0.1	—	39.0
Gain on sale of property and corporate level income/ expense .....			(0.3)	(62.9)	1.0	35.6	19.2	(7.1)
Total .....	96	54,158	\$ 1,295.0	\$ 108.0	\$ 182.1	\$ 38.0	\$ 19.2	\$ 347.3

Quarter ended September 30, 2015

Market <sup>(1)</sup>	No. of Properties	No. of Rooms	Total Revenues	Hotel Net Income <sup>(2)</sup>	Plus: Depreciation	Plus: Interest Expense <sup>(2)</sup>	Plus: Income tax <sup>(2)</sup>	Equals: Hotel EBITDA
Boston .....	4	3,185	\$ 83.6	\$ 18.3	\$ 9.5	\$ —	\$ —	\$ 27.8
New York .....	8	6,960	221.9	14.2	31.8	—	—	46.0
Washington, D.C.....	12	6,023	117.4	8.4	16.7	0.9	—	26.0
Atlanta .....	5	1,939	38.6	5.8	5.4	—	—	11.2
Florida .....	8	4,559	103.8	1.4	15.7	—	—	17.1
Chicago .....	6	2,392	53.5	13.7	6.7	—	—	20.4
Denver .....	2	735	14.9	3.7	1.5	—	—	5.2
Houston .....	3	1,143	19.2	1.2	3.1	—	—	4.3
Phoenix.....	3	1,241	22.7	(1.9)	3.7	—	—	1.8
Seattle .....	2	1,315	38.9	12.3	3.9	—	—	16.2
San Francisco.....	4	2,912	82.4	17.6	6.9	—	—	24.5
Los Angeles.....	7	2,843	65.8	14.5	6.0	—	—	20.5
San Diego.....	3	2,981	75.6	10.0	12.1	—	—	22.1
Hawaii.....	3	1,682	63.3	10.7	8.7	—	—	19.4
Other .....	11	7,270	108.3	(1.4)	18.6	—	—	17.2
Domestic.....	81	47,180	1,109.9	128.5	150.3	0.9	—	279.7
Asia-Pacific.....	1	376	8.2	0.8	1.3	1.0	—	3.1
Canada .....	2	849	14.8	2.5	2.0	—	—	4.5
Latin America.....	4	963	14.1	2.1	2.0	1.2	—	5.3
International.....	7	2,188	37.1	5.4	5.3	2.2	—	12.9
Comparable Hotels All Markets.....	88	49,368	\$ 1,147.0	\$ 133.9	\$ 155.6	\$ 3.1	\$ —	\$ 292.6
Non-comparable Hotels .....	8	4,790	136.0	16.4	20.5	1.1	—	38.0
Gain on sale of property and corporate level income/ expense .....			—	(63.3)	1.3	42.2	8.6	(11.2)
Total .....	96	54,158	\$ 1,283.0	\$ 87.0	\$ 177.4	\$ 46.4	\$ 8.6	\$ 319.4

Year ended September 30, 2016

Market <sup>(1)</sup>	No. of Properties	No. of Rooms	Total Revenues	Hotel Net Income <sup>(2)</sup>	Plus: Depreciation	Plus: Interest Expense <sup>(2)</sup>	Plus: Income tax <sup>(2)</sup>	Equals: Hotel EBITDA
Boston.....	4	3,185	\$ 232.3	\$ 40.2	\$ 27.8	\$ —	\$ —	\$ 68.0
New York.....	8	6,960	616.0	6.5	92.6	—	—	99.1
Washington, D.C. ....	12	6,023	406.4	65.3	49.2	1.0	—	115.5
Atlanta.....	5	1,939	127.0	22.7	16.0	—	—	38.7
Florida.....	8	4,559	439.9	90.3	47.2	—	—	137.5
Chicago.....	6	2,392	139.1	23.9	20.9	—	—	44.8
Denver.....	2	735	37.4	5.8	5.1	—	—	10.9
Houston.....	3	1,143	66.0	9.8	10.3	—	—	20.1
Phoenix.....	3	1,241	107.1	22.7	11.7	—	—	34.4
Seattle.....	2	1,315	90.6	15.7	12.3	—	—	28.0
San Francisco.....	4	2,912	251.2	53.1	21.5	—	—	74.6
Los Angeles.....	7	2,843	202.3	39.8	19.7	—	—	59.5
San Diego.....	3	2,981	245.4	41.3	38.4	—	—	79.7
Hawaii.....	3	1,682	208.0	47.7	25.8	—	—	73.5
Other.....	11	7,270	407.9	55.8	53.3	—	—	109.1
Domestic.....	81	47,180	3,576.6	540.6	451.8	1.0	—	993.4
Asia-Pacific.....	1	376	24.4	2.0	4.1	3.0	—	9.1
Canada.....	2	849	39.7	2.8	6.7	—	—	9.5
Latin America.....	4	963	50.1	11.0	5.9	3.9	—	20.8
International.....	7	2,188	114.2	15.8	16.7	6.9	—	39.4
Comparable Hotels All Markets.....	88	49,368	\$ 3,690.8	\$ 556.4	\$ 468.5	\$ 7.9	\$ —	\$ 1,032.8
Non-comparable Hotels.....	8	4,790	402.0	53.7	69.7	0.6	—	124.0
Gain on sale of property and corporate level income/ expense.....			0.2	32.9	2.8	107.8	41.7	185.2
Total.....	96	54,158	\$ 4,093.0	\$ 643.0	\$ 541.0	\$ 116.3	\$ 41.7	\$ 1,342.0

Year ended September 30, 2015

Market <sup>(1)</sup>	No. of Properties	No. of Rooms	Total Revenues	Hotel Net Income <sup>(2)</sup>	Plus: Depreciation	Plus: Interest Expense <sup>(2)</sup>	Plus: Income tax <sup>(2)</sup>	Equals: Hotel EBITDA
Boston.....	4	3,185	\$ 226.1	\$ 34.8	\$ 28.4	\$ —	\$ —	\$ 63.2
New York.....	8	6,960	636.8	18.4	95.6	—	—	114.0
Washington, D.C. ....	12	6,023	383.2	49.5	49.0	2.8	—	101.3
Atlanta.....	5	1,939	120.4	19.1	16.6	—	—	35.7
Florida.....	8	4,559	426.6	81.5	47.6	—	—	129.1
Chicago.....	6	2,392	136.4	24.1	19.5	—	—	43.6
Denver.....	2	735	37.8	6.5	4.6	—	—	11.1
Houston.....	3	1,143	66.0	10.5	9.0	—	—	19.5
Phoenix.....	3	1,241	103.6	21.5	11.4	—	—	32.9
Seattle.....	2	1,315	91.0	19.3	11.4	—	—	30.7
San Francisco.....	4	2,912	241.3	47.5	20.9	—	—	68.4
Los Angeles.....	7	2,843	184.3	35.7	18.2	—	—	53.9
San Diego.....	3	2,981	236.7	39.2	35.9	—	—	75.1
Hawaii.....	3	1,682	203.5	43.7	26.1	—	—	69.8
Other.....	11	7,270	379.0	36.1	55.1	—	—	91.2
Domestic.....	81	47,180	3,472.7	487.4	449.3	2.8	—	939.5
Asia-Pacific.....	1	376	25.3	2.6	4.0	3.1	—	9.7
Canada.....	2	849	39.7	3.4	5.3	—	—	8.7
Latin America.....	4	963	43.5	3.4	6.5	3.7	—	13.6
International.....	7	2,188	108.5	9.4	15.8	6.8	—	32.0
Comparable Hotels All Markets.....	88	49,368	\$ 3,581.2	\$ 496.8	\$ 465.1	\$ 9.6	\$ —	\$ 971.5
Non-comparable Hotels.....	8	4,790	443.0	48.4	60.0	3.6	—	112.0
Gain on sale of property and corporate level income/ expense.....			(0.2)	(145.2)	3.1	154.2	12.7	24.8
Total.....	96	54,158	\$ 4,024.0	\$ 400.0	\$ 528.2	\$ 167.4	\$ 12.7	\$ 1,108.3

(1) See the Notes to Supplemental Information for a description of these markets.

(2) Certain items from our statement of operations are not allocated to individual regions, including interest on our senior notes, the majority of corporate and other expenses, and the benefit (provision) for income taxes. These items are included in gain on sale of property and corporate level income/expense. Interest on mortgage debt is allocated to the respective regions.

**HOST HOTELS & RESORTS, INC.**  
**Schedule of Comparable Hotel Results** <sup>(1)</sup>  
(unaudited, in millions, except hotel statistics)

	Quarter ended September 30,		Year-to-date ended September 30,	
	2016	2015	2016	2015
Number of hotels .....	88	88	88	88
Number of rooms .....	49,368	49,368	49,368	49,368
Change in comparable hotel RevPAR -				
Constant US\$ .....	3.8%	—	3.0%	—
Nominal US\$ .....	3.8%	—	2.8%	—
Operating profit margin <sup>(2)</sup> .....	11.1%	10.4%	13.0%	12.1%
Comparable hotel EBITDA margin <sup>(2)</sup> .....	26.6%	25.5%	28.0%	27.1%
Comparable hotel revenues				
Room .....	\$ 812	\$ 782	\$ 2,418	\$ 2,342
Food and beverage <sup>(3)</sup> .....	303	302	1,061	1,039
Other .....	69	63	212	200
Comparable hotel revenues <sup>(4)</sup> .....	<u>1,184</u>	<u>1,147</u>	<u>3,691</u>	<u>3,581</u>
Comparable hotel expenses				
Room .....	209	205	615	605
Food and beverage <sup>(5)</sup> .....	232	231	744	737
Other .....	24	30	75	92
Management fees, ground rent and other costs.....	404	388	1,224	1,175
Comparable hotel expenses <sup>(6)</sup> .....	<u>869</u>	<u>854</u>	<u>2,658</u>	<u>2,609</u>
<b>Comparable hotel EBITDA</b> .....	<b>315</b>	<b>293</b>	<b>1,033</b>	<b>972</b>
Non-comparable hotel results, net <sup>(7)</sup> .....	39	38	124	112
Depreciation and amortization .....	(182)	(177)	(541)	(528)
Interest expense .....	(38)	(46)	(116)	(167)
Provision for income taxes.....	(19)	(9)	(42)	(13)
Gain on sale of property and corporate level income/expense.....	(7)	(12)	185	24
<b>Net income</b> .....	<u><b>\$ 108</b></u>	<u><b>\$ 87</b></u>	<u><b>\$ 643</b></u>	<u><b>\$ 400</b></u>

- (1) See the Notes to Supplemental Information for a discussion of non-GAAP measures and the calculation of comparable hotel results.
- (2) Operating profit margins are calculated by dividing the applicable operating profit by the related revenue amount. GAAP operating profit margins are calculated using amounts presented in the consolidated statements of operations. Comparable hotel EBITDA margins are calculated using amounts presented in the above table.
- (3) The reconciliation of total food and beverage sales per the consolidated statements of operations to the comparable food and beverage sales is as follows:

	Quarter ended September 30,		Year-to-date ended September 30,	
	2016	2015	2016	2015
Food and beverage sales per the consolidated statements of operations .....	\$ 336	\$ 337	\$ 1,183	\$ 1,160
Non-comparable hotel food and beverage sales .....	(33)	(35)	(122)	(121)
Comparable food and beverage sales.....	<u>\$ 303</u>	<u>\$ 302</u>	<u>\$ 1,061</u>	<u>\$ 1,039</u>

- (4) The reconciliation of total revenues per the consolidated statements of operations to the comparable hotel revenues is as follows:

	Quarter ended September 30,		Year-to-date ended September 30,	
	2016	2015	2016	2015
Revenues per the consolidated statements of operations .....	\$ 1,295	\$ 1,283	\$ 4,093	\$ 4,024
Non-comparable hotel revenues.....	(111)	(136)	(402)	(443)
Comparable hotel revenues.....	<u>\$ 1,184</u>	<u>\$ 1,147</u>	<u>\$ 3,691</u>	<u>\$ 3,581</u>

- (5) The reconciliation of total food and beverage expenses per the consolidated statements of operations to the comparable food and beverage expenses is as follows:

	Quarter ended September 30,		Year-to-date ended September 30,	
	2016	2015	2016	2015
Food and beverage expenses per the consolidated statements of operations .....	\$ 257	\$ 258	\$ 830	\$ 830
Non-comparable hotel food and beverage expenses ..	(25)	(27)	(86)	(93)
Comparable food and beverage expenses.....	<u>\$ 232</u>	<u>\$ 231</u>	<u>\$ 744</u>	<u>\$ 737</u>

- (6) The reconciliation of operating costs and expenses per the consolidated statements of operations to the comparable hotel expenses is as follows:

	Quarter ended September 30,		Year-to-date ended September 30,	
	2016	2015	2016	2015
Operating costs and expenses per the consolidated statements of operations .....	\$ 1,151	\$ 1,150	\$ 3,559	\$ 3,536
Non-comparable hotel expenses .....	(72)	(98)	(278)	(331)
Depreciation and amortization .....	(182)	(177)	(541)	(528)
Corporate and other expenses .....	(28)	(21)	(82)	(68)
Comparable hotel expenses .....	<u>\$ 869</u>	<u>\$ 854</u>	<u>\$ 2,658</u>	<u>\$ 2,609</u>

- (7) Non-comparable hotel results, net, includes the following items: (i) the results of operations of our non-comparable hotels and sold hotels, which operations are included in our consolidated statements of operations as continuing operations, (ii) gains on insurance settlements, and (iii) the results of our office buildings.



**HOST HOTELS & RESORTS, INC.**  
**Reconciliation of Credit Facility Leverage Ratio to GAAP Leverage Ratio**  
(unaudited, in millions, except ratios)

The following table presents the calculation of Host's leverage ratio using GAAP measures (in millions):

	<b>GAAP Leverage Ratio</b>	
	September 30, 2016	
Debt.....	\$	3,752
Net income - trailing twelve months.....		809
<b>GAAP Leverage Ratio</b> .....		<b>4.6x</b>

The following table presents the calculation of Host's leverage ratio as used in the financial covenants of the credit facility (in millions):

	<b>Leverage Ratio per Credit Facility</b>	
	September 30, 2016	
Net debt <sup>(1)</sup> .....	\$	3,555
Adjusted Credit Facility EBITDA - trailing twelve months <sup>(2)</sup> .....		1,406
<b>Leverage Ratio</b> .....		<b>2.5x</b>

(1) The following presents the reconciliation of debt to net debt per our credit facility definition (in millions):

	September 30, 2016	
Debt.....		3,752
Deferred financing cost.....		25
Contingent obligations .....		28
Debt related to outside parties.....		(17)
Less: Unrestricted cash over \$100 million .....		(233)
Net debt per credit facility definition.....		3,555

(2) The following presents the reconciliation of net income to EBITDA, Adjusted EBITDA and EBITDA per our credit facility definition in determining Net Debt/EBITDA (in millions):

	Trailing twelve months September 30, 2016 (a)	
Net income .....	\$	809
Interest expense .....		177
Depreciation and amortization .....		722
Income taxes .....		38
EBITDA .....		1,746
Gain on dispositions .....		(274)
Gain on property insurance settlement.....		1
Partnership EBITDA adjustments .....		(6)
Adjusted EBITDA.....		1,467
Pro forma EBITDA – Dispositions.....		(26)
Restricted stock expense and other non-cash items .....		3
Non-cash partnership adjustments .....		(38)
Adjusted Credit Facility EBITDA .....		1,406

**Net Debt/EBITDA (per credit facility definition) .....** **2.5x**

**HOST HOTELS & RESORTS, INC.**  
**Notes to Supplemental Information**

**COMPARABLE HOTEL OPERATING STATISTICS**

To facilitate a quarter-to-quarter comparison of our operations, we present certain operating results (revenues, expenses, hotel EBITDA and associated margins) for the periods included in this supplemental information on a comparable hotel basis.

Because these statistics and operating results relate only to our hotel properties, they exclude results for our non-hotel properties and other real estate investments. We define our comparable hotels as properties:

- (i) that are owned or leased by us and the operations of which are included in our consolidated results for the entirety of the reporting periods being compared; and
- (ii) that have not sustained substantial property damage or business interruption, or undergone large-scale capital projects (as further defined below) during the reporting periods being compared.

The hotel business is capital-intensive and renovations are a regular part of the business. Generally, hotels under renovation remain comparable hotels. A large scale capital project that would cause a hotel to be excluded from our comparable hotel set is an extensive renovation of several core aspects of the hotel, such as rooms, meeting space, lobby, bars, restaurants and other public spaces. Both quantitative and qualitative factors are taken into consideration in determining if the renovation would cause a hotel to be removed from the comparable hotel set, including unusual or exceptional circumstances such as: a reduction or increase in room count, rebranding, a significant alteration of the business operations, or the closing of the hotel during the renovation.

We do not include an acquired hotel in our comparable hotel set until the operating results for that hotel have been included in our consolidated results for one full calendar year. For example, we acquired The Phoenician in June 2015. The hotel will not be included in our comparable hotels until January 1, 2017. Hotels that we sell are excluded from the comparable hotel set once the transaction has closed. Similarly, hotels are excluded from our comparable hotel set from the date that they sustain substantial property damage or business interruption or commence a large-scale capital project. In each case, these hotels are returned to the comparable hotel set when the operations of the hotel have been included in our consolidated results for one full calendar year after completion of the repair of the property damage or cessation of the business interruption, or the completion of large-scale capital projects, as applicable.

Of the 96 hotels that we owned on September 30, 2016, 88 have been classified as comparable hotels. The operating results of the following hotels that we owned as of September 30, 2016 are excluded from comparable hotel results for these periods:

- The Denver Marriott Tech Center, removed in the first quarter of 2016 (business disruption due to extensive renovations, including conversion of 64 rooms to 41 suites, conversion of the concierge lounge into three meeting rooms, and the repositioning of the public space and food and beverage areas);
- The Hyatt Regency San Francisco Airport, removed in the first quarter of 2016 (business disruption due to extensive renovations including all guestrooms and bathrooms, meeting space, the repositioning of the atrium into a new restaurant and lounge, and conversion of the existing restaurant to additional meeting space);
- The Camby Hotel (previously The Ritz-Carlton, Phoenix), removed in the third quarter of 2015 (business disruption due to rebranding, including closure of the hotel in July 2015 for extensive renovation work);
- The Logan (previously the Four Seasons Philadelphia), removed in the first quarter of 2015 (business interruption due to rebranding, including closure of the hotel in order to expedite renovation efforts);
- Houston Airport Marriott at George Bush Intercontinental, removed in the first quarter of 2015 (business interruption due to complete repositioning of the hotel, including guest room renovations and the closure of two restaurants to create a new food and beverage outlet and lobby experience);
- Marriott Marquis San Diego Marina, removed in the first quarter of 2015 (business interruption due to the demolition of the existing conference center and construction of the new exhibit hall);
- The Phoenician (acquired in June 2015); and
- Axiom Hotel (acquired as the Powell Hotel in January 2014, then closed during 2015 for extensive renovations and reopened in January 2016).

The operating results of 18 hotels disposed of in 2016 and 2015 are not included in comparable hotel results for the periods presented herein.

We evaluate the operating performance of our comparable hotels based on both market and property type. These divisions are generally consistent with groupings recognized in the lodging industry.

Our markets consist of the following:

Domestic

- Boston – Greater Boston Metropolitan area;

- New York – Greater New York Metropolitan area, including northern New Jersey;
- Washington, D.C. – Metropolitan area, including the Maryland and Virginia suburbs;
- Atlanta – Atlanta Metropolitan area;
- Florida – All Florida locations;
- Chicago – Chicago Metropolitan area;
- Denver – Denver Metropolitan area;
- Houston – Houston Metropolitan area;
- Phoenix – Phoenix Metropolitan area, including Scottsdale;
- Seattle – Seattle Metropolitan area;
- San Francisco – Greater San Francisco Metropolitan area, including San Jose;
- Los Angeles – Greater Los Angeles area, including Orange County;
- San Diego – San Diego Metropolitan area;
- Hawaii – All Hawaii locations; and
- Other – Select cities in California, Indiana, Louisiana, Minnesota, Ohio, Pennsylvania, Tennessee and Texas.

#### International

- Asia-Pacific – Australia;
- Canada – Toronto and Calgary; and
- Latin America – Brazil and Mexico.

### **NON-GAAP FINANCIAL MEASURES**

The comparable hotel results included in this supplemental information are “non-GAAP financial measures,” which are measures of our historical or future financial performance that are not calculated and presented in accordance with GAAP, within the meaning of applicable SEC rules. The following discussion defines these measures and presents why we believe they are useful supplemental measures of our performance.

#### *EBITDA*

Earnings before Interest Expense, Income Taxes, Depreciation and Amortization (“EBITDA”) is a commonly used measure of performance in many industries. Management believes EBITDA provides useful information to investors regarding our results of operations because it helps us and our investors evaluate the ongoing operating performance of our properties after removing the impact of the Company’s capital structure (primarily interest expense) and its asset base (primarily depreciation and amortization). Management also believes the use of EBITDA facilitates comparisons between us and other lodging REITs, hotel owners who are not REITs and other capital-intensive companies. Management uses EBITDA to evaluate property-level results and as one measure in determining the value of acquisitions and dispositions and is widely used by management in the annual budget process and for our compensation programs.

#### *Limitations on the Use of EBITDA*

EBITDA as presented may not be comparable to measures calculated by other companies. This information should not be considered as an alternative to net income, operating profit, cash from operations or any other operating performance measure calculated in accordance with GAAP. Cash expenditures for various long-term assets (such as renewal and replacement capital expenditures), interest expense and other items have been and will be made and are not reflected in the EBITDA presentation. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our consolidated statement of operations and cash flows include interest expense, capital expenditures, and other excluded items, all of which should be considered when evaluating our performance, as well as the usefulness of our non-GAAP financial measures. Additionally, EBITDA should not be considered as a measure of our liquidity or indicative of funds available to fund our cash needs, including our ability to make cash distributions.

#### *Comparable Hotel Property Level Operating Results*

We present certain operating results for our hotels, such as hotel revenues, expenses, EBITDA (and the related margin), on a comparable hotel, or “same store,” basis as supplemental information for investors. Our comparable hotel results present operating results for hotels owned during the entirety of the periods being compared without giving effect to any acquisitions or dispositions, significant property damage or large scale capital improvements incurred during these periods. We present comparable hotel EBITDA to help us and our investors evaluate the ongoing operating performance of our comparable properties after removing the impact of the Company’s capital structure (primarily interest expense), and its asset base (primarily depreciation and amortization). Corporate-level costs and expenses are also removed to arrive at property-level results. We believe these property-level results provide investors with supplemental information into the ongoing operating performance of our comparable hotels. Comparable hotel results are presented both by region and for the Company’s comparable properties in the aggregate. We eliminate depreciation and amortization because,

even though depreciation and amortization are property-level expenses, these non-cash expenses, which are based on historical cost accounting for real estate assets, implicitly assume that the value of real estate assets diminishes predictably over time. As noted earlier, because real estate values have historically risen or fallen with market conditions, many real estate industry investors have considered presentation of historical cost accounting for operating results to be insufficient by themselves.

As a result of the elimination of corporate-level costs and expenses and depreciation and amortization, the comparable hotel operating results we present do not represent our total revenues, expenses, operating profit or net income and should not be used to evaluate our performance as a whole. Management compensates for these limitations by separately considering the impact of these excluded items to the extent they are material to operating decisions or assessments of our operating performance. Our consolidated statements of operations include such amounts, all of which should be considered by investors when evaluating our performance.

We present these hotel operating results on a comparable hotel basis because we believe that doing so provides investors and management with useful information for evaluating the period-to-period performance of our hotels and facilitates comparisons with other hotel REITs and hotel owners. In particular, these measures assist management and investors in distinguishing whether increases or decreases in revenues and/or expenses are due to growth or decline of operations at comparable hotels (which represent the vast majority of our portfolio) or from other factors, such as the effect of acquisitions or dispositions. While management believes that presentation of comparable hotel results is a “same store” supplemental measure that provides useful information in evaluating our ongoing performance, this measure is not used to allocate resources or to assess the operating performance of each of these hotels, as these decisions are based on data for individual hotels and are not based on comparable hotel results. For these reasons, we believe that comparable hotel operating results, when combined with the presentation of GAAP operating profit, revenues and expenses, provide useful information to investors and management.

#### *Credit Facility Leverage Ratio*

Host L.P.’s credit facility contains certain financial covenants which we are required to meet, including allowable leverage ratio, which is determined using EBITDA and net debt, each as calculated under the terms of our credit facility (“Adjusted Credit Facility EBITDA” and “Net Debt,” respectively). The leverage ratio is defined as Net Debt to Adjusted Credit Facility EBITDA. This calculation is based on pro forma results for the prior four fiscal quarters, giving effect to transactions such as acquisitions, dispositions and financings as if they occurred at the beginning of the period. Under the terms of the credit facility, interest expense excludes items such as the gains and losses on the extinguishment of debt, deferred financing charges related to the senior notes or the credit facility, amortization of debt premiums or discounts that were recorded at issuance of a loan to establish its fair value and non-cash interest expense, all of which are included in interest expense on our consolidated statement of operations.

Additionally, total debt used in the calculation of our leverage ratio is based on a “net debt” concept, under which cash and cash equivalents in excess of \$100 million are deducted from our total debt balance. In this supplemental financial information we have presented our credit facility leverage ratio, which is considered a non-GAAP financial measure. Management believes this financial ratio provides useful information to investors by demonstrating where the company is in terms of meeting this important financial covenant, and accordingly our ability to access the capital markets and in particular debt financing.