SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q/A
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## HOST MARRIOTT CORPORATION

10400 Fernwood Road
Bethesda, Maryland 20817
(301) 380-9000

Maryland
(State of Incorporation)

53-0085950
(I.R.S. Employer Identification Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

Yes | X |
| :---: |
| ---- |

## Class

Common Stock, \$0.01 par value per share
Purchase share rights for Series A Junior Participating Preferred Stock, \$0.01 par value Class A Cumulative Redeemable Preferred Stock

Shares outstanding at October 19, 1999 229, 012, 438

4,160,000

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## HOST MARRIOTT CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS
(in millions)


|  | 1999 |  | 1998 |  |
| :---: | :---: | :---: | :---: | :---: |
| REVENUES |  |  |  |  |
| Rental income (Note 2, 3) | \$ | 188 | \$ | -- |
| Hotel sales |  |  |  |  |
| Rooms |  | -- |  | 494 |
| Food and beverage. |  | -- |  | 198 |
| Other |  | -- |  | 49 |
| Interest income |  | 10 |  | 11 |
| Net gains on property transactions |  | -- |  | 1 |
| Equity in earnings of affiliates. |  | 3 |  | 2 |
| Other |  | 2 |  | 1 |
| Total revenues. |  | 203 |  | 756 |
| EXPENSES |  |  |  |  |
| Depreciation and amortization. |  | 68 |  | 53 |
| Property-level expenses. |  | 62 |  | 67 |
| Hotel operating expenses |  | -- |  |  |
| Rooms. |  | -- |  | 121 |
| Food and beverage. |  | -- |  | 156 |
| Other department costs and deductions. |  | -- |  | 194 |
| Management fees (including Marriott International management fees of $\$ 36$ million in 1998)......... |  | -- |  | 39 |
| Minority interest (benefit). |  | (8) |  | 6 |
| Interest expense......... |  | 98 |  | 79 |
| Dividends on Convertible Preferred Securities |  | 9 |  | 9 |
| Corporate expenses. |  | 6 |  | 12 |
| REIT conversion expenses |  | -- |  | 8 |
| Other expenses. |  | -- |  | 4 |
|  |  | 235 |  | 748 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE |  |  |  |  |
| Provision for income taxes. |  | -- |  | (6) |
| INCOME (LOSS) FROM CONTINUING OPERATIONS. |  | (32) |  | 2 |
| INCOME FROM DISCONTINUED OPERATIONS, net of taxes. |  | -- |  | 2 |
| INCOME (LOSS) BEFORE EXTRAORDINARY ITEM. |  | (32) |  | 4 |
| Extraordinary gain (loss). |  | 4 |  | (148) |
| NET LOSS | \$ | (28) | \$ | (144) |
| Less: Dividends on preferred stock. |  | (1) |  | -- |
| NET LOSS AVAILABLE TO COMMON SHAREHOLDERS. | \$ | (29) | \$ | (144) |

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (cont.) Twelve weeks ended September 10, 1999 and September 11, 1998 (unaudited)

| BASIC EARNINGS (LOSS)PER COMMON SHARE: |  |  |  |
| :---: | :---: | :---: | :---: |
| Continuing operations. | (0.15) | \$ | 0.01 |
| Discontinued operations (net of income taxes) | -- |  | 0.01 |
| Extraordinary gain (loss) | 0.02 |  | (0.69) |
| BASIC LOSS PER COMMON SHARE: | (0.13) | \$ | (0.67) |
| DILUTED EARNINGS PER COMMON SHARE: |  |  |  |
| Continuing operations. | (0.15) | \$ | 0.01 |
| Discontinued operations (net of income taxes) | -- |  | 0.01 |
| Extraordinary gain (loss) | 0.02 |  | (0.67) |
| DILUTED LOSS PER COMMON SHARE. | (0.13) | \$ | (0.65) |

See Notes to Condensed Consolidated Financial Statements

HOST MARRIOTT CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
Thirty-six weeks ended September 10, 1999 and September 11, 1998 (unaudited, in millions)


See Notes to Condensed Consolidated Financial Statements

HOST MARRIOTT CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
Thirty-six weeks ended September 10, 1999 and September 11, 1998 (unaudited)


See Notes to Condensed Consolidated Financial Statements
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|  | 1999 |  | 1998 |  |
| :---: | :---: | :---: | :---: | :---: |
| OPERATING ACTIVITIES |  |  |  |  |
| Income (Loss) from continuing operations. | \$ | (120) | \$ | 92 |
| Adjustments to reconcile to cash from continuing operations: |  |  |  |  |
| Depreciation and amortization. |  | 203 |  | 168 |
| Income taxes. |  | -- |  | 50 |
| Gain on sale of hotel properties. |  | (16) |  | (50) |
| Equity in earnings of affiliates. |  | (5) |  | (1) |
| Changes in operating accounts. |  | 229 |  | (35) |
| Other....................... . . . . |  | (62) |  | 30 |
| Cash from continuing operations. |  | 229 |  | 254 |
| Cash from discontinued operations. |  | - - |  | 24 |
| Cash from operations. |  | 229 |  | 278 |
| INVESTING ACTIVITIES |  |  |  |  |
| Proceeds from sales of assets. |  | 49 |  | 211 |
| Acquisitions.. |  | (17) |  | (607) |
| Capital expenditures: |  |  |  |  |
| Renewals and replacements. |  | (143) |  | (108) |
| Development projects |  | (102) |  | (32) |
| Other investments. |  | (16) |  | (19) |
| Purchases of short-term marketable securities |  | -- |  | (134) |
| Sales of short-term marketable securities. |  | -- |  | 451 |
| Note receivable advances, net of collections |  | (47) |  | 4 |
| Affiliate collections, net. |  | -- |  | 13 |
| Other . . . . . . . . . . . . . . . . |  | -- |  | (12) |
| Cash used in investing activities from continuing operations. |  | (276) |  | (233) |
| Cash used in investing activities from discontinued operations. |  | ( |  | (10) |
| Cash used in investing activities |  | (276) |  | (243) |
| FINANCING ACTIVITIES |  |  |  |  |
| Issuances of debt, net. |  | 1,282 |  | 2,004 |
| Issuances of Class A preferred stock. |  | 100 |  | -- |
| Issuances of common stock. |  | 2 |  | -- |
| Dividends. |  | (168) |  | -- |
| Scheduled principal repayments. |  | (26) |  | (39) |
| Debt prepayments. |  | $(1,275)$ |  | 1,631) |
| Costs of extinguishment of debt. |  | (2) |  | (175) |
| Other |  | (12) |  | (14) |
| Cash (used in) from financing activities from continuing operations. |  | (99) |  | 145 |
| Cash used in financing activities from discontinued operations.. |  | ) |  | (152) |
| Cash used in financing activities. |  | (99) |  | (7) |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS. | \$ | (146) | \$ | 28 |

See Notes to Condensed Consolidated Financial Statements

HOST MARRIOTT CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
Thirty-six Weeks Ended September 10, 1999 and September 11, 1998 (unaudited, in millions)

Supplemental schedule of noncash investing and financing activities:
Approximately 586,000 Class TS cumulative redeemable preferred limited partnership units valued at $\$ 7.4$ million were issued in connection with the acquisition by merger of two partnerships that own limited partnership interests in the partnership that owns the New York Marriott Marquis.

Approximately 467,000 shares of common stock were issued during the third quarter of 1999 upon the conversion of outside Operating Partnership Units valued at $\$ 4.9$ million, which were issued in connection with the acquisition of a portfolio of twelve luxury hotels and other assets from the Blackstone Group.

In the first quarter of 1998, the Company assumed $\$ 164$ million of mortgage debt for the acquisition of, or purchase of controlling interests in, certain hotel properties.

See Notes to Condensed Consolidated Financial Statements

## 1. Organization

Host Marriott Corporation, a Maryland corporation formerly named HMC Merger Corporation ("Host REIT"), operating through an umbrella partnership structure, is the owner of hotel properties. Host REIT operates as a self-managed and self-administered real estate investment trust ("REIT") with its operations conducted through an operating partnership and its subsidiaries. As REITs are not currently permitted to derive revenues directly from the operations of hotels, Host REIT leases substantially all of its hotels to subsidiaries of Crestline Capital Corporation ("Crestline" or the "Lessee") and certain other lessees.

On December 15, 1998, shareholders of Host Marriott Corporation, ("Host Marriott"), a Delaware corporation and the predecessor to Host REIT, approved a plan to reorganize Host Marriott's business operations through the spin-off of Host Marriott's senior living business as part of Crestline and the contribution of Host Marriott's hotels and certain other assets and liabilities to a newly formed Delaware limited partnership, Host Marriott, L.P. (the "Operating Partnership"). Host Marriott merged into HMC Merger Corporation, a newly formed Maryland corporation (renamed Host Marriott Corporation) which intends to qualify, effective January 1, 1999, as a REIT and is the sole general partner of the Operating Partnership. Host Marriott and its subsidiaries' contribution of its hotels and certain assets and liabilities to the Operating Partnership and its subsidiaries in exchange for units of partnership interest in the Operating Partnership ("OP Units") was accounted for at Host Marriott's historical basis. As of September 10, 1999, Host REIT owned approximately 78\% of the Operating Partnership.

In these condensed consolidated financial statements, the "Company" or "Host Marriott" refers to Host Marriott Corporation and its consolidated subsidiaries, both before and after the Merger and its conversion to a REIT (the "REIT Conversion").

On December 29, 1998, the Company completed the previously discussed spin-off of Crestline through a taxable stock dividend to its shareholders. Each Host Marriott shareholder of record on December 28, 1998 received one share of Crestline for every ten shares of Host Marriott common stock owned (the "Distribution"). As a result of the Distribution, the Company's financial statements have been restated to present the senior living communities business results of operations and cash flows as discontinued operations. All historical financial statements presented have been restated to conform to this presentation.

## 2. Summary of Significant Accounting Policies

The accompanying unaudited condensed consolidated financial statements of the Company and its subsidiaries have been prepared without audit. Certain information and footnote disclosures normally included in financial statements presented in accordance with generally accepted accounting principles have been condensed or omitted. The Company believes the disclosures made are adequate to make the information presented not misleading. However, the unaudited condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's annual report on Form 10-K for the fiscal year ended December 31, 1998.

In the opinion of the Company, the accompanying unaudited condensed consolidated financial statements reflect all adjustments necessary to present fairly the financial position of the Company as of September 10, 1999 and December 31, 1998, and the results of operations for the twelve and thirty-six weeks ended September 10, 1999 and September 11, 1998 and cash flows for the thirty-six weeks ended September

10, 1999 and September 11, 1998. Interim results are not necessarily
indicative of fiscal year performance because of the impact of seasonal and short-term variations.

The Company's leases have remaining terms ranging from 2 to 10 years, subject to earlier termination upon the occurrence of certain contingencies, as defined. The rent due under each lease is the greater of base rent or percentage rent, as defined. Percentage rent applicable to room, food and beverage and other types of hotel sales varies by lease and is calculated by multiplying fixed percentages by the total amounts of such revenues over specified threshold amounts. Both the minimum rent and the revenue thresholds used in computing percentage rents are subject to annual adjustments based on increases in the United States Consumer Price Index and the Labor Index, as defined.

The staff of the Securities \& Exchange Commission issued Staff Accounting Bulletin 101 "Revenue Recognition" (SAB 101) in December 1999. SAB 101 discusses factors to consider in determining when contingent revenue should be recognized during interim periods. The Company has adopted SAB 101 effective January 1, 1999 and has therefore amended its previously filed Form 10-Q to reflect this change in accounting principle. As a result of the adoption of SAB 101, $\$ 86$ million and $\$ 339$ million of contingent rent previously recognized as revenue during the twelve weeks and thirty-six weeks ended September 10, 1999 has been deferred and recognized in subsequent periods of fiscal year 1999. As of December 31, 1999 all of the thresholds were reached and all contingent rent was recognized. SAB 101 has no impact on the Company's annual revenue recognition, net income or earnings per share. SAB 101 had no effect on prior year periods as the hotel leases were not in effect prior to the REIT Conversion

## 3. Rental Revenue

The Company's 1999 revenue primarily represents the rental income from its leased hotels and is not comparable to 1998 hotel revenues which reflect gross sales generated by the properties. Also, in December 1998 the Company retroactively adopted Emerging Issues Task Force Issue No. 97-2,
"Application of FASB Statement No. 94 and APB Opinion No. 16 to Physician Management Entities and Certain Other Entities with Contractual Management Arrangements." The impact of the adoption of issue 97-2 on the condensed consolidated financial statements for the twelve and thirty-six weeks ended September 11, 1998 was to increase both revenues and operating expenses by approximately $\$ 471$ million and $\$ 1,393$ million, respectively, with no impact on net income or earnings per share.

The comparison of the 1999 results with 1998 is also affected by a change in the reporting period for the Company's hotels not managed by Marriott International. The 1998 year to date historical results would have to be adjusted to exclude the results of these hotels for December 1997 and include August 1998 for the thirty-six weeks ended September 11, 1998 in order to be comparable to the 1999 period results as reported. Also, for the third quarter the 1998 historical results would have to be adjusted to exclude the results of these hotels for May 1998 and include August 1998 for the twelve weeks ended September 11, 1998 in order to be comparable to the 1999 period results as reported

The table below represents hotel sales for which rental income is computed for 1999.


## 4. Earnings Per Share

Basic earnings per common share is computed by dividing net income less dividends on preferred stock by the weighted average number of shares of common stock outstanding. Diluted earnings per share is computed by dividing net income less dividends on preferred stock as adjusted for potentially dilutive securities, by the weighted average number of shares of common stock outstanding plus other potentially dilutive securities. Dilutive securities may include shares granted under comprehensive stock plans, warrants and the Convertible Preferred Securities. Dilutive securities also include those common and preferred Operating Partnership Units ("OP Units") issuable or outstanding that are held by minority partners which are assumed to be converted. No effect is shown for securities if they are anti-dilutive.

|  | lve weeks |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 10, 1999 |  |  |  |  | September 11, 1998 |  |  |  |  |
|  | Income (Numerator) |  | Shares Per Share (Denominator) Amount |  |  | Income (Numerator |  | Shares Per Share (Denominator) Amount |  |  |
| Net loss. | \$ | (28) | 228.3 | \$ | (.12) | \$ | (144) | 216.2 | \$ | (.67) |
| Dividends on Class A preferred stock |  | (1) | -- |  | (.01) |  |  |  |  |  |
| Basic loss available to common shareholders per share. |  | (29) | 228.3 |  | (.13) |  | (144) | 216.2 |  | (.67) |
| Assuming distribution of common shares granted under the comprehensive stock plan, less shares assumed purchased at average market price. |  | -- | -- |  | - - |  | -- | 4.0 |  | . 02 |
| Assuming distribution of common shares issuable for warrants, less shares assumed purchased at average market price......... |  | -- | -- |  | -- |  | -- | 0.1 |  | - - |
| Assuming conversion of minority OP Units outstanding. |  | (9) | 64.6 |  | -- |  | -- | -- |  | -- |
| Assuming conversion of Class TS cumulative redeemable preferred OP |  |  |  |  |  |  |  |  |  |  |
| Units. |  | -- | -- |  | -- |  | -- | -- |  | -- |
| Assuming conversion of minority OP Units issuable. |  | -- | -- |  | -- |  | -- | -- |  | -- |
| Assuming conversion of Convertible |  |  |  |  |  |  |  |  |  |  |
| Preferred Securities............ |  | -- | -- |  | -- |  | -- | -- |  | -- |
| Diluted Loss per Share. | \$ | (38) | 292.9 | \$ | (.13) | \$ | (144) | 220.3 | \$ | (.65) |


|  | Thirty-six Weeks Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 10, 1999 |  |  |  |  | September 11, 1998 |  |  |  |  |
|  | Income (Numerato |  | Shares ominat | Per Share Amount |  | Income (Numerator) |  | Shares (Denominator) | Per Share Amount |  |
| Net loss | \$ | (103) | 227.7 | \$ | (.45) | \$ | (48) | 216.0 | \$ | (.23) |
| Dividends on Class A preferred stock |  | (1) | -- |  | (.01) |  | -- | -- |  |  |
| Basic loss available to common |  |  |  |  |  |  |  |  |  |  |
| shareholders per share.................... |  | (104) | 227.7 |  | (.46) |  | (48) | 216.0 |  | (.23) |
| Assuming distribution of common shares granted under the comprehensive stock plan, less shares assumed purchased at average market price. $\qquad$ |  | - - | - - |  | - - |  | -- | 4.2 |  | . 01 |
| Assuming distribution of common shares issuable for warrants, less shares assumed purchased at average market price.......... |  | -- |  |  | -- |  | -- | 0.1 |  | - - |
| Assuming conversion of minority OP Units outstanding. |  | (30) | $64.7$ |  | -- |  | . 01 | - - |  | -- |
| Assuming conversion of Class TS cumulative redeemable preferred OP Units.. |  | - - | -- |  | -- |  | - - | -- |  | -- |
| Assuming conversion of minority OP Units issuable. |  | -- | -- |  | -- |  | -- | -- |  | -- |
| Assuming conversion of Convertible Preferred Securities. $\qquad$ |  | -- | -- |  | -- |  | -- | -- |  | -- |
| Diluted Loss per Share. | \$ | (134) | 292.4 | \$ | (.46) | \$ | (48) | 220.3 | \$ | (.22) |

In September 1999, the Board of Directors approved the repurchase, from time to time on the open market and/or in privately negotiated transactions, of up to 22 million of the outstanding shares of the Company's common stock or a corresponding amount (based on the appropriate conversion ratio) of the Company's Convertible Preferred Securities. Such repurchases will be made at management's discretion, subject to market conditions, and may be suspended at any time at the Company's discretion. Through October 18, 1999, the Company has spent approximately $\$ 7.7$ million to repurchase 797,000 shares.

## 5. Class A Cumulative Redeemable Preferred Stock

In August 1999, the Company sold 4.16 million shares of $10 \%$ Class A Preferred stock with a $\$ 0.01$ par value. Holders of the stock are entitled to receive cumulative cash dividends at a rate of $10 \%$ per annum of the $\$ 25.00$ per share liquidation preference. Dividends are payable quarterly in arrears commencing October 15, 1999. After August 3, 2004 the Company has the option to redeem the Class A preferred stock for $\$ 25.00$ per share, plus accrued and unpaid dividends to the date of redemption. The Class A preferred stock ranks senior to the common stock and the authorized Series A Junior Participating preferred stock. The Class A preferred stockholders generally have no voting rights.

Cumulative cash dividends on the Class A Preferred stock have been accrued from the date of issuance, August 3, 1999, through the balance sheet date On September 23, 1999, the Company declared a pro rata dividend of $\$ .50$ per share, which were paid on October 15, 1999 to shareholders of record on September 30, 1999.
6. Dividends and Distributions Payable

On September 23, 1999, the Board of Directors declared a cash dividend of $\$ 0.21$ per share of common stock and a corresponding distribution of \$0.21 per unit of limited partnership interest ("OP Unit") in the Company's subsidiary operating partnership. The third quarter dividend and distribution were paid on October 15, 1999 to shareholders and unitholders of record on September 30, 1999. Total dividends and corresponding distributions year-to-date are $\$ 0.63$ per share and $\$ 0.63$ per unit, respectively.

The 1998 earnings per share has been restated to reflect the impact of the stock portion of a special dividend totaling 11.5 million shares of common stock issued in February 1999 as a result of the REIT Conversion.

## 7. Acquisitions and Property Expansions

On December 30, 1998, the Company acquired a portfolio of twelve luxury hotels and other assets (the "Blackstone Acquisition") from the Blackstone Group, a Delaware limited partnership, and a series of funds controlled by affiliates of Blackstone Real Estate Partners. Approximately 467,000 OP Units issued in connection with the Blackstone Acquisition were redeemed for common stock during the third quarter of 1999.

The Company completed a 210-room expansion of the Philadelphia Marriott in April 1999 at a cost of approximately $\$ 37$ million.

In June 1999, the Company acquired by merger Timewell Group, L.P. and Timeport, L.P. which each own limited partnership interests in the partnership that owns the New York Marriott Marquis. As part of the merger, the general partners of Timewell Group, L.P. and Timeport, L.P. received 345,559 and 240,218 Class TS cumulative redeemable preferred OP Units, respectively. The preferred OP Units are convertible into OP Units on a one-for-one basis, subject to certain adjustments, at any time beginning one year after the merger at the option of the holders. At any time beginning two years after the merger, the Company can redeem the preferred OP units for OP Units or cash. Also as part of the merger, the Company repaid in cash outstanding partner loans totaling $\$ 5.9$ million on behalf of each of the partnerships.

## 8. Dispositions

In February 1999, the Company sold the 479-room Minneapolis/Bloomington Marriott for $\$ 35$ million and recorded a gain of $\$ 10$ million. In May 1999, the Company sold the 221 -room Saddle Brook Marriott for $\$ 15$ million and recorded a gain of $\$ 4$ million.

In the fourth quarter, the Company sold the 306 -room Grand Hotel Resort and Golf Club for $\$ 28$ million, recognizing a loss of $\$ 1$ million. The Company also announced it has reached an agreement to sell the Ritz-Carlton Boston for total proceeds of approximately $\$ 122$ million in 1999, subject to normal closing requirements.
9. Debt Issuances and Refinancing

In February 1999, the Company issued $\$ 300$ million of $83 / 8 \%$ Series D Senior notes due in 2006. The senior notes were used to refinance, or purchase, debt which had been acquired through the merger of

## HOST MARRIOTT CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)
certain partnerships or the purchase of hotel properties in connection with the REIT Conversion in December 1998. The notes were exchanged during the third quarter for Series E Senior notes on a one-for-one basis, which are freely transferable by the holders.

In April 1999, a subsidiary of the Company completed the refinancing of the $\$ 245$ million mortgage on the New York Marriott Marquis, maturing June 2000. The Company was required to make a principal payment of $\$ 1.25$ million on June 30, 1999. In connection with the refinancing, the Company renegotiated the management agreement and recognized an extraordinary gain of \$13 million on the forgiveness of accrued incentive management fees by the manager. This mortgage was subsequently refinanced as part of the $\$ 665$ million financing agreement discussed below.

In June 1999, the Company refinanced the debt on the San Diego Marriott Hotel and Marina. The mortgage is for $\$ 195$ million and a term of 10 years at a rate of $8.45 \%$. In addition, the Company entered into a mortgage for the Philadelphia Marriott expansion in July 1999 for $\$ 23$ million at an interest rate of approximately 8.6\%, maturing in 2009.

In July 1999, the Company entered into a financing agreement pursuant to which it borrowed $\$ 665$ million due 2009 at a fixed rate of 7.47 percent. The New York Marriott Marquis as well as seven other hotels serve as collateral. The proceeds from this financing were used to refinance existing mortgage indebtedness maturing at various times through 2000.

In August 1999, the Company repaid $\$ 100$ million of the outstanding balance on a $\$ 350$ million term loan entered into in August 1998 as part of its $\$ 1.25$ billion line of credit. During the fourth quarter, an additional \$50 million repayment was made, reducing the outstanding balance of the term loan to $\$ 200$ million. Subsequent to these repayments, the available capacity under the line of credit balance remains $\$ 900$ million while the total line has been permanently reduced to $\$ 1.1$ billion as a result of the term loan payments.

In August 1999, the Company made a prepayment of $\$ 19$ million to pay down in full the mezzanine mortgage on the Marriott Desert Springs Resort and Spa In September 1999, the Company made a prepayment of $\$ 45$ million to pay down in full the mortgage note on the Philadelphia Four Seasons Hotel.
10. Geographic and Business Segment Information

The Company operates in one business segment, hotel ownership. The hotels are primarily operated under the Marriott or Ritz-Carlton brands. Substantially all of the Company's revenues are earned through leases with Crestline. With respect to 1998, the allocation of taxes is not evaluated at the segment level or reflected in the following information because the Company does not believe the information is material to readers of the financial statements.

The Company's segmented revenues and income (loss) from continuing operations before income taxes are as follows (in millions):

|  | Twelve Weeks Ended September 10, 1999 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hotels |  | Corporate \& Other |  | Consolidated |  |
| Revenues. | \$ | 201 |  | 2 | \$ | 203 |
| Income (loss) from continuing operations before income taxes. |  | (20) |  | (12) |  | (32) |
|  | Twelve Weeks Ended September 11, 1998 |  |  |  |  |  |
|  | Hotels |  | Corporate | e \& Other | Consolidated |  |
| Revenues. | \$ | 752 | \$ | 4 | \$ | 756 |
| Income (loss) from continuing operations before income taxes............................. 38 <br> (30) |  |  |  |  |  |  |
|  | Thirty-six Weeks Ended September 10, 1999 |  |  |  |  |  |
|  | Hotels |  | Corporate \& Other |  | Consolidated |  |
| Revenues. | \$ | \$ 587 |  |  | \$ 598 |  |
| Income (loss) from continuing operations before income taxes. |  | (75) | (45) |  | (120) |  |
|  | Thirty-six Weeks Ended September 11, 1998 |  |  |  |  |  |
|  | Hotels |  | Corporate \& Other |  | Consolidated |  |
| Revenues. | \$2,350 |  |  | 60 | \$ 2,410 |  |
| Income (loss) from continuing operations |  |  |  |  |  |  |

As of September 10, 1999, the Company's foreign operations consisted of four hotel properties located in Canada. There were no intercompany sales between the properties and the Company. The following table presents rental revenues in 1999 and hotel sales in 1998 for each of the geographical areas in which the Company owns hotels (in millions):

|  | Twelve Weeks Ended |  |  |  | Thirty-six Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 10, } \\ 1999 \end{gathered}$ |  | $\begin{gathered} \text { September 11, } \\ 1998 \end{gathered}$ |  | $\begin{gathered} \text { September 10, } \\ 1999 \end{gathered}$ |  | $\begin{gathered} \text { September 11, } \\ 1998 \end{gathered}$ |  |
| United States. | \$ | 184 | \$ | 713 | \$ | 536 | \$ | 2,237 |
| International. |  | 4 |  | 28 |  | 10 |  | 78 |
| Total. | \$ | 188 | \$ | 741 | \$ | 546 | \$ | 2,315 |

11. Comprehensive Income

The Company's other comprehensive income consists of foreign currency translation adjustments and the right to receive up to 1.4 million shares of Host Marriott Services Corporation's common stock or an equivalent cash value at Host Marriott Services Corporation's option subsequent to the exercise of the options held by certain former and current employees of Marriott International. For the twelve and thirty-six weeks ended September 10, 1999, comprehensive income totaled $\$ 41$ million and $\$ 161$ million, respectively. The comprehensive loss was $\$ 148$ million and $\$ 51$ million for the twelve and thirty-six weeks ended September 11, 1998. As of September 10, 1999 the Company's accumulated other comprehensive income was approximately $\$ 3$ million. As of December 31, 1998, the Company's accumulated other comprehensive loss was approximately $\$ 4$ million.

## HOST MARRIOTT CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)
On August 27, 1999, Autogrill Acquisition Co., a wholly-owned subsidiary of Autogrill SpA of Italy, completed its cash tender offer for all of the outstanding shares of common stock of Host Marriott Services Corporation Since Host Marriott Services is no longer publicly traded, the Company has adjusted the unrealized gain on the receivable to reflect the tender price of $\$ 15.75$. Further, all future payments to the Company will be made in cash as Host Marriott Services Corporation has indicated that the receivable will not be settled in Autogrill SpA stock.

## 12. Subsequent Events

In September 1999, the mortgage note receivable on a hotel property matured and the Company collected the outstanding balance of approximately \$65 million. The note was originally acquired as part of the Blackstone Acquisition.

In October 1999, the Company initiated a tender offer to acquire the remaining partnership interests in the Hopewell Group, Ltd., a minority owner in the Atlanta Marriott Marquis, for preferred OP Units and cash.
13. Summarized Lease Pool Financial Statements

As discussed in Note 2, as of September 10, 1999, almost all the properties of the Company and its subsidiaries were leased to Crestline Capital Corporation and managed by Marriott International, Inc. In conjunction with these leases, Crestline and certain of its subsidiaries entered into limited guarantees of the lease obligations of each lessee. The full-service hotel leases are grouped into four lease pools, with Crestline's guarantee limited to the greater of $10 \%$ of the aggregate rent payable for the preceding year or $10 \%$ of the aggregate rent payable under all leases in the respective pool. Additionally, the lessee's obligation under each lease agreement is guaranteed by all other lessees in the respective lease pool. As a result, the Company believes that the operating results of each full-service lease pool may be material to the Company's financial statements. Financial information of certain pools related to the sublease agreements for limited service properties are not presented, as the Company believes they are not material to the Company's financial statements. Financial information of Crestline may be found in its quarterly and annual filings with the Securities and Exchange Commission. Further information regarding these leases and Crestline's limited guarantees may be found in the Company's annual report on Form $10-\mathrm{K}$ for the fiscal year ended December 31, 1998. The results of operations for the twelve and thirty-six weeks ended September 10, 1999 and summarized balance sheet data as of September 10, 1999 of the lease pools in which the Company's hotels are organized are as follows (in millions):

|  | Twelve Weeks Ended September 10, 1999 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pool 1 | Pool 2 | Pool 3 | Pool 4 | Combined |
| Hotel Sales |  |  |  |  |  |
| Rooms. | \$ 135 | \$ 142 | \$ 126 | \$ 128 | \$ 531 |
| Food and beverage | 57 | 59 | 55 | 67 | 238 |
| Other. | 16 | 15 | 16 | 17 | 64 |
| Total hotel sales | 208 | 216 | 197 | 212 | 833 |
| Operating Costs and Expenses |  |  |  |  |  |
| Rooms.. | 34 | 40 | 32 | 30 | 136 |
| Food and beverage | 46 | 48 | 44 | 50 | 188 |
| Other.... | 58 | 50 | 54 | 55 | 217 |
| Management fees | 9 | 13 | 9 | 13 | 44 |
| Lease expense. | 57 | 59 | 56 | 61 | 233 |
| Total operating expenses | 204 | 210 | 195 | 209 | 818 |
| Operating Profit.. | 4 | 6 | 2 | 3 | 15 |
| Corporate and Interest Expenses | (1) | (1) | -- | (1) | (3) |
| Income before taxes. | 3 | 5 | 2 | 2 | 12 |
| Income taxes. | (1) | (3) | (1) | (1) | (6) |
| Net Income. | \$ 2 | \$ 2 | \$ 1 | \$ 1 | \$ 6 |


| Hotel Sales |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rooms. |  | 408 |  | 436 |  | 394 |  | 401 | \$ | 1,639 |
| Food and beverage |  | 184 |  | 196 |  | 183 |  | 220 |  | 783 |
| Other. |  | 46 |  | 44 |  | 54 |  | 51 |  | 195 |
| Total hotel sales. |  | 638 |  | 676 |  | 631 |  | 672 |  | 2,617 |
| Operating Costs and Expenses |  |  |  |  |  |  |  |  |  |  |
| Rooms. |  | 98 |  | 108 |  | 95 |  | 88 |  | 389 |
| Food and beverage |  | 143 |  | 150 |  | 135 |  | 154 |  | 582 |
| Other. |  | 168 |  | 157 |  | 161 |  | 158 |  | 644 |
| Management fees |  | 29 |  | 43 |  | 30 |  | 46 |  | 148 |
| Lease expense. |  | 190 |  | 206 |  | 202 |  | 218 |  | 816 |
| Total operating expenses. |  | 628 |  | 664 |  | 623 |  | 664 |  | 2,579 |
| Operating Profit. |  | 10 |  | 12 |  | 8 |  | 8 |  | 38 |
| Corporate and Interest Expenses. |  | (2) |  | (2) |  | (1) |  | (2) |  | (7) |
| Income before taxes. |  | 8 |  | 10 |  | 7 |  | 6 |  | 31 |
| Income taxes. |  | (3) |  | (5) |  | (3) |  | (2) |  | (13) |
| Net Income. | \$ | 5 | \$ | 5 | \$ | 4 | \$ | 4 | \$ | 18 |

As of September 10, 1999

| Pool 1 | Pool 2 | Pool 3 | Pool 4 | Combined |
| :---: | :---: | :---: | :---: | :---: |
| \$ 43 | \$ 32 | \$ 35 | \$ 34 | \$ 144 |
| 38 | 27 | 31 | 30 | 126 |
| 5 | 5 | 4 | 4 | 18 |

## 14. Contingencies

Courtyard by Marriott II Limited Partnership (CBM II)

A group of partners in CBM II filed a lawsuit, Whitey Ford, et al. v. Host Marriott Corporation, et al., Case No. 96-CI-08327, on June 7, 1996, in the 285th Judicial District Court of Bexar County, Texas against the Company and others alleging breach of fiduciary duty, breach of contract, fraud, negligent misrepresentation, tortious interference, violation of the Texas Free Enterprise and Antitrust Act of 1983 and conspiracy in connection with the formation, operation and management of CBM II and its hotels. The plaintiffs are seeking unspecified damages. On January 29, 1998, two other limited partners, A.R. Milkes and D.R. Burklew, filed a petition in intervention seeking to convert the lawsuit into a class action. The defendants have filed an answer, the class has been certified, class counsel has been appointed, and discovery is underway. On March 11, 1999 Palm Investors, L.L.C., the assignee of a number of limited partnership units acquired through various tender offers, filed a plea in intervention to bring additional claims relating to the 1993 split of Marriott Corporation and to the 1995 refinancing of CBM II's indebtedness. The original plaintiffs subsequently filed a second amended complaint on March 19, 1999 and in a third amended complaint, filed May 24, 1999, asserted as derivative claims, some of the claims previously asserted as individual claims. On March 25, 1999, Equity Resource, an assignee, through various of its funds, of a number of limited partnership units, also filed a plea in intervention similar to that which was filed by Palm Investors. A trial date of January 3, 2000 has been set.

On August 17, 1999, the general partner of CBM II appointed an independent special litigation committee (the "SLC"), comprised of the Honorable William Webster and the Honorable Charles Renfrew, to investigate the derivative claims described above and to recommend to the general partner whether it is in the best interests of CBM II for the derivative litigation to proceed. The general partner has agreed to adopt the recommendation of the SLC. Under Delaware law, the recommendation of a duly appointed independent litigation committee is binding on the general partner and the limited partners. On August 30, 1999, the court held a hearing to consider the defendant's motion to stay these proceedings until the committee makes its recommendation. Similarly, the SLC has asked the court to postpone the trial for up to six months so that the SLC can complete its investigation. The court has not yet ruled on these requests.

Courtyard by Marriott Limited Partnership I (CBM I) and CBM II Derivative

## Action

After intervening in the CBM II class action, Palm Investors and Equity Resource, together with Repp Properties, joined in a complaint filed in April 1999, Equity Resource Fund X et al. v. CBM One Corporation et al., Case No. 99-CI-04765, in the 57th Judicial District Court of Bexar County, Texas. This action asserted as derivative claims, on behalf of CBM I and CBM II, the same kind of claims asserted individually in the Ford and Milkes actions described above. After the appointment of the SLC, this complaint was withdrawn by the plaintiffs in September 1999.

Texas Multi-Partnership Lawsuits

On March 16, 1998, limited partners in several limited partnerships sponsored by Host Marriott or its subsidiaries filed a lawsuit, Robert M. Haas, Sr. and Irwin Randolph Joint Tenants, et al. v. Marriott

International, Inc., et al., Case No. 98-CI-04092, in the 57th Judicial District Court of Bexar County, Texas, alleging that the defendants conspired to sell hotels to the partnerships for inflated prices and that they charged the partnerships excessive management fees to operate the partnerships' hotels. The plaintiffs further allege that the defendants committed fraud, breached fiduciary duties and violated the provisions of various contracts. A Marriott International subsidiary manages each of the hotels involved and, as to some properties, Marriott International, or one of its subsidiaries, is the ground lessor and collects rent. The Company, Marriott International, several of their subsidiaries, and J.W. Marriott, Jr . are among the various named defendants. The plaintiffs are seeking unspecified damages. Those allegations concerning CBM II have been transferred to the CBM II lawsuit described above. On March 18, 1999, two limited partners in CBM I filed a class action petition in intervention seeking to treat CBM I in a similar manner by converting that portion of the lawsuit into a class action. On April 29, 1999, the court denied this petition and refused to certify the class. No trial date has been set.

We are from time to time the subject of, or involved in, judicial proceedings, including those lawsuits discussed above and also other lawsuits involving other syndicated partnerships, which could, if adversely decided, result in losses to our company. We believe that the lawsuits described above are without merit, and we intend to vigorously defend against the claims being made against us. we cannot assure you as to the outcome of these lawsuits, and we are uncertain as to any potential loss to the Company.
15. Extraordinary Items

In connection with the refinancing of the mortgage and the renegotiation of the management agreement on the New York Marriott Marquis, we recognized an extraordinary gain of $\$ 13$ million on the forgiveness of debt in the form of accrued incentive management fees in the second quarter. An extraordinary loss of $\$ 3$ million representing the write-off of deferred financing fees occurred in July 1999 when the mortgage debt for eight properties was refinanced, including the New York Marriott Marquis. In connection with this refinancing, the interest rate swap agreements associated with some of the original debt were terminated and a $\$ 7$ million extraordinary gain was recognized. In connection with the purchase of the Old Senior Notes, the Company recognized an extraordinary loss of $\$ 148$ million in the third quarter of 1998 , which represents the bond premium and consent payments totaling approximately $\$ 175$ million and the write-off of deferred financing fees of approximately $\$ 52$ million related to the Old Senior Notes, net of taxes.

## Forward-looking Statements

Certain matters discussed herein are forward-looking statements. Certain, but not necessarily all, of such forward-looking statements can be identified by the use of forward-looking terminology, such as "believes," "expects," "may," "will," "should," "estimates," or "anticipates," or the negative thereof or other variations thereof or comparable terminology. All forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause our actual transactions, results, performance or achievements to be materially different from any future transactions, results, performance or achievements expressed or implied by such forward-looking statements. Although we believe the expectations reflected in such forward-looking statements are based upon reasonable assumptions, we can give no assurance that our expectations will be attained or that any deviations will not be material. We undertake no obligation to publicly release the result of any revisions to these forward-looking statements that may be made to reflect any future events or circumstances.

## Results of Operations

Revenues. Our historical revenues have primarily represented gross property-level sales from hotels, net gains on property transactions, interest income and equity in earnings of affiliates. As of January 1, 1999, we lease substantially all of our hotels to subsidiaries of Crestline Capital Corporation. As a result of these leases, we no longer record property-level revenues and expenses, rather we recognize rental income on the leases. Also, as discussed in Note 2, the Company retroactively adopted SAB 101 as of the beginning of its fiscal year, and restated its results of operations for the first three quarters of 1999 to defer recognition of rental income which is contingent upon annual thresholds until such period as those thresholds are met. SAB 101 has no impact on the Company's annual revenue recognition, net income or earnings per share. Thus, 1999 revenues and expenses are not comparable with prior periods. Note 3 to the financial statements presents a table comparing gross hotel sales for all periods presented to facilitate an investor's understanding of the operation of our properties. The comparison of the 1999 results with 1998 is also affected by a change in the reporting period for the Company's hotels not managed by Marriott International. The 1998 year to date historical results would have to be adjusted to exclude the results of these hotels for December 1997 and include August 1998 for the thirty-six weeks ended September 11, 1998 in order to be comparable to the 1999 period results as reported. Also, for the third quarter the 1998 historical results would have to be adjusted to exclude the results of these hotels for May 1998 and include August 1998 for the twelve weeks ended September 11, 1998 in order to be comparable to the 1999 period results as reported. The change in reporting was required as part of the REIT conversion.

Year-to-date results for 1999 were primarily driven by the addition of 36 properties in 1998. The increase in hotel sales also reflects the growth in room revenues generated per available room or REVPAR. For comparable properties, REVPAR increased $2.8 \%$ to $\$ 106.45$ for the third quarter of 1999. Year-to-date REVPAR increased $3.8 \%$ to $\$ 115.40$. On a comparable basis, average room rates increased approximately $3 \%$ for the third quarter and year-to-date, while average occupancy decreased less than one percentage point for the third quarter and increased less than one percentage point year-to-date.

Interest income decreased as the result of a lower level of cash and marketable securities held during the first three quarters of 1999 compared to the first three quarters of 1998.

The net gain on property transactions for 1999 primarily resulted from the $\$ 10$ million gain on the sale of the 479-room Minneapolis/Bloomington Marriott for approximately $\$ 35$ million and the $\$ 4$ million gain on the sale of the 221-room Saddle Brook Marriott for approximately $\$ 15$ million.

Expenses. As discussed above, hotel revenues and hotel operating costs are not comparable with the prior year. The lessee pays certain direct property-level costs including management fees and we receive a rent payment, which is generally calculated as a percentage of revenue, subject to a minimum level, net of certain property-level owner costs. All of these costs were our expenses in 1998. Property-level owner costs which are comparable, including depreciation, property taxes, insurance, ground and equipment rent increased $8 \%$ to \$130 million for the third quarter 1999 versus third quarter 1998 and increased $\$ 28$ million or $8 \%$ to $\$ 383$ million year-to-date, primarily reflecting the depreciation from 36 properties acquired during 1998.

Minority Interest. Minority interest expense increased $\$ 14$ million to an $\$ 8$ million benefit for the third quarter of 1999 and increased $\$ 57$ million to a $\$ 21$ million benefit year-to-date, primarily reflecting the impact of the issuance of operating partnership units for the acquisition of certain hotel properties and the implementation of SAB 101 partially offset by the consolidation of partnerships which occurred as part of the REIT conversion.

Interest Expense. Interest expense increased $24 \%$ to $\$ 98$ million in the third quarter of 1999 and increased $29 \%$ to $\$ 298$ million year-to-date, primarily due to the issuance of senior notes, establishment of a new credit facility and additional mortgage debt on properties acquired in 1998.

Dividends on Convertible Preferred Securities. Amounts reflect the dividends accrued during the first three quarters of fiscal year 1999 and 1998 on the $\$ 550$ million in 63/4\% Convertible Preferred Securities.

Corporate Expenses. Corporate expenses decreased $\$ 6$ million to $\$ 6$ million for the third quarter of 1999 and decreased $\$ 11$ million to $\$ 22$ million year-to-date, resulting primarily from lower staffing levels after the Crestline spin-off, lower costs associated with reduced acquisition activity and lower costs related to various stock compensation plans.

Income from Discontinued Operations. Income from discontinued operations represents the senior living communities business' results of operations for the third quarter of 1998 and year-to-date 1998 as restated for the spin-off of Crestline.

Extraordinary Gain (Loss). In connection with the refinancing of the mortgage and the renegotiation of the management agreement on the New York Marriott Marquis, we recognized an extraordinary gain of $\$ 13$ million on the forgiveness of debt in the form of accrued incentive management fees in the second quarter. An extraordinary loss of $\$ 3$ million representing the write-off of deferred financing fees occurred in July 1999 when the mortgage debt for eight properties was refinanced, including the New York Marriott Marquis. In connection with this refinancing, the interest rate swap agreements associated with some of the original debt were terminated and a $\$ 7$ million extraordinary gain was recognized. In connection with the purchase of the Old Senior Notes, the Company recognized an extraordinary loss of $\$ 148$ million in the third quarter of 1998 , which represents the bond premium and consent payments totaling approximately $\$ 175$ million and the write-off of deferred financing fees of approximately $\$ 52$ million related to the Old Senior Notes, net of taxes.

HOST MARRIOTT CORPORATION<br>MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Net Loss. Our net loss decreased to $\$ 29$ million for the third quarter of 1999 from \$144 million for the third quarter of 1998 and increased to \$104 million for year-to-date 1999 compared to \$48 million for 1998.

## FFO and EBITDA

We consider Funds From Operations or FFO as defined by the National Association of Real Estate Investment Trusts and our consolidated earnings before interest expense, income taxes, depreciation, amortization and other non-cash items or EBITDA to be indicative measures of our operating performance due to the significance of our long-lived assets. FFO and EBITDA are also useful in measuring our ability to service debt, fund capital expenditures and expand our business. Furthermore, management believes that FFO and EBITDA are meaningful disclosures that will help shareholders and the investment community to better understand our financial performance, including comparing our performance to other Real Estate Investment Trusts. However, FFO and EBITDA as presented may not be comparable to amounts calculated by other companies. This information should not be considered as an alternative to net income, operating profit, cash from operations, or any other operating or liquidity performance measure prescribed by generally accepted accounting principles. Cash expenditures for various long-term assets, interest expense (for EBITDA purposes only) and income taxes have been, and will be incurred which are not reflected in the EBITDA and FFO presentation.

FFO increased $\$ 36$ million, or $47 \%$ to $\$ 112$ million in the third quarter of 1999 over the third quarter of 1998. For periods prior to 1999, the FF0 disclosed represents comparative FFO (FFO plus deferred tax expense). The following is a reconciliation of income from continuing operations to FFO (in millions):


During the REIT conversion, we received a number of units of general and limited partnership interests in the Operating Partnership - which we refer to as OP Units - equal to the number of then outstanding shares of our common stock, and the Operating Partnership assumed all of our liabilities. As a result of

# HOST MARRIOTT CORPORATION <br> MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION 

this reorganization we are the sole general partner in the Operating Partnership and as of September 10, 1999 held approximately $78 \%$ of the outstanding OP Units. The $\$ 25$ million and $\$ 84$ million deducted for the twelve weeks and thirty-six weeks ended September 10, 1999 represent the FFO attributable to the interests in the Operating Partnership held by those minority partners. OP Units owned by holders other than us are redeemable at the option of the holder, generally commencing one year after the issuance of their OP Units. Upon redemption of an OP Unit, the holder would receive from the Operating Partnership cash in an amount equal to the market value of one share of our common stock, or at our option, a share of our common stock.

EBITDA increased $\$ 56$ million, or $36 \%$, to $\$ 212$ million in the third quarter of 1999 and $\$ 126$ million or $22 \%$, to $\$ 694$ million year-to-date. Hotel EBITDA increased $\$ 43$ million, or $26 \%$, to $\$ 210$ million in the third quarter of 1999, and $\$ 111$ million or $19 \%$ to $\$ 703$ million year-to-date, reflecting comparable hotel EBITDA growth, as well as incremental EBITDA from 1998 acquisitions offset by amounts representing hotel sales which are retained by Crestline.

The following is a reconciliation of EBITDA to income from continuing operations (in millions):

|  | Twelve Weeks Ended |  |  |  | Thirty-six Weeks Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 10, } \\ 1999 \end{gathered}$ |  | $\begin{gathered} \text { September 11, } \\ 1998 \end{gathered}$ |  | $\begin{gathered} \text { September 10, } \\ 1999 \end{gathered}$ |  | $\begin{gathered} \text { September } 11, \\ 1998 \end{gathered}$ |  |
| EBITDA. | \$ | 212 | \$ | 156 | \$ | 694 | \$ | 568 |
| Effect of SAB 101 |  | (86) |  | -- |  | (339) |  | -- |
| Interest expense. |  | (98) |  | (79) |  | (298) |  | (231) |
| Dividends on Convertible Preferred Securities |  | (9) |  | (9) |  | (26) |  | (26) |
| Depreciation and amortization. |  | (68) |  | (54) |  | (203) |  | (168) |
| Minority interest expense. |  | 8 |  | (6) |  | 21 |  | (36) |
| Income taxes. |  | -- |  | (6) |  | -- |  | (69) |
| REIT Conversion expense. |  | -- |  | (8) |  | -- |  | (14) |
| Other non-cash charges, net |  | 9 |  | 8 |  | 31 |  | 68 |
| Income (loss) from continuing operations. | \$ | (32) | \$ | 2 | \$ | (120) | \$ | 92 |

EBITDA as presented above includes the amounts available for distribution by the operating partnership to all holders of its partnership interests, or OP units. As of September 10, 1999 we owned approximately $78 \%$ of the outstanding OP units. However, we believe the presentation of EBITDA before adjustment for minority interest is helpful because these amounts represent amounts available to service debt and make capital expenditures and distributions. EBITDA as presented would be decreased if the effect of the $22 \%$ minority interest (including the conversion of the 585,000 shares of Class TS cumulative redeemable preferred OP Units) in the Operating Partnership had been included in the calculations. EBITDA as adjusted for the minority interest would be $\$ 197$ million and $\$ 652$ million for the twelve and thirty-six weeks ended September 10, 1999, respectively. Additionally, EBITDA as presented does not reflect dividends accrued on the class A cumulative redeemable preferred stock which was approximately $\$ 1$ million for the twelve and thirty-six weeks ended September 10, 1999.

Our interest coverage, defined as EBITDA divided by cash interest expense, was 2.4 times year to date for 1999 and 1998, respectively, and 2.7 times for full year 1998. The deficiency of earnings to fixed charges was \$139 million through the third quarter of 1999 and the ratio of earnings to fixed charges was 1.7 to 1 through the third quarter of 1998.

## Cash Flows and Financial Condition

We reported a decrease in cash and cash equivalents of $\$ 146$ million during the thirty-six weeks ended September 10, 1999. Cash from continuing operations was $\$ 229$ million through the third quarter of 1999 and $\$ 254$ million through the third quarter of 1998. The $\$ 25$ million decrease in cash from continuing operations resulted principally from an increase in rent receivable resulting from the timing of the receipt of cash payments. There was no cash activity related to discontinued operations through the third quarter of 1999; however, cash from discontinued operations totaled $\$ 24$ million through the third quarter of 1998.

Cash used in investing activities from continuing operations was $\$ 276$ million and $\$ 233$ million through the third quarter of 1999 and 1998, respectively. Cash used in investing activities through the third quarter includes capital expenditures of $\$ 261$ million and $\$ 159$ million for 1999 and 1998, respectively, mostly related to renewals and replacements on existing properties and development projects. In addition, we generated $\$ 49$ million of cash from the net sale of assets, primarily the Minneapolis/Bloomington and Saddle Brook properties. There was no cash related to investing activities from discontinued operations through the third quarter 1999; however, cash used in investing activities from discontinued operations totaled $\$ 10$ million year-to-date 1998. Property and equipment balances include $\$ 162$ million and $\$ 78$ million for construction in progress as of September 10, 1999 and December 31, 1998, respectively. The current balance primarily relates to properties in Tampa, Orlando, Memphis, Naples and various other expansion and development projects.

In June 1999, we acquired by merger Timewell Group, L.P. and Timeport, L.P., which each own limited partnership interests in the partnership that owns the New York Marriott Marquis. As part of the merger, the general partners of Timewell Group, L.P. and Timeport, L.P. received 345,559 and 240, 218 Class TS cumulative redeemable preferred OP Units, respectively. The preferred OP Units are convertible into OP Units on a one-for-one basis, subject to certain adjustments, at any time beginning one year after the merger at the option of the holders. At any time, beginning two years after the merger, we can redeem the preferred OP units for OP Units or cash. Also as part of the merger, the re-paid in cash outstanding Partner loans totaling $\$ 5.9$ million on behalf of each of the partnerships.

Cash used in financing activities from continuing operations was $\$ 99$ million through the third quarter of 1999. Cash from financing activities from continuing operations was $\$ 145$ million through the third quarter of 1998. Cash used in financing activities includes $\$ 1.3$ billion in prepayment of debt, offset by a similar amount of debt issuances, the issuance of preferred stock and the payment of dividends on our common shares.

The $\$ 300$ million of $83 / 8 \%$ series $D$ senior notes were issued in February 1999 and were used to refinance, or purchase, debt which had been assumed through the merger of certain partnerships or the purchase of hotel properties in connection with the REIT conversion in December 1998. In August 1999, the Series D Senior notes were exchanged on a one-for-one basis for Series E Senior notes, which are freely transferable by the holders.

In April 1999, a subsidiary completed the refinancing of the $\$ 245$ million mortgage on the New York Marriott Marquis, maturing June 2000. We subsequently refinanced this mortgage as part of the $\$ 665$ million financing agreement completed in the third quarter of 1999. The financing agreement for $\$ 665$ million is secured by eight hotels, and is due 2009 with a fixed interest rate of $7.47 \%$. The proceeds from
this financing were used to refinance existing mortgage indebtedness maturing at various times through 2000 on eight hotels, including the New York Marriott Marquis.

Also in June 1999, we refinanced the debt on the San Diego Marriott Hotel and Marina. The mortgage is for $\$ 195$ million for a term of 10 years at a rate of $8.45 \%$. In addition, we completed a $210-r o o m$ extension of the Philadelphia Marriott in April 1999 at a cost of approximately $\$ 37$ million. We established a mortgage on the extension of the Philadelphia Marriott in July 1999 for $\$ 23$ million at an interest rate of approximately 8.6\%, maturing in 2009. In August 1999, we repaid $\$ 100$ million of the outstanding balance on a $\$ 350$ million term loan entered into in August 1998 as part of our $\$ 1.25$ billion line of credit. During the fourth quarter, an additional $\$ 50$ million repayment was made, reducing the outstanding balance of the term loan to $\$ 200$ million. Subsequent to these repayments, the available capacity under the line of credit balance remains $\$ 900$ million while the total line has been permanently reduced to $\$ 1.1$ billion as a result of the term loan payments.

In August 1999, the Company made a prepayment of $\$ 19$ million to pay down in full the mezzanine mortgage on the Marriott Desert Springs Resort and Spa. In September 1999 the Company made a prepayment of $\$ 45$ million to pay down in full the mortgage note on the Philadelphia Four Seasons Hotel.

Dividend payments reflect the $\$ 73$ million in payments for a special dividend declared in December 1998 as well as the $\$ 0.42$ dividend per share of common stock paid as of September 11, 1999. In addition, on September 23, 1999, the Board of Directors declared a regular cash dividend of $\$ 0.21$ per share of common stock. The third quarter dividend was paid on October 15, 1999 to shareholders of record on September 30, 1999. Total dividends year-to-date are $\$ 0.63$ per share of common stock.

In August 1999, we sold 4.16 million shares of $10 \%$ Class A preferred stock. Holders of the stock are entitled to receive cumulative cash dividends at a rate of $10 \%$ per annum of the $\$ 25.00$ per share liquidation preference. Dividends are payable quarterly in arrears commencing October 15, 1999. After August 3, 2004 we have the option to redeem the Class A Preferred Stock for $\$ 25.00$ per share, plus accrued and unpaid dividends to the date of redemption. The Class A preferred stock ranks senior to the common stock and the authorized Series A Junior Participating preferred stock. The Class A preferred stockholders generally have no voting rights. Cumulative cash dividends have been accrued from the date of issuance, August 3, 1999, through the balance sheet date. We declared a dividend of $\$ .50$ per share on September 23, 1999, which was paid on October 15, 1999.

In September 1999, the Board of Directors approved the repurchase, from time to time on the open market and/or in privately negotiated transactions, of up to 22 million of the outstanding shares of our common stock or a corresponding amount (based on the appropriate conversion ratio) of our Convertible Preferred Securities. Based on current market conditions, we believe that the stock repurchase program reflects the best return on investment for our shareholders. However, we will continue to look at strategic acquisitions as well as evaluate our stock repurchase program based on changes in market conditions and our stock price. The repurchases will be financed in part through cash from operations and the net proceeds from sales of assets, prior to their reinvestment in real estate assets, such as the fourth quarter sale of the Grand Hotel Resort and Golf Club or the recently announced contract to sell our interest in the Ritz-Carlton Boston. This is consistent with our strategy of improving the overall portfolio by selling assets that may be in suburban locations, require significant capital improvements or do not fit our long-term strategy. Such repurchases will be made at management's discretion, subject to market conditions,
and may be suspended at any time at our discretion. Subsequent to quarter end, we have spent approximately $\$ 7.7$ million to repurchase 797,000 shares.

On December 30, 1998, we acquired a portfolio of twelve luxury hotels and other assets from the Blackstone Group, a Delaware limited partnership, and a series of funds controlled by affiliates of Blackstone Real Estate Partners. Approximately 467,000 OP Units issued in connection with the Blackstone Acquisition were redeemed for common stock during the third quarter of 1999.

There was no cash related to financing activities from discontinued operations through the third quarter of 1999; however, cash used in financing activities from discontinued operations totaled $\$ 152$ million through the third quarter of 1998.

Year 2000 Issue
Year 2000 issues have arisen because many existing computer programs and chip-based embedded technology systems use only the last two digits to refer to a year, and therefore do not properly recognize a year that begins with "20" instead of the familiar "19". If not corrected, many computer applications could fail or create erroneous results. The following disclosure provides information regarding the current status of our Year 2000 compliance program.

We have adopted the compliance program because we recognize the importance of minimizing the number and seriousness of any disruptions that may occur as a result of the Year 2000 issue. Our compliance program includes an assessment of our hardware and software computer systems and embedded systems, as well as an assessment of the Year 2000 issues relating to third parties with which we have a material relationship or whose systems are material to the operations of our hotel properties. Our efforts to ensure that our computer systems are Year 2000 compliant have been segregated into two separate phases: in-house systems and third-party systems. Following the REIT conversion, Crestline, as the lessee of most of our hotels, will deal directly with Year 2000 matters material to the operation of the hotels, and Crestline has agreed to adopt and implement the program outlined below with respect to third-party systems for all hotels for which it is lessee.

In-House Systems. Since the distribution of Marriott International on October 8, 1993, we have invested in the implementation and maintenance of accounting and reporting systems and equipment that are intended to enable us to provide adequately for our information and reporting needs and which are also Year 2000 compliant. Substantially all of our in-house systems have already been certified as Year 2000 compliant through testing and other mechanisms and we have not delayed any systems projects due to the Year 2000 issue. We engaged a third party to review our Year 2000 in-house readiness and found no problems with any mission critical systems. Management believes that future costs associated with Year 2000 issues for our in-house systems will be insignificant and therefore not impact our business, financial condition and results of operations. We have not developed, and do not plan to develop, a separate contingency plan for our in-house systems due to their current Year 2000 compliance. We do, however, have the normal disaster recovery procedures in place should we have a systems failure.

Third-Party Systems. We rely upon operational and financial systems provided by third parties, primarily the managers and operators of our hotel properties, to provide the appropriate property-specific operating systems, including reservation, phone, elevator, security, HVAC and other systems, and to provide us with financial information. Based on discussion with the third parties that are critical to our business, including the managers and operators of our hotels, we believe that these parties are in the process of
studying their systems and the systems of their respective vendors and service providers and, in many cases, have begun to implement changes, to ensure that they are Year 2000 compliant. We continue to receive verbal and written assurances that these third parties are, or will be, Year 2000 compliant on time. To the extent these changes impact property-level systems, we may be required to fund capital expenditures for upgraded equipment and software. We do not expect these charges to be material, but we are committed to making these investments as required. To the extent that these changes relate to a third party manager's centralized systems, including reservations, accounting, purchasing, inventory, personnel and other systems, management agreements generally provide for these costs to be charged to our properties subject to annual limitations, which costs will be borne by Crestline under the leases. We expect that the third party managers will incur Year 2000 costs in lieu of costs for their centralized systems related to system projects that otherwise would have been pursued and other centralized costs and, therefore, the overall level of centralized systems charges allocated to the properties will not materially increase as a result of the Year 2000 compliance effort. We believe that this deferral of certain system projects will not have a material impact on our future results of operations, although it may delay certain productivity enhancements at our properties. We and Crestline will continue to monitor the efforts of these third parties to become Year 2000 compliant and will take appropriate steps to address any non-compliance issues. We believe that, in the event of material Year 2000 non-compliance, we will have the right to seek recourse against the manager under our third party management agreements. The management agreements, however, generally do not specifically address the Year 2000 compliance issue. Therefore, the amount of any recovery in the event of Year 2000 non-compliance at a property, if any, is not determinable at this time, and only a portion of such recovery would accrue to us through increased lease rental payments from Crestline.

We and Crestline will work with the third parties to ensure that appropriate contingency plans will be developed to address the most reasonably likely worst case Year 2000 scenarios, which may not have been identified fully. In particular, we and Crestline have had extensive discussions regarding the Year 2000 problem with Marriott International, the manager of a substantial majority of our hotel properties. Due to the significance of Marriott International to our business, a detailed description of Marriott International's state of readiness follows.

Marriott International has adopted an eight-step process toward Year 2000 readiness, consisting of the following: (i) Awareness: fostering
understanding of, and commitment to, the problem and its potential risks;
(ii) Inventory: identifying and locating systems and technology components that may be affected; (iii) Assessment: reviewing these components for Year 2000 compliance, and assessing the scope of Year 2000 issues; (iv) Planning: defining the technical solutions and labor and work plans necessary for each affected system; (v) Remediation/Replacement: completing the programming to renovate or replace the problem software or hardware; (vi) Testing and Compliance Validation: conducting testing, followed by independent validation by a separate internal verification team; (vii) Implementation: placing the corrected systems and technology back into the business environment; and (viii) Quality Assurance: utilizing an internal audit team to review significant projects for adherence to quality standards and program methodology.

Marriott International has grouped its systems and technology into three categories for purposes of Year 2000 compliance: (i) information resource applications and technology (IT Applications)--enterprise-wide systems supported by Marriott International's centralized information technology organization ("IR"); (ii) Business-initiated Systems ("BIS")--systems that have been initiated by an individual business unit, and that are not supported by Marriott International's IR organization; and (iii) Building Systems--non-IT equipment at properties that use embedded computer chips, such as elevators, automated room key
systems and HVAC equipment. Marriott International is prioritizing its efforts based on how severe an effect noncompliance would have on customer service, core business processes or revenues, and whether there are viable, non-automated fallback procedures (System Criticality).

Marriott International measures the completion of each phase based on documentation and quantified results weighted for System Criticality. As of September 10, 1999, the Awareness, Inventory, Assessment, and Planning phases were complete for IT Applications, BIS, and Building Systems. For IT Applications, the Remediation/Replacement and Testing phases were 95 percent complete. Compliance Validation had been completed for over 90 percent of key systems, with most of the remaining work in its final stage. For BIS and Building Systems, Remediation/Replacement is over 95 percent complete. For BIS, Testing is approximately 80 percent complete and Compliance Validation is in progress. Testing is over 95\% complete for Building Systems and Compliance Validation is in progress. Implementation is approximately 85 percent complete and Quality Assurance is 80 percent complete for IT Applications. For BIS, Implementation is approximately 85 percent complete while Quality Assurance is in progress. Implementation is over 95 percent complete and Quality Assurance is in progress for Building Systems.

Year 2000 compliance communications with Marriott International's significant third party suppliers, vendors and business partners, including its franchisees are ongoing. Marriott International's efforts are focused on the connections most critical to customer service, core business processes and revenues, including those third parties that support the most critical enterprise-wide IT Applications, franchisees generating the most revenues, suppliers of the most widely used Building Systems and BIS, the top 100 suppliers, by dollar volume, of non-IT products and services, and financial institutions providing the most critical payment processing functions. Responses have been received from a majority of the firms in this group. A majority of these respondents have either given assurances of timely Year 2000 compliance or have identified the necessary actions to be taken by them or Marriott International to achieve timely Year 2000 compliance for their products. Where Marriott International has not received satisfactory responses it is addressing the potential risks of failure through its contingency planning process.

Marriott International has established a common approach for testing and addressing Year 2000 compliance issues for its managed and franchised properties. This includes guidance for operated properties, and a Year 2000 "Toolkit" for franchisees containing relevant Year 2000 compliance information. Marriott International is also utilizing a Year 2000 best-practices sharing system. Marriott International is monitoring the progress of the managed and franchised properties towards Year 2000 compliance.

Risks.There can be no assurances that Year 2000 remediation by us or third parties will be properly and timely completed, and failure to do so could have a material adverse effect on us, our business and our financial condition. We cannot predict the actual effects to us of the Year 2000 problem, which depends on numerous uncertainties such as: whether significant third parties properly and timely address the Year 2000 issue and whether broad-based or systemic economic failures may occur. Moreover, we are reliant upon Crestline to interface with third parties in addressing the Year 2000 issue at the hotels leased by Crestline. We are also unable to predict the severity and duration of any such failures, which could include disruptions in passenger transportation or transportation systems generally, loss of utility and/or telecommunications services, the loss or disruption of hotel reservations made on centralized reservation systems and errors or failures in financial transactions or payment processing systems such as credit cards. Due to the general uncertainty inherent in the Year 2000 problem and our dependence on third parties, including Crestline following the REIT Conversion, we are unable to determine at this time whether the consequences of Year 2000 failures will have a material impact on us. Our Year 2000 compliance
program and Crestline's adoption thereof are expected to significantly reduce the level of uncertainty about the Year 2000 problem and management believes that the possibility of significant interruptions of normal operations should be reduced.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HOST MARRIOTT CORPORATION

February 16, 2000
Date
/s/ Donald D. Olinger
Donald D. Olinger
Senior Vice President and
Corporate Controller
(Chief Accounting Officer)

